## CONTENTS

Personality and Social Psychology: Crossing Boundaries and Integrating
 Perspectives 3
 Mark Snyder and Kay Deaux

## Part One • Foundations of Personality and Social Psychology: Historical, Conceptual, and Methodological Perspectives

- 2. The Intertwined Histories of Personality and Social Psychology 13

  Thomas F. Pettigrew and Frances Cherry
- Perspectives on the Person: Rapid Growth and
   Opportunities for Integration 33
   William Fleeson
- 4. Perspectives on the Situation 64

  Harry T. Reis and John G. Holmes
- 5. Behavior and Behavior Assessment 93

  Janice R. Kelly and Christopher R. Agnew
- 6. Neuroscience Approaches in Social and Personality Psychology 1111

  David M. Amodio and Eddie Harmon-Jones
- 7. Evolutionary Perspectives 151

  Steven W. Gangestad
- 8. Context in Person, Person in Context: A Cultural Psychology
  Approach to Social-Personality Psychology 182
  Glenn Adams
- 9. Conceptual and Methodological Issues in the Analysis of
  Data from Dyads and Groups 209
  Deborah A. Kashy and M. Brent Donnellan
- 10. Multilevel Modeling in Personality and Social Psychology 239

  Oliver Christ, Chris G. Sibley, and Ulrich Wagner

## Part Two • Substantive Areas Approached from Personality and Social Psychology Perspectives

- 11. Self and Identity: Dynamics of Persons and Their Situations 263

  Jennifer Crocker and Amy Canevello
- 12. Motivation and Goal Pursuit: Integration Across the
  Social/Personality Divide 287
  Julie K. Norem

13. Five New Ideas About Emotion and Their Imp	plications for
Social-Personality Psychology 315	
Gerald L. Clore and Michael D. Robinson	
14. Initial Impressions of Others 337	
James S. Uleman and S. Adil Saribay	
15 Arritudes and Persuasion 367	

- 15. Attitudes and Persuasion 367

  Icek Ajzen
- From Help-Giving to Helping Relations: Belongingness and Independence in Social Interaction 394
   Arie Nadler
- 17. Antisocial Behavior in Individuals and Groups:

  An Empathy-Focused Approach 419

  Emanuele Castano
- Personality and Social Interaction: Interpenetrating Processes 446
   Rodolfo Mendoza-Denton and Özlem Ayduk
- Attachment Theory Expanded: A Behavioral Systems Approach 467
   Mario Mikulincer and Phillip R. Shaver
- 20. Person-by-Situation Perspectives on Close Relationships 493

  Jeffry A. Simpson and Heike A. Winterheld
- 21. Personality Influences on Group Processes:
  The Past, Present, and Future 517
  Craig D. Parks
- 22. Intergroup Processes: From Prejudice to Positive Relations Between Groups 545 Linda R. Tropp and Ludwin E. Molina

## Part Three · Life Domains

- 23. Personality, Social Psychology, and Psychopathology:
  Reflections on a Lewinian Vision 573
  Philip R. Costanzo, Rick H. Hoyle, and Mark R. Leary
- 24. Individual and Societal Well-Being 597
  Shigehiro Oishi
- Multiculturalism: Cultural, Social, and Personality Processes 623
   Verónica Benet-Martínez
- Personality and Social Contexts as Sources of Change and Continuity Across the Life Span 649
   Abigail J. Stewart and Kay Deaux
- 27. Leadership: A Person-in-Situation Perspective 673

  Daan van Knippenberg
- 28. Work and Organizations: Contextualizing Personality and Social Psychology 701

  David V. Day and Deidra J. Schleicher
- A Person x Intervention Strategy Approach to Understanding Health Behavior 729
   Alexander J. Rothman and Austin S. Baldwin

- 30. Forensic Personality and Social Psychology 753

  Saul Kassin and Margaret Bull Kovera
- 31. The Psychology of Collective Action 781

  Lauren E. Duncan
- 32. Social Policy: Barriers and Opportunities for Personality and Social Psychology 804

  Allen M. Omoto
- 33. Personality and Social Psychology: The State of the Union 830 Kay Deaux and Mark Snyder

Index 837