

REFERENCES

Ariely, Dan. *Predictably Irrational: The Hidden Forces that Shape our Decisions*. 1st ed. New York: Harper Perennial, 2010.

Arkes, Hal R., and Catherine Blumer. "The Psychology of Sunk Cost." *Organizational Behavior and Human Decision Processes* 35, no. 1 (1985): 124-140.

Avery, Christopher, Andrew Fairbanks, and Richard Zeckhauser. *The Early Admissions Game*. Cambridge: Harvard University Press, 2004.

Bohnet, Iris, Fiona Greig, Benedikt Herrmann, and Richard Zeckhauser. "Betrayal Aversion: Evidence from Brazil, China, Oman, Switzerland, Turkey, and the United States." *The American Economic Review* 98, no. 1 (2008): 294-310.

Brown, Alyssa. "There's No Lucky Percentage of Guests Who Will Attend a Wedding." July 3, 2018. <https://www.marthastewart.com/7923646/percentage-how-many-guests-attend-wedding>.

Catillon, Maryaline and Richard Zeckhauser. "Unleash the Data on COVID-19." (n.d.). https://www.hks.harvard.edu/centers/mrcbg/news-events/COVID_Zeckhauser.

Centers for Medicare & Medicaid Services. "National Health Accounts Historical." (n.d.). <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NationalHealthAccountsHistorical>.

Central Intelligence Agency. The World Factbook. (n.d.).
<https://www.cia.gov/the-world-factbook/>.

Donahue, John D., Richard Zeckhauser, and Karen Eggleston. *The Dragon, the Eagle, and the Private Sector: Public-private Collaboration in China and the United States*. Cambridge ; New York, NY: Cambridge University Press, 2020.

Donahue, John D. and Richard Zeckhauser. *Collaborative Governance: Private Roles for Public Goals in Turbulent Times*. Princeton: Princeton University Press, 2011.

Duke, Annie. *How to Decide*. Penguin Publishing Group, 2020.

Duke, Annie. *Thinking in Bets*. Penguin Publishing Group, 2018.

Dreber, Anna, David. G. Rand, Nils Wernerfelt, Justin R. Garcia, Miguel G. Vilar, J.Koji Lum, and Richard Zeckhauser. "Dopamine and Risk Choices in Different Domains: Findings Among Serious Tournament Bridge Players." *Journal of Risk and Uncertainty* 43, no. 1 (2011): 19-38.

Gawande, Atul. *Complications: A Surgeon's Notes on an Imperfect Science*. 1st ed. New York: Metropolitan Books, 2002.

Gibson, Weldon B., and Michael M. Menke. "Meeting the Challenge of an Age of Uncertainty." *Handling and Shipping, Presidential Issue*. (1973) 205–210.

Gigerenzer, Gerd. *Risk Savvy*. East Rutherford: Penguin Publishing Group, 2014.

Gilovich, Thomas, and Victoria Husted Medvec. "The Experience of Regret: What, When, and Why." *Psychological Review* 102, no. 2 (1995): 379-395.

Hammond, John S., Howard Raiffa, and Ralph L. Keeney. *Smart Choices: A Practical Guide to Making Better Decisions*. Boston: Harvard Business Review Press, 2015.

Haven, Cynthia. "Stanford Economist: How Do We 'Get off this Path of Deficits as Far as the Eye Can See?'" August 2, 2011. <https://news.stanford.edu/news/2011/august/shoven-debt-qanda-080211.html>.

The Heritage Foundation. "COVID-19 Deaths by Age." February 17, 2021. <https://www.heritage.org/data-visualizations/public-health/covid-19-deaths-by-age/>.

Holman, Halsted R. "The Relation of the Chronic Disease Epidemic to the Health Care Crisis." *ACR Open Rheumatology* 2, no 3 (2020): 167-173.

Janssen, Sarah. *The World Almanac and Book of Facts, 2020*. World Almanac Books, 2020.

Kahneman, Daniel. *Thinking, Fast and Slow*. 1st ed. Harvard Library e-reader collection. New York: Farrar, Straus and Giroux, 2011.

Kaplan, Sarah, and Chris Mooney. "Genetic Data Show How a Single Superspreading Event Sent Coronavirus Across Massachusetts - and the Nation." *The Washington Post*, August 25, 2020.

Levitt, Steven D., and Stephen J. Dubner. *Freakonomics : A Rogue Economist Explores the Hidden Side of Everything*. London: Penguin, 2006.

Levy, Harold O. "Colleges Should Abandon Early Admissions." January 12, 2017. <https://www.insidehighered.com/views/2017/01/12/discrimination-inherent-early-admissions-programs-essay>.

Lloyd-Smith, James O., P. Ekkehard Kopp, Wayne M. Getz, and Sebastian J. Schreiber. "Superspreading and the Effect of Individual Variation on Disease Emergence." *Nature* 438, no. 7066 (2005): 355-359.

Ma, Siyu, Yair Tauman, and Richard Zeckhauser. "Deterrence Games and the Disruption of Information." *HKS Faculty Research Working Paper Series* RWP20-026, (2020).

Nelson, Jonathan, and Richard Zeckhauser. *The Patron's Payoff: Conspicuous Commissions in Italian Renaissance Art*. Princeton: Princeton University Press, 2004.

Patt, Anthony, and Richard Zeckhauser. "Action Bias and Environmental Decisions." *Journal of Risk and Uncertainty* 21, no. 1 (2000): 45-72.

Raiffa, Howard. *Decision Analysis : Introductory Lectures on Choices under Uncertainty*. 1st ed., Random House, 1968.

Russell, Bertrand. *The Conquest of Happiness*. New York: H. Liveright, 1930.

Samuelson, William, and Richard Zeckhauser. "Status Quo Bias in Decision Making." *Journal of Risk and Uncertainty* 1, no.1 (1988): 7-59.

Shepard, Donald, and Richard Zeckhauser. "Long-Term Effects of Interventions to Improve Survival in Mixed Populations." *Journal of Chronic Diseases* 33, no. 7 (1980): 413-433.

Silver, Nate. "National Polls: 2016 Election Forecast." November 8, 2016. <https://projects.fivethirtyeight.com/2016-election-forecast/national-polls/>.

Sneed, Annie. "Computer Beats Go Champion for First Time." January 27, 2016. <https://www.scientificamerican.com/article/computer-beats-go-champion-for-first-time/>.

Spranca, Mark, Elisa Minsk, and Jonathan Baron. "Omission and Commission in Judgment and Choice." *Journal of Experimental Social Psychology* 27, no. 1 (1991): 76-105.

Stokey, Edith, and Richard Zeckhauser. *A Primer for Policy Analysis*. New York: W. W. Norton & Company, 1978.

Thaler, Richard H. *Misbehaving: The Making of Behavioral Economics*. 1st ed. New York: W.W. Norton & Company, 2015.

Thaler, Richard H., and Cass R. Sunstein. *Nudge: Improving Decisions About Health, Wealth, and Happiness*. New Haven: Yale University Press, 2008.

Weaver, Charles H. "High-Dose Chemotherapy & Stem Cell Transplant for Breast Cancer." February 3, 2020. <https://news.cancerconnect.com/breast-cancer/high-dose-chemotherapy-stem-cell-transplant-for-breast-cancer>.

Zeckhauser, Richard. "Howard Raiffa and Our Responsibility to Rationality." *Negotiation Journal* 33, no. 4 (2017): 329-332.

Zeckhauser, Richard. "New Frontiers Beyond Risk and Uncertainty: Ignorance, Group Decision, and Unanticipated Themes." In *Handbook of the Economics of Risk and Uncertainty*, edited by Mark Machina and Kip Viscusi, xvii-xxix. North Holland: Elsevier, 2014.

Zeckhauser, Richard. "Investing in the Unknown and Unknowable." In *The Known, the Unknown, and the Unknowable in Financial Risk Management*, edited by Francis X. Diebold, Neil A. Doherty, and Richard J. Herring, 304-346. Princeton: Princeton University Press, 2010.

Zeckhauser, Richard. "Distinguished Fellow: Reflections on Thomas Schelling." *The Journal of Economic Perspectives* 3, no. 2 (1989): 153-164.

Zeckhauser, Richard, and Donald Shepard. "Where Now for Saving Lives?" *Law and Contemporary Problems* 40, no. 4 (1976): 5-45.