

CONTENTS

List of Contributors	xiv
Preface	xvi
1 The Psychology of Populism: The Tribal Challenge to Liberal Democracy	1
<i>Joseph P. Forgas and William D. Crano</i>	
PART I	
What Populists Want: Motivational and Emotional Factors in Populism	21
2 Populism and the Social Psychology of Grievance	23
<i>Peter H. Ditto and Cristian G. Rodriguez</i>	
3 Socio-Psychological Analysis of the Deterioration of Democracy and the Rise of Authoritarianism: The Role of Needs, Values, and Context	42
<i>Daniel Bar-Tal and Tamir Magal</i>	
4 Beyond Populism: The Psychology of Status-Seeking and Extreme Political Discontent	62
<i>Michael Bang Petersen, Mathias Osmundsen and Alexander Bor</i>	

5	The Rise of Populism: The Politics of Justice, Anger, and Grievance <i>George E. Marcus</i>	81
6	Collective Narcissism and the Motivational Underpinnings of the Populist Backlash <i>Agnieszka Golec de Zavala, Dorottya Lantos and Oliver Keenan</i>	105
PART II		
	The Populist Mind: Cognitive Aspects of Populism	123
7	Psychological Perversities and Populism <i>Joachim I. Krueger and David J. Grüning</i>	125
8	Overconfidence in Radical Politics <i>Jan-Willem van Prooijen</i>	143
9	Why Populism Attracts: On the Allure of Certainty and Dignity <i>Arie W. Kruglanski, Erica Molinario, and Gilda Sensales</i>	158
10	A Non-Populist Perspective on Populism in Psychological Science <i>Klaus Fiedler</i>	174
PART III		
	The Tribal Call: Social Identity and Populism	195
11	Self-Uncertainty and Populism: Why We Endorse Populist Ideologies, Identify With Populist Groups, and Support Populist Leaders <i>Michael A. Hogg and Oluf Gøtzsche-Astrup</i>	197
12	When Populism Triumphs: From Democracy to Autocracy <i>Joseph P. Forgas and Dorottya Lantos</i>	219
13	Populism in Power: The Tribal Challenge <i>Péter Krekó</i>	240

14	The Rise of Populism in the USA: Nationalism, Race, and American Party Politics <i>Leonie Huddy and Alessandro Del Ponte</i>	258
15	Threat, Tightness, and the Evolutionary Appeal of Populist Leaders <i>Michele J. Gelfand and Rebecca Lorente</i>	276
PART IV		
	Populist Narratives and Propaganda	295
16	Social Psychological Contributions to the Study of Populism: Minority Influence and Leadership Processes in the Rise and Fall of Populist Movements <i>William D. Crano and Amber M. Gaffney</i>	297
17	Value Framing and Support for Populist Propaganda <i>Joel Cooper and Joseph Avery</i>	319
18	Rapid Social Change and the Emergence of Populism <i>Robin R. Vallacher and Eli Fennell</i>	332
19	Authoritarianism, Education, and Support for Right-Wing Populism <i>Stanley Feldman</i>	348
	Index	365