

References

- Adizes, I. (1990). *Corporate life cycles*. Englewood Cliffs, NJ: Prentice-Hall.
- Adorno, T. W., Frenkel-Brunswick, E., Levinson, D. J., & Sanford, R. N. (1950). *The authoritarian personality*. New York: Harper & Row.
- Aldrich, H. E., & Ruef, M. (2006). *Organizations evolving* (2nd ed.). London: Sage.
- Allan, J., Fairtlough, G., & Heinzen, B. (2002). *The power of the tale*. London: Wiley.
- Allen, T. J. (1977). *Managing the flow of technology*. Cambridge, MA: MIT Press.
- Ancona, D. G. (1988). Groups in organizations. In C. Hendrick (Ed.), *Annual review of personality and social psychology: Group and intergroup processes*. Beverly Hills, CA: Sage.
- Ancona, D. G., & Chong, C. L. (1996). Entrainment: Pace, cycle, and rhythm in organizational behavior. In B. M. Staw, & L. L. Cummings (Eds.), *Research in organizational behavior* (Vol. 18, pp. 251–284). Greenwich, CT: JAI.
- Ang, S. & Van Dyne, L. (Eds.). (2008). *Handbook of cultural intelligence*. Armonk, NY: M. E. Sharpe.
- Argyris, C. (1964). *Integrating the individual and the organization*. New York: Wiley.
- Argyris, C. (1976). *Increasing leadership effectiveness*. New York: Wiley-Interscience.
- Argyris, C., & Schon, D. A. (1974). *Theory in practice: Increasing professional effectiveness*. San Francisco, CA: Jossey-Bass.
- Argyris, C., & Schon, D. A. (1978). *Organizational Learning*. Reading, MA: Addison-Wesley.
- Argyris, C., & Schon, D. A. (1996). *Organizational learning II*. Reading, MA: Addison-Wesley.
- Argyris, C., Putnam, R., & Smith, D. M. (1985). *Action science*. San Francisco: Jossey-Bass.
- Ashkanasy, N. M., Wilderom, C. P. M., & Peterson, M. F. (Eds.). (2000). *Handbook of organizational culture and climate*. Thousand Oaks, CA: Sage.
- Bailyn, L. (1978). Accommodation of work to family. In R. Rapoport, & R. N. Rapoport (Eds.), *Working couples*. London: Routledge & Kegan Paul.

- Bailyn, L. (1982). The apprenticeship model of organizational careers: A response to changes in the relationship between work and family. In P. A. Wallace (Ed.), *Women in the workplace*. Boston: Auburn House.
- Bailyn, L. (1985). Autonomy in the industrial R&D lab. *Human Resource Management*, 24, 129–146.
- Bailyn, L. (1992). Changing the conditions of work: Implications for career development. In D. H. Montross and C. J. Shinkman (Eds.), *Career development in the 1990s: Theory and practice* (pp. 373–386). Springfield, IL: Charles C. Thomas.
- Bailyn, L. (1993). *Breaking the mold*. New York: Free Press.
- Barley, S. R. (1984a). The professional, the semi-professional, and the machine: The social implications of computer-based imaging in radiology. Unpublished doctoral dissertation, Sloan School of Management, MIT.
- Barley, S. R. (1984b). Technology as an occasion for structuration: Observations on CT scanners and the social order of radiology departments. Cambridge, MA: Sloan School of Management, MIT.
- Barley, S. R. (1988). On technology, time, and social order. In F. A. Dubinskas (Ed.), *Making time* (p. 145). Philadelphia: Temple University Press.
- Barley, S. R., & Kunda, G. (2001). Bringing work back in. *Organization Science*, 12, 76–95.
- Bartlett, C. A., Ghoshal, S., & Birkinshaw, J. (Eds.). (2004). *Transnational management*. New York: McGraw-Hill Irwin.
- Bartunek, J. (1984). Changing interpretive schemes and organizational restructuring: The example of a religious order. *Administrative Science Quarterly*, 29, 355–372.
- Bartunek, J. M., & Louis, M. R. (1996). *Insider/outsider team research*. Thousand Oaks, CA: Sage.
- Bass, B. M. (1981). *Stogdill's handbook of leadership* (Rev. ed.). New York: Free Press.
- Bass, B. M. (1985). *Leadership and performance beyond expectations*. New York: Free Press.
- Beckhard, R., & Dyer, W. G. Jr. (1983a). Managing continuity in the family-owned business. *Organizational Dynamics*, Summer, 5–12.
- Beckhard, R., & Dyer, W. G. Jr. (1983b). Managing change in the family firm: Issues and strategies. *Sloan Management Review*, 24(3), 59–65.
- Beckhard, R., & Harris, R. T. (1987). *Organizational transitions: Managing complex change*. Reading, MA: Addison-Wesley.
- Bennis, W., & Nanus, B. (1985). *Leaders*. New York: Harper & Row.
- Bennis, W. G., & Shepard, H. A. (1956). A theory of group development. *Human Relations*, 9, 415–437.

- Berg, P. O., & Kreiner, C. (1990). Corporate architecture: Turning physical settings into symbolic resources. In P. Gagliardi (Ed.), *Symbols and artifacts* (pp. 41–67). New York: Walter de Gruyter.
- Bion, W. R. (1959). *Experiences in groups*. London: Tavistock.
- Blake, R. R., & Mouton, J. S. (1964). *The managerial grid*. Houston: Gulf.
- Blake, R. R., & Mouton, J. S. (1969). *Building a dynamic organization through grid organization development*. Reading, MA: Addison-Wesley.
- Blake, R. R., Mouton, J. S., & McCance, A. A. (1989). *Change by design*. Reading, MA: Addison-Wesley.
- Bluedorn, A. C. (1997). Primary rhythms, information processing, and planning: Toward a strategic temporal technology. *Technology Studies*, 4, 1–36.
- Bluedorn, A. C. (2000). Time and organizational culture. In N. M. Ashkanazy, C. P. M. Wilderom, & M. F. Peterson (Eds.), *Handbook of organizational culture and climate* (pp. 117–128). Thousand Oaks, CA: Sage.
- Bradford, L. P., Gibb, J. R., & Benne, K. D. (Eds.). (1964). *T-group theory and laboratory method*. New York: Wiley.
- Buono, A. F., & Bowditch, J. L. (1989). *The human side of mergers and acquisitions*. San Francisco: Jossey-Bass.
- Bushe, G. R. (2009). *Clear leadership* (Rev. ed.). Mountain View, CA: Davis-Black.
- Cameron, K. S., & Quinn, R. E. (1999). *Diagnosing and changing organizational culture*. Reading, MA: Addison-Wesley.
- Cameron, K. S., & Quinn, R. E. (2006). *Diagnosing and changing organizational culture*. San Francisco: Jossey-Bass.
- Castaneda, C. (1968). *The Teachings of Don Juan*. New York: Pocket Books.
- Castaneda, C. (1972). *Journey to Ixtlan*. New York: Simon & Schuster.
- Chandler, A. D., Jr. (1962). *Strategy and structure*. Cambridge, MA: MIT Press.
- Ciampa, D. (1992). *Total quality: A user's guide for implementation*. Reading, MA: Addison-Wesley.
- Coghlan, D. (1996). Mapping the progress of change through organizational levels. *Research in Organizational Change and Development*, 9, 123–150.
- Coghlan, D., & Brannick, T. (2005). *Doing action research in your own organization*. Thousand Oaks, CA: Sage.
- Conger, J. A. (1989). *The charismatic leader*. San Francisco: Jossey-Bass.
- Conger, J. A. (1992). *Learning to lead*. San Francisco: Jossey-Bass.
- Cook, S. D. N., & Yanow, D. (1993). Culture and organizational learning. *Journal of Management Inquiry*, 2(4), 373–390.
- Cooke, R. A., & Szumal, J. L. (1993). Measuring normative beliefs and shared behavioral expectations in organizations: The reliability and validity of the Organizational Culture Inventory. *Psychological Reports*, 72, 1299–1330.
- Corlett, J. G., & Pearson, C. S. (2003). *Mapping the organizational psyche*. Gainesville, FL: Center for Application of Psychological Type.

- COS (Centre for Organizational Studies). (1990). *Mergers and acquisitions: Organizational and cultural issues*. Barcelona: COS/Foundation Jose M. de Anzizu, 1990.
- Coutu, D. L. (2002). The anxiety of learning (interview of Ed Schein). *Harvard Business Review*, March.
- Dalton, M. (1959). *Men who manage*. New York: Wiley.
- Dandridge, T. C., Mitroff, I. I., & Joyce, W. (1980). Organizational symbolism: A topic to expand organizational analysis. *Academy of Management Review*, 5(1), 77–82.
- Darling, M. J., & Parry, C. S. (2001). After-action reviews: Linking reflection and planning in a learning practice. *Reflections*, 3(2), 64–72.
- Davis, S. M. (1984). *Managing corporate culture*. Cambridge, MA: Ballinger.
- Davis, S., & Davidson, B. (1991). *2020 vision*. New York: Simon and Schuster.
- Deal, T. E., & Kennedy, A. A. (1982). *Corporate cultures*. Reading, MA: Addison-Wesley.
- Deal, T. E., & Kennedy, A. A. (1999). *The new corporate cultures*. New York: Perseus.
- Denison, D. R. (1990). *Corporate culture and organizational effectiveness*. New York: Wiley.
- Denison, D. R. & Mishra, A. K. (1995). Toward a theory of organizational culture and effectiveness. *Organizational Science*, 6(2), March-April.
- Denison, D. R., Haaland, S., & Goelzer, P. (2003). *Corporate culture and organizational effectiveness: Is there a similar pattern around the world?* (pp. 205–227) Greenwich: Jai Press.
- DiBella, A. J. (1993). The role of assumptions in implementing management practices across cultural boundaries. *Journal of Applied Behavioral Science*, 29(3), 311–332.
- Donaldson, G., & Lorsch, J. W. (1983). *Decision making at the top*. New York: Basic Books.
- Dougherty, D. (1990). Understanding new markets for new products. *Strategic Management Journal*, 11, 59–78.
- Douglas, M. (1986). *How institutions think*. Syracuse, NY: Syracuse University Press.
- Drucker Foundation, Hesselbein, F., Goldsmith, M., & Somerville, I. (Eds.). (1999). *Leading beyond the walls*. San Francisco: Jossey-Bass.
- Dubinskas, F. A. (1988). *Making time: Ethnographies of high-technology organizations*. Philadelphia, PA: Temple University Press.
- Dyer, W. G., Jr. (1986). *Culture change in family firms*. San Francisco: Jossey-Bass.
- Dyer, W. G., Jr. (1989). Integrating professional management into a family-owned business. *Family Business Review*, 2(3), 221–236.

- Earley, P. C., & Ang, S. (2003). *Cultural intelligence: Individual interactions across cultures*. Stanford, CA: Stanford University Press.
- Edmundson, A. C., Bohmer, R. M., & Pisano, G. P. (2001). Disrupted routines: Team learning and new technology implementation in hospitals. *Administrative Science Quarterly*, 46, 685–716.
- England, G. (1975). *The manager and his values*. Cambridge, MA: Ballinger.
- Etzioni, A. (1975). *A comparative analysis of complex organizations*. New York: Free Press.
- Evans, P., Pucik, V., & Barsoux, J.-L. (2002). *The global challenge*. New York: McGraw-Hill Irwin.
- Fadiman, A. (1997). *The spirit catches you and you fall down*. New York: Farrar, Strauss & Giroux.
- Festinger, L. A. (1957). *Theory of cognitive dissonance*. New York: Harper & Row.
- Frost, P. J. (2003). *Toxic emotions at work*. Boston: Harvard Business School Press.
- Gagliardi, P. (Ed.) (1990). *Symbols and artifacts: Views of the corporate landscape*. New York: Walter de Gruyter.
- Gagliardi, P. (1999). Exploring the aesthetic side of organizational life. In S. R. Clegg, & C. Hardy (Eds.), *Studying organization: Theory and method* (pp. 311–326). Thousand Oaks, CA: Sage.
- Geertz, C. (1973). *The interpretation of cultures*. New York: Basic Books.
- Gersick, C. J. C. (1991). Revolutionary change theories: A multilevel exploration of the punctuated equilibrium paradigm. *Academy of Management Review*, 16, 10–36.
- Gerstein, M. (2008). *Flirting with disaster*. New York: Union Square.
- Gerstein, M. S. (1987). *The technology connection: Strategy and change in the information age*. Reading, MA: Addison-Wesley.
- Gerstner, L. V. (2002). *Who says elephants can't dance*. New York: Collins.
- Gibson, C. F., & Ball, L. D. (1989). Executive mindscapes and information technology. *Indications* (Index Group Inc.), 6(6).
- Gibson, C. B., & Dibble, R. (2008). Culture inside and out: Developing a collaboration's capacity to externally adapt. In S. Ang, & L. Van Dyne (Eds.), *Handbook of cultural intelligence*. Armonk, NY: M. E. Sharpe.
- Gladwell, M. (2008). *Outliers*. New York: Little Brown.
- Global Business Network. (2002). *What's next? Exploring the new terrain for business*. Cambridge, MA: Perseus Books.
- Goffee, R., & Jones, G. (1998). *The character of a corporation*. New York: Harper Business.
- Goffman, E. (1959). *The presentation of self in every day life*. New York: Doubleday.
- Goffman, E. (1961). *Asylums*. New York: Doubleday Anchor.

- Goffman, E. (1967). *Interaction ritual*. Hawthorne, NY: Aldine.
- Goldman, A. (2008). Company on the couch: Unveiling toxic behavior in dysfunctional organizations. *Journal of Management Inquiry*, 17(3), 226–238.
- Greiner, L. E. (1972). Evolution and revolution as organizations grow. *Harvard Business Review*, 76(3), 37–46.
- Greiner, L. E., & Poulfelt, L. (Eds.). (2005). *Management consulting today and tomorrow*. New York: Routledge.
- Grenier, R., & Metes, G. (1992). *Enterprise networking: Working together apart*. Maynard, MA: Digital Press.
- Hall, E. T. (1959). *The silent language*. New York: Doubleday.
- Hall, E. T. (1966). *The hidden dimension*. New York: Doubleday.
- Hall, E. T. (1977). *Beyond culture*. New York: Doubleday.
- Hamilton B. A. (2003) Carl Bertelsmann–Preis 2003: Unternehmens profile unpublished study, Gütersloh: Bertelsmann Stiftung.
- Hampden-Turner, C. M., & Trompenaars, A. (1993). *The seven cultures of capitalism*. New York: Doubleday Currency.
- Hampden-Turner, C. M., & Trompenaars, A. (2000). *Building cross-cultural competence*. New York: Wiley.
- Handy, C. (1978). *The gods of management*. London: Pan Books.
- Harbison, F., & Myers, C. A. (1959). *Management in the industrial world*. New York: McGraw-Hill.
- Harrison, R. (1979). Understanding your organization's character. *Harvard Business Review*, 57(5), 119–128.
- Harrison, R., & Stokes, H. (1992). *Diagnosing organizational culture*. San Francisco: Pfeiffer.
- Hassard, J. (1999). Images of time in work and organization. In S. R. Clegg, & C. Hardy (Eds.), *Studying organization* (pp. 327–344). Thousand Oaks, CA: Sage.
- Hatch, M. J. (1990). The symbolics of office design. In P. Gagliardi (Ed.), *Symbols and Artifacts*. New York: Walter de Gruyter.
- Hatch, M. J., & Schultz, M. (Eds.). (2004). *Organizational identity: A reader*. Oxford, UK: Oxford University Press.
- Havrylyshyn, B. (1980). *Road maps to the future*. Oxford, UK: Pergamon Press.
- Henderson, R. M., & Clark, K. B. (1990). Architectural innovation: The reconfiguration of existing product technologies and the failure of established firms. *Administrative Science Quarterly*, 35, 9–30.
- Herzberg, F. (1968). One more time: How do you motivate employees? *Harvard Business Review*, January–February, 53–62.
- Hirschhorn, L. (1988). *The workplace within: Psychodynamics of organizational life*. Cambridge, MA: MIT Press.

- Hofstede, G. (1991). *Cultures and organizations*. London: McGraw-Hill.
- Hofstede, G. (2001). *Culture's consequences* (2nd ed.). Beverly Hills, CA: Sage.
(Original work published 1980.)
- Hofstede, G., & Bond, M. H. (1988). The Confucius connection: From cultural roots to economic growth. *Organizational Dynamics*, 16(4), 4–21.
- Holland, J. L. (1985). *Making vocational choices* (2nd ed.). Englewood Cliffs, NJ: Prentice-Hall.
- Homans, G. (1950). *The human group*. New York: Harcourt Brace Jovanovich.
- Hughes, E. C. (1958). *Men and their work*. Glencoe, IL: Free Press.
- Isaacs, W. (1999). *Dialogue and the art of thinking together*. New York: Doubleday.
- Jaques, E. (1982). *The forms of time*. London: Heinemann.
- Jaques, E. (1989). *Requisite organization*. Arlington, VA: Cason Hall.
- Johansen, R., Sibbet, D., Benson, S., Martin, A., Mittman, R., & Saffo, P. (1991). *Leading business teams*. Reading, MA: Addison Wesley.
- Jones, G. R. (1983). Transaction costs, property rights, and organizational culture: An exchange perspective. *Administrative Science Quarterly*, 28, 454–467.
- Jones, M. O., Moore, M. D., & Snyder, R. C. (Eds.). (1988). *Inside organizations*. Newbury Park, CA: Sage.
- Kahane, A. (2010). *Power and love*. San Francisco: Berrett-Koehler.
- Kets de Vries, M. F. R., & Miller, D. (1984). *The neurotic organization: Diagnosing and changing counterproductive styles of management*. San Francisco: Jossey-Bass.
- Kets de Vries, M. F. R., & Miller, D. (1987). *Unstable at the top: Inside the troubled organization*. New York: New American Library.
- Kilmann, R. H., & Saxton, M. J. (1983). *The Kilmann-Saxton culture gap survey*. Pittsburgh: Organizational Design Consultants.
- Kleiner, A. (2003). *Who really matters*. New York: Doubleday Currency.
- Kluckhohn, F. R., & Strodtbeck, F. L. (1961). *Variations in value orientations*. New York: Harper & Row.
- Koprowski, E. J. (1983). Cultural myths: Clues to effective management. *Organizational Dynamics*, Autumn, 39–51.
- Kotter, J. P., & Heskett, J. L. (1992). *Culture and performance*. New York: The Free Press.
- Kunda, G. (1992). *Engineering culture*. Philadelphia: Temple University Press.
- Lawrence, P. R., & Lorsch, J. W. (1967). *Organization and environment*. Boston, MA: Harvard Graduate School of Business Administration.
- Leavitt, H. J. (1986). *Corporate pathfinders*. Homewood, IL: Dow Jones-Irwin.
- Lewin, K. (1947). Group decision and social change. In T. N. Newcomb, & E. L. Hartley (Eds.), *Readings in Social Psychology* (pp. 459–473). New York: Holt, Rinehart and Winston.

- Lewis, G. (1988). *Corporate strategy in action: The strategy process in British road services*. London: Routledge.
- Likert, R. (1967). *The human organization*. New York: McGraw-Hill.
- Lorsch, J. W. (1985). Strategic myopia: Culture as an invisible barrier to change. In R. H. Kilmann, M. J. Saxton, R. Serpa, *Gaining control of the corporate culture*. San Francisco: Jossey-Bass.
- Louis, M. R. (1980). Surprise and sense making. *Administrative Science Quarterly*, 25, 226–251.
- Louis, M. R. (1981). A cultural perspective on organizations. *Human Systems Management*, 2, 246–258.
- Louis, M. R. (1983). Organizations as culture bearing milieux. In L. R. Pondy, P. J. Frost, G. Morgan, & T. C. Dandridge et al. (Eds.), *Organizational Symbolism*. Greenwich, CT: JAI Press.
- Malone, T. W. (2004). *The future of work*. Boston: Harvard Business School Press.
- Malone, T. W., Yates, J., & Benjamin, R. (1987). Electronic markets and electronic hierarchies. *Communications of the ACM*, 30, 484–497.
- Marshak, R. J. (2006). *Covert processes at work*. San Francisco: Berrett-Koehler.
- Martin, J. (1982). Stories and scripts in organizational settings. In A. Hastorf, & A. Isen (Eds.), *Cognitive social psychology* (pp. 255–305). New York: Elsevier.
- Martin, J. (1991). A personal journey: From integration to differentiation to fragmentation to feminism. In P. Frost, L. F. Moore, M. Reis Louis, C. C. Lundberg, & J. Martin (Eds.), *Reframing organizational culture*. Newbury Park, CA: Sage.
- Martin, J. (2002). *Organizational culture: Mapping the terrain*. Newbury Park, CA: Sage.
- Martin, J., & Powers, M. E. (1983). Truth or corporate propaganda: The value of a good war story. In L. R. Pondy, P. J. Frost, G. Morgan, & T. C. Dandridge (Eds.), *Organizational symbolism*. Greenwich, CT: JAI Press.
- Maruyama, M. (1974). Paradigmatology and its application to cross-disciplinary, cross-professional, and cross-cultural communication. *Dialectica*, 28, 135–196.
- Maslow, A. (1954). *Motivation and personality*. New York: Harper & Row.
- McGregor, D. M. (1960). *The human side of enterprise*. New York: McGraw-Hill.
- McManus, M. L., & Hergert, M. L. (1988). *Surviving merger and acquisition*. Glenview, IL: Scott-Foresman.
- Merton, R. K. (1957). *Social theory and social structure* (Rev. ed.). New York: Free Press.
- Michael, D. N. (1985). *On learning to plan—and planning to learn*. San Francisco: Jossey-Bass.

- Michael, D. N. (1991). Leadership's shadow: The dilemma of denial. *Futures*, Jan./Feb., 69–79.
- Miller, D. (1990). *The Icarus paradox*. New York: Harper.
- Mirvis, P., Ayas, K. & Roth, G. (2003). *To the desert and back*. San Francisco: Jossey-Bass.
- Mitroff, I. I., & Kilmann, R. H. (1975). Stories managers tell: A new tool for organizational problem solving. *Management Review*, 64(7), 18–28.
- Mitroff, I. I., & Kilmann, R. H. (1976). On organizational stories: An approach to the design and analysis of organizations through myths and stories. In R. H. Kilmann, L. R. Pondy, & L. Slevin (Eds.), *The Management of Organization Design*. New York: Elsevier.
- Neuhäuser, P. C. (1993). *Corporate legends and lore*. New York: McGraw-Hill.
- O'Donovan, G. (2006). *The corporate culture handbook*. Dublin: Liffey Press.
- O'Reilly, C. A. III, & Chatman, J. A. (1996). Culture as social control: Corporations, cults and commitment. In B. M. Staw, & L. L. Cummings (Eds.), *Research in organizational behavior* (Vol. 18, pp. 157–200). Greenwich, CT: JAI.
- O'Reilly, C. A., III, Chatman, J. A., & Caldwell, D. F. (1991). People and organizational culture. *Academy of Management Journal*, 34, 487–516.
- Onken, M. (1999). Temporal elements of organizational culture and impact on firm performance. *Journal of Managerial Psychology*, 14, 231–243.
- Oshry, B. (2007). *Seeing systems*. San Francisco: Berrett-Koehler.
- Ouchi, W. G., & Johnson, J. (1978). Types of organizational control and their relationship to emotional well-being. *Administrative Science Quarterly*, 23, 293–317.
- Ouchi, W. G. (1981). *Theory Z*. Reading, MA: Addison-Wesley.
- Packard, D. (1995). *The HP way*. New York: Harper Collins.
- Parsons, T. (1951). *The social system*. New York: Free Press.
- Pascale, R. T., & Athos, A. G. (1981). *The art of Japanese management*. New York: Simon & Schuster.
- Pava, C. H. P. (1983). *Managing new office technology*. New York: Free Press.
- Pedersen, J. S., & Sorensen, J. S. (1989). *Organizational cultures in theory and practice*. Aldershot, UK: Gower Publishing Co.
- Peiperl, M., & Jonsen, K. (2007). Global careers. In H. Gunz, & M. Peiperl (Eds.), *Handbook of career studies* (pp. 350–375). Thousand Oaks, CA: Sage.
- Perin, C. (1991). The moral fabric of the office. In S. Bacharach, S. R. Barley, & P. S. Tolbert (Eds.), *Research in the Sociology of Organizations* (special volume on the professions). Greenwich, CT: JAI Press.
- Perin, C. (2005). *Shouldering risks*. Princeton, NJ: Princeton University Press.
- Peters, T. J. (1987). *Thriving on chaos*. New York: Knopf.
- Peters, T. J., & Waterman, R. H., Jr. (1982). *In search of excellence*. New York: Harper & Row.

- Peterson, B. (2004). *Cultural intelligence*. Boston: Intercultural Press.
- Pettigrew, A. M. (1979). On studying organizational cultures. *Administrative Science Quarterly*, 24, 570–581.
- Plum, E. (2008). CI: *Cultural intelligence*. London: Middlesex University Press.
- Pondy, L. R., Frost, P. J., Morgan, G., & Dandridge, T. (Eds.). (1983). *Organizational symbolism*. Greenwich, CT: JAI Press.
- Porras, J., & Collins, J. (1994). *Built to last*. New York: HarperBusiness.
- Redding, S. G., & Martyn-Johns, T. A. (1979). Paradigm differences and their relation to management, with reference to Southeast Asia. In G. W. England, A. R. Neghandi, & B. Wilpert (Eds.), *Organizational Functioning in a Cross-Cultural Perspective*. Kent, OH: Comparative Administration Research Unit, Kent State University.
- Ritti, R. R., & Funkhouser, G. R. (1987). *The ropes to skip and the ropes to know* (3rd ed.). Columbus, OH: Grid.
- Rockart, J. F., & DeLong, D. W. (1988). *Executive support systems*. Homewood, IL: Dow Jones-Irwin.
- Roethlisberger, F. J., & Dickson, W. J. (1939). *Management and the worker*. Cambridge, MA: Harvard University Press.
- Sackman, S. A. (2006). *Success factor: Corporate culture*. Guetersloh, Germany: Bertelsmann Stiftung.
- Sahlins, M. (1985). *Islands of history*. Chicago: University of Chicago Press.
- Sahlins, M., & Service, E. R. (Eds.). (1960). *Evolution and culture*. Ann Arbor, MI: University of Michigan Press.
- Salk, J. (1997). Partners and other strangers. *International Studies of Management and Organization*, 26(4), 48–72.
- Savage, C. M. (1990). *Fifth generation management: Integrating enterprises through human networking*. Maynard, MA: Digital Press.
- Scharmer, C. O. (2007). *Theory U*. Cambridge, MA: Society for Organizational Learning.
- Schein, E. H. (1961a). *Coercive persuasion*. New York: Norton.
- Schein, E. H. (1961b). Management development as a process of influence. *Industrial Management Review (MIT)*, 2, 59–77.
- Schein, E. H. (1964). Personal change through interpersonal relationships. In W. G. Bennis, E. H. Schein, D. E. Berlew, & F. I. Steele (Eds.), *Interpersonal Dynamics* (pp. 357–394). Homewood, IL: Dorsey.
- Schein, E. H. (1968). Organizational socialization and the profession of management. *Industrial Management Review*, 9, 1–15.
- Schein, E. H. (1969). *Process consultation: Its role in organization development*. Reading, MA: Addison-Wesley.
- Schein, E. H. (1971). The individual, the organization, and the career: A conceptual scheme. *Journal of Applied Behavioral Science*, 7, 401–426.

- Schein, E. H. (1972). *Professional education: Some new directions*. New York: McGraw Hill.
- Schein, E.H. (1975). In defense of theory Y. *Organizational Dynamics*, Summer, 17-30.
- Schein, E. H. (1978). *Career dynamics: Matching individual and organizational needs*. Reading, MA: Addison-Wesley.
- Schein, E. H. (1980). *Organizational psychology* (3rd ed.). Englewood Cliffs, NJ: Prentice-Hall. (Original work published 1965; 2nd ed. published 1970.)
- Schein, E. H. (1983). The role of the founder in creating organizational culture. *Organizational Dynamics*, Summer, 13-28.
- Schein, E. H. (1987a). *The clinical perspective in fieldwork*. Newbury Park, CA: Sage.
- Schein, E. H. (1987b). *Process Consultation*. Vol. 2: *Lessons for Managers and Consultants*. Reading, MA: Addison-Wesley.
- Schein, E. H. (1987c). Individuals and careers. In Jay W. Lorsch (Ed.), *Handbook of organizational behavior* (pp. 155-171). Englewood Cliffs, NJ: Prentice-Hall.
- Schein, E. H. (1988). *Process consultation*. Vol. 1: *Its role in organization development* (2nd ed.). Reading, MA: Addison-Wesley.
- Schein, E. H. (1990). Innovative cultures and adaptive organizations. *Sri Lanka Journal of Development Administration*, 7(2), 9-39.
- Schein, E. H. (1992). The role of the CEO in the management of change. In T. A. Kochan, & M. Useem (Eds.), *Transforming Organizations* (pp. 80-96). New York: Oxford University Press.
- Schein, E. H. (1993a). On dialogue, culture, and organizational learning. *Organizational dynamics*, Autumn, 22, 40-51.
- Schein, E. H. (1993b). *Career anchors* (Rev. ed.). San Diego: Pfeiffer.
- Schein, E.H. (1993c). How can organizations learn faster? The challenge of entering the green room. *Sloan Management Review*, 34, 85-92.
- Schein, E. H. (1995). *Career survival*. San Francisco: Jossey-Bass.
- Schein, E. H. (1996a). Three cultures of management: The key to organizational learning. *Sloan Management Review*, 38(1), 9-20.
- Schein, E. H. (1996b). *Strategic pragmatism: The culture of Singapore's Economic Development Board*. Cambridge, MA: MIT Press.
- Schein, E. H. (1999a). *Process consultation revisited*. Englewood Cliffs, NJ: Prentice-Hall (Addison-Wesley).
- Schein, E. H. (1999b). *The corporate culture survival guide*. San Francisco: Jossey-Bass.
- Schein, E. H. (2001). Clinical inquiry/research. In P. Reason, & H. Bradbury (Eds.), *Handbook of action research* (pp. 228-237). Thousand Oaks, CA: Sage Press.
- Schein, E. H. (2003). *DEC is dead; Long live DEC*. San Francisco: Berrett/Kohler.

- Schein, E. H. (2004). *Organizational culture and leadership* (3rd ed.). San Francisco: Jossey Bass.
- Schein, E. H. (2006). *Career anchors* (3rd ed.). San Francisco: Jossey-Bass/Pfeiffer.
- Schein, E. H. (2008). Clinical inquiry/research. In P. Reason, & H. Bradbury (Eds.), *Action research* (2nd ed.) (pp. 266–279). Thousand Oaks, CA: Sage.
- Schein, E. H. (2009a). *Helping*. San Francisco: Berrett/Koehler.
- Schein, E. H. (2009b). *The corporate culture survival guide* (2nd ed.). San Francisco: Jossey-Bass.
- Schein, E. H., & Bennis, W. G. (1965). *Personal and organizational change through group methods*. New York: Wiley.
- Schneider, B. (Ed.). (1990). *Organizational climate and culture*. San Francisco: Jossey-Bass.
- Schultz, M. (1995). *On studying organizational cultures*. New York: De Gruyter.
- Schwartz, P. (2003). *Inevitable surprises*. New York: Gotham Books.
- Scott-Morton, M. S. (Ed.). (1991). *The corporation of the 1990s*. New York: Oxford University Press.
- Senge, P. M. (1990). *The fifth discipline*. New York: Doubleday Currency.
- Senge, P., Roberts, C., Ross, R.B., Smith, B. J., & Kleiner, A. (1994). *The fifth discipline field book*. New York: Doubleday Currency.
- Senge, P., Smith, B., Kruschwitz, N., Laur, J., & Schley, S. (2008). *The necessary revolution*. Cambridge, MA: Society for Organizational Learning.
- Shrivastava, P. (1983). A typology of organizational learning systems. *Journal of Management Studies*, 20, 7–28.
- Sithi-Amnuai, P. (1968). The Asian mind. *Asia*, Spring, 78–91.
- Smircich, L. (1983). Concepts of culture and organizational analysis. *Administrative Science Quarterly*, 28, 339–358.
- Snook, S. A. (2000). *Friendly fire*. Princeton, NJ: Princeton University Press.
- Sorensen, J. B. (2002). The strength of corporate culture and the reliability of firm performance. *Administrative Science Quarterly*, 47, 70–91.
- Steele, F. I. (1973). *Physical settings and organization development*. Reading, MA: Addison-Wesley.
- Steele, F. I. (1981). *The sense of place*. Boston: CBI Publishing.
- Steele, F. I. (1986). *Making and managing high-quality workplaces*. New York: Teachers College Press.
- Tagiuri, R., & Litwin, G. H. (Eds.). (1968). *Organizational climate: Exploration of a concept*. Boston: Division of Research, Harvard Graduate School of Business.
- Thomas, R. (1994). *What machines can't do*. Berkeley, CA: University of California Press.
- Thomas, D. C., & Inkson, K. (2003). *Cultural intelligence*. San Francisco: Berrett/Kohler.

- Tichy, N. M., & Devanna, M. A. (1987). *The transformational leader*. New York: Wiley, 1986.
- Trice, H. M., Beyer, J. M. (1984). Studying organizational cultures through rites and ceremonials. *Academy of Management Review*, 9, 653–669.
- Trice, H. M., & Beyer, J. M. (1985). Using six organizational rites to change culture. In R. H. Kilmann, M. J. Saxton, & R. Serpa, *Gaining Control of the Corporate Culture* (pp. 370–399). San Francisco: Jossey-Bass.
- Trice, H. M., & Beyer, J. M. (1993). *The cultures of work organizations*. Englewood Cliffs, NJ: Prentice-Hall.
- Turquet, P. M. (1973). Leadership: The individual and the group. In G. S. Gibbard, J. J. Hartman, & R. D. Mann (Eds.), *Analysis of groups: Contributions to theory, research, and practice*. San Francisco: Jossey-Bass.
- Tushman, M. L., & Anderson, P. (1986). Technological discontinuities and organizational environments. *Administrative Science Quarterly*, 31, 439–465.
- Tyrrell, M. W. D. (2000). Hunting and gathering in the early Silicon age. In N. M. Ashkanasy, C. P. M. Wilderom, & M. F. Peterson (Eds.), *Handbook of organizational culture and climate* (pp. 85–99). Thousand Oaks, CA: Sage.
- Van Maanen, J. (1973). Observations on the making of policemen. *Human Organization*, 4, 407–418.
- Van Maanen, J. (1976). Breaking in: Socialization at work. In R. Dubin (Ed.), *Handbook of work organization and society*. Skokie, IL: Rand McNally.
- Van Maanen, J. (1979a). The fact of fiction in organizational ethnography. *Administrative Science Quarterly*, 24, 539–550.
- Van Maanen, J. (1979b). The self, the situation, and the rules of interpersonal relations. In W. Bennis, J. Van Maanen, E. J. Schein, & F. I. Steele, *Essays in interpersonal dynamics* (pp. 43–101). Homewood, IL: Dorsey Press.
- Van Maanen, J. (1988). *Tales of the field: On writing ethnography*. Chicago: University of Chicago Press.
- Van Maanen, J., & Schein, E. H. (1979). Toward a theory of organizational socialization. In B. M. Staw, & L. L. Cummings (Eds.), *Research in organizational behavior* (Vol. 1). Greenwich, CT: JAI Press.
- Van Maanen, J., & Barley, S. R. (1984). Occupational communities: Culture and control in organizations. In B. M. Staw, & L. L. Cummings (Eds.), *Research in organizational behavior* (Vol. 6). Greenwich, CT: JAI Press.
- Van Maanen, J., & Kunda, G. (1989). Real feelings: Emotional expression and organizational culture. In B. Staw (Ed.), *Research in organizational behavior* (Vol. 11). Greenwich, CT: JAI Press.
- Vroom, V. H., & Yetton, P. W. (1973). *Leadership and decision making*. Pittsburgh: University of Pittsburgh Press.
- Watson, T. J., Jr., & Petre, P. (1990). *Father, son & co.: My life at IBM and beyond*. New York: Bantam Books.

- Weeks, J. (2004). *Unpopular culture*. Chicago: University of Chicago Press.
- Weick, K. (1995). *Sensemaking in organizations*. Thousand Oaks, CA: Sage.
- Weick, K., & Sutcliffe, K. M. (2001). *Managing the unexpected*. San Francisco: Jossey-Bass.
- Wilderom, C. P. M., Glunk, U., & Maslowski, R. (2000). Organizational culture as a predictor of organizational performance. In N. M. Ashkanasy, C. P. M. Wilderom, & M. F. Peterson (Eds.), *Handbook of organizational culture and climate*. Thousand Oaks, CA: Sage, pp. 193–209.
- Wilkins, A. L. (1983). Organizational stories as symbols which control the organization. In L. R. Pondy, P. J. Frost, G. Morgan, & T. Dandridge (Eds.), *Organizational symbolism*. Greenwich, CT: JAI Press.
- Wilkins, A. L. (1989). *Developing corporate character*. San Francisco: Jossey-Bass.
- Williamson, O. (1975). *Markets and hierarchies, analysis and anti-trust implications: A study in the economics of internal organization*. New York: Free Press.
- Womack, J. T., Jones, D. T., & Roos, D. (2007). *The machine that changed the world*. New York: Free Press.
- Zuboff, S. (1984). *In the age of the smart machine*. New York: Basic Books.