

Contents

| | |
|------------------------------------|----|
| Acknowledgements | ix |
| Chapter 1 | 1 |
| Knowing who we are | |
| Chapter 2 | 7 |
| A sign of the times? | |
| Chapter 3 | 11 |
| Common sense | |
| Chapter 4 | 19 |
| Theorising social identity | |
| Chapter 5 | 29 |
| Selfhood and mind | |
| Chapter 6 | 39 |
| Social selves | |
| Chapter 7 | 54 |
| Entering society | |
| Chapter 8 | 68 |
| Self-image and public image | |

| | | |
|--|--|-----|
| | Chapter 9 | 80 |
| | Groups and categories | |
| | Chapter 10 | 90 |
| | The social organisation of difference | |
| | Chapter 11 | 104 |
| | The symbolic construction of similarity | |
| | Chapter 12 | 119 |
| | Predictability | |
| | Chapter 13 | 126 |
| | Institutionalising identity | |
| | Chapter 14 | 139 |
| | Organising identities | |
| | Chapter 15 | 154 |
| | Allocation and classification | |
| | Chapter 16 | 171 |
| | Modernity, rationality and identity | |
| | Notes | 176 |
| | Bibliography | 182 |
| | Index | 199 |

Index

- acceptability: recruitment
criteria of 147-8, 160-1
- achieved identity 142-153
- acquired identity 142-153
- administrative allocation
158-70
- age as a principle of
identification 2, 59, 66-7, 87,
99, 101, 143
- alienation 31, 104
- Allan, G. 105
- Althusser, L. 31
- Anderson, B. 110
- Anderson, E. 110
- anomie 31
- Aristotle 27
- Aronson, E. 120, 122
- Asad, T. 96
- ascribed identity 142-53
- attribution 122-3
- Augustine, Saint 10
- Ball, D.W. 163
- Barth, F. 20, 22, 23-4, 65,
90-103, 105, 106, 108,
110-11, 119, 122, 123, 133,
178-9, 180
- Bateson, G. 35, 47
- Batley, R. 158
- Bauman, Z. 12, 168
- Becker, H.S. 20, 22, 71, 75, 156,
165, 177
- Bell, C. 105
- Bell, D. 145
- Bentley, G.C. 65
- Berger, P.L. 20, 26, 48, 70, 122,
128-33, 179
- Bernardi, B. 143
- Berne, E. 45-6
- Berthoud, R. 162

- Beynon, H. 161
 Blackburn, R.M. 161
 Blok, A. 110
 Blumer, H. 42
 Boissevain, J. 140
 Boon, J.A. 5
 boundaries: of collective
 identification 92–103,
 105–118, 119, 121–4, 127
 Bourdieu, P. 20, 22, 35, 71, 81,
 82–3, 90, 111, 113, 121, 128,
 134, 164
 British identity, 6
 Brubaker, R. 172
 Bulmer, M. 107
 bureaucracy 85, 137, 158–70,
 172–5
 Burkitt, I. 39, 40, 42, 41, 15, 176
 Burleigh, M. 55, 168
 Burns, T. 72
 Burton, J.W. 84
- Campbell, J. 27
 Carrithers, M. 10, 44, 176, 177
 categorisation 96, 99, 101, 111,
 159–70; fundamental to
 identity 23, 24, 60, 80–9
 category: defined 23, 82
 childhood: development of
 identity in 57–67
 choice 22, 70, 91, 97
 Cicourel, A.V. 76, 163, 164
 Clark, G. 35
 class 23, 84–5, 86, 88, 101, 146,
 161–4, 177
 classification 113, 121–2
 Cockburn, D. 55
 Cohen, Abner 106, 124, 145
 Cohen, Anthony P. 20, 24,
 32–3, 35, 100, 105–112, 114,
 118, 119–20, 122, 130, 131,
 144
 Cohen, R. 98
 Cohen, S. 158, 165, 167
 Cohen, Y. 100
 Colby, D.C. 165
 collective identity: relationship
 to individual identity 14–16,
 19–28, 39, 40, 52–3, 60–1, 65,
 77–9, 80–3, 91–103, 104–118,
 126–8, 130, 133–4, 136, 141
 Collins, R. 38, 41, 68
 Collinson, D.L. 143, 150, 160,
 161
 Collmann, J. 158
 common sense: and sociology
 11–1; perspectives on
 identity 7–8, 11
 community 105–12
 'community care' 107
 conformity 120–1, 123
 Connerton, P. 28, 146
 consequences: centrality to
 identity 23, 24, 76–9, 85–6,
 98, 111, 157–8, 168–70
 Cook, T.E. 165
 Cooley, C.H. 20, 36–7, 38,
 40–1, 42, 44, 52, 177
 Coughlan, R.M. 65
 Coulson, M. 135
 Crow, G. 105
 culture 48, 97, 102, 111, 113,
 179
 Curran, M.M. 160, 161
- Dalley, G. 162
 Damon, W. 60
 Davies, C.A. 78, 86, 169
 decision-making 22, 31–2, 70–1,
 91, 97
 Delamont, S. 13–16
 de Swaan, A. 167, 168
 deviance 22–3, 74–79, 120–5,
 127, 156, 158, 165–6

- Dewey, J. 36, 177
 diagnostic testing: in social construction of identity 158–9, 166–7
 difference 3–5, 19, 29, 52–3, 80–1, 90–103, 104, 106, 111, 114, 123, 127, 140, 145–6, 167
 Dinka: Sudanese people 84, 86
 disability 51, 54–6
 Douglas, M. 74, 113, 121, 123, 151
 domination: modes of 120–1
 Dundes, A. 166
 Dunn, J. 49, 58
 Durkheim, E. 31, 36, 38, 42, 44, 81, 92, 105, 113, 126, 145
 duties 135
- Eller, J.D. 65
 embodiment 18, 21, 22, 27, 38, 40, 47, 49–53, 54, 60, 69, 71, 94, 99, 102, 111, 113–4, 126–7, 132, 141, 146–7
 Epstein, A.L. 65
 ethnicity 2, 21, 23–4, 49, 51, 90–103, 107, 117; as primary identity 65–6
 Engels, F. 38
 English identity 94
 epistemology 33–8, 70, 109
 equal opportunity 148
 Eriksen, T.H. 96
 Erickson, F. 162
 Erickson, E.H. 40
 European Union, 6
 Evens, T.M.S. 96
 experience: central to identity 21, 168–70
- feminism 7
 Fentress, J. 28
 Firth, R. 91
- Flett, H. 162
 formality 137, 158, 159, 172–3
 Fortes, M. 122, 179
 Foucault, M. 25, 85, 113, 155, 167, 171
 Freud, S. 41, 44, 45–6
 Friedman, J. 14–16
- Gambetta, D. 110
 gay identities 2, 3, 5, 78
 Geertz, C. 90, 98, 106
 generalised other 42–3
 gender 7, 51, 99, 101, 161, 163, 164; as primary identity, 21, 49, 58, 60–4
 German identity 93–4
 Gibson, J.J. 59
 Giddens, A. 7, 10, 13–16, 20, 26, 40, 43, 44, 45, 62, 68, 132, 159
 Gill, O. 162
 Gillett, G. 36
 Gledhill, J. 121
 globalisation 7, 13–16
 Gluckman, M. 106, 145
 Goffman, E. 20, 21, 22, 57, 66, 68–76, 92, 94, 95, 98, 99, 119–20, 134, 137, 140, 151, 166, 178
 Golding, P. 165
 Goldthorpe, J.H. 84
 Good, J.M.M. 36
 Goodman, M.E. 65
 Gordon, D.M. 160
 Gouldner, A.W. 172
 Gove, W.R. 74
 groups 92–3, 96, 100, 101, 111, 123, 149–5 154; defined 23, 82; fundamental to identity 23–4, 60, 80–89
- Haaland, G. 92

- habit 22, 70–1, 94, 122, 127, 132
 habitus 22, 35, 71
 Hacking, I. 25, 85, 166–7
 Hall, S. 165
 Ham, C. 159
 Handelman, D. 158
 Handler, J.F. 163
 Hannerz, U. 110
 Hanson, F.A. 158, 167
 Harding, P. 158, 172
 Harré, R. 30, 36, 44, 57
 Harris, C.C. 64
 Harris, R. 144
 Hart, D. 60
 Hartman, G. 170
 Hasenfeld, Y. 158, 163
 Hatcher, R. 65
 Herzfeld, M. 160
 Heskin, K. 65
 Hill, M. 159
 Hirst, P. 55
 Hobsbawm, E. 28
 Hollis, M. 31, 52, 69, 72
 Holocaust 168–70
 Holy, L. 98
 homosexuality 2, 3, 165; *see*
 also gay identities
 Hope, K. 84
 Howe, L.E.A. 162
 Honneth, A. 44
 housing market 161–2
 Hsia, R.P. 166
 Hughes, E. 74, 92, 156, 178
 human-ness: as primary
 identity 21, 54–6
 Hutson, S. 163, 165

 ‘I’ and ‘me’: relationship
 between 41–7, 108
 ideal types 114–5, 119, 127
 identity: basic definition 3–4
 ideology 107

 immigration 1, 162
 impairment 54–6
 impression management 22,
 71–2
 improvisation: in social
 interaction 22, 70–1
 incest taboo 122
 individual identity: 54–67;
 relationship to collective
 identity 14–16, 19–28, 39, 40,
 43, 52–3, 60–1, 65, 77–9,
 80–3, 91–103, 113–4, 116–8,
 126–8, 130, 136, 141, 150–1
 individualism 16–18, 97
 infanticide 55
 informality 158, 172
 institutions: defined 24, 127
 institutionalisation 122, 124,
 127–8, 132; of identity 24–6,
 126–38
 interaction order 22, 67, 68–79
 internal-external dialectic of
 identification 20–8, 30–2, 38,
 40–1, 44, 50, 52, 56, 61, 64,
 71, 75, 776, 81, 89, 95, 98,
 102–3, 111–2, 124, 133, 135,
 143, 144, 169, 171, 175
 interview: in recruitment to
 organisations 151–2, 158–9

 Jackson, J.A. 135
 Jacobsen, L. 77
 James, A. 59, 66
 James, W. 36, 41
 Jameson, F. 10
 Jenkins, P. 165
 Jenkins, R. 12, 22, 78, 80, 96,
 109, 129, 147, 150–1, 158,
 160, 161, 163, 169, 172
 Jewish identity 143, 168–70
 Joas, H. 41, 42, 44, 177
 Jones, J. 152

- Kapferer, B. 96
 Kaplan, H. 170
 Karn, V. 162, 164
 Katz, M.B. 163
 Kaye, K. 57
 Keesing, R.M. 64
 kinship 21, 64–6, 101
 Kitsuse, J. 76, 164
 Kuhse, H. 55
- labelling perspective in
 sociology of deviance 22–3,
 74–79, 155
 labour market 25, 158, 160–1
 Lacan, J. 37
 La Fontaine, J. 143
 Lane, C. 145
 language 36, 37–8, 101, 114,
 115, 168
 Lash, S. 172
 Leach, E. 91, 144, 180
 ‘learning difficulties’ 32, 78, 86,
 167–8, 169
 Lee, R. 55
 Lemert, E.M. 74, 75
 Lenin, V.I. 88
 lesbian identity 2, 3; *see also*
 gay identities
 Lévi-Strauss, C. 31, 113
 Liddiard, M. 163, 165
 Liebow, E. 110
 Linton, R. 134–6, 142
 Lipsky, M. 162
 Locke, J. 9
 Luckmann, T. 20, 26, 48, 70,
 122, 128–33, 179
- McDonald, M. 123
 MacIntyre, A. 31, 69, 72
 MacLeod, J. 110
 McRobbie, A. 166
 Malinowski, B. 91
 Mann, M. 82, 161
 marriage: as an institution
 131–2, 134, 136
 Mars, L. 143
 Marshall, G. 84
 Marx, K. 23, 24, 25, 31, 33, 88,
 97, 104, 105, 113, 177, 178
 materiality of identity 131–2,
 156–7
 Matza, D. 22, 74, 163
 Mauss, M. 30, 31, 113
 Mayer, A.C. 140
 Mead, G.H. 20, 21, 26, 36–8,
 41–7, 57, 74, 99, 113–4, 120,
 124, 177
 Mehan, H. 76, 167
 Memmi, A. 65
 ‘mental illness’ 45–6, 155, 156,
 177
 ‘mental retardation’ *see*
 learning difficulties
 Mercer, J.R. 76, 167
 Merton, R.K. 134–6, 142, 178
 Middleton, S. 165
 Mills, C.W. 17–18
 Milner, D. 65
 mind 21, 32–38, 40, 43
 modernity: and self-identity 7,
 8–9, 13–16, 25, 171–5
 Moerman, M. 92
 Moore, R.I. 9
 Moore, S.F. 145
 moral panics 165–6
 Morgan, D. 55
 Morris, B. 144, 176
 ‘mother-infant system’ 57
 Müller-Hill, B. 168
 Murphy, R.F. 56
 mutualism 36, 177
 Myerhoff, B.G. 145
- Nadel, S.F. 81–3, 91, 143, 180

- national identity 2, 5–6, 110, 168
- Newby, H. 105
- Newcomer, P.J. 84
- Nichols, T. 161
- nominal identity 24–5, 77–9, 95, 107–8, 111, 136, 168–70
- non-verbal communication 5, 123
- 'normality' 166–8
- Northern Ireland 144, 145
- Nuer: Sudanese people 84, 86
- Offe, C. 160
- ontological security 10, 61–2
- ordeal: as a ritual of identification 151, 180
- organisations 25–6, 136–7, 172–4; and identity 137–170, 174–5, 180
- 'other minds': as epistemological problem 32–4, 98, 109
- Paine, R. 96
- Parker, J. x, 177, 179–80
- Parsons, T. 26, 31, 36, 104, 177, 181
- Passeron, J.-C. 121
- Paul, E.F. 148
- Pearson, G. 165
- person: distinguished from self 30–2, 51–2, 59–60, 74
- personality disorder 45–6
- Piaget: post-Piagetian models of child development 21
- Plummer, K. 74
- policing 163
- Polsky, A.J. 167
- Poole, F.J.P. 59–62, 66, 177
- postmodernism 7, 10, 11–12, 102
- postmodernity: discourses of identity characteristic of 8–10
- power 23–8, 44, 74, 96, 97–8, 99, 120–1, 133, 140, 154–70, 171–5
- pragmatic individualism 18, 51
- pragmatism: philosophical school 20, 36, 93
- predictability: basis for interaction 119–25
- primary identities rooted in early socialisation 21, 48–9, 54–67
- Prottas, J.M. 162
- psychiatry 156
- psychoanalysis 44–5
- public image 22, 52, 67, 68–79
- Raban, J. 126
- 'race' 51, 55, 65, 99, 117, 163, 164
- Rainwater, L. 110
- Ranger, T. 28
- rationality: and modernity 171–5
- recruitment: into identities 25, 141–153, 155 160–1; into employment 160–1
- reflexivity 34, 37–8, 39–40, 41, 129
- religion 10, 101, 143
- Rex, J. ix
- Richards, A.I. 144
- Richardson, J.T. 165
- rights 135
- rites of passage 144–5, 152
- rituals of identification 3, 68, 70, 106, 131, 143–53, 173
- Ritzer, G. 172
- role 134–6
- Rose, N. 85, 167

- Rosenthal, R. 77
 rules: relationship to identity 122
 Ryle, G. 20, 21, 33–5, 38, 39–40, 42, 47, 177
- Sabetti, F. 110
 Sahlins, M. 158
 Samuel, R. 28
 Scandinavia, 3, 6, 18
 Schneider, J. 110
 Schneider, P. 110
 Schroeder, R. 172
 Schutz, A. 115–8, 119, 123, 128, 179
 self image 22, 52, 67, 68–79
 selfhood 20–21, 29–53, 67, 69, 114; defined 29–30; distinguished from personhood 30–2, 51–2, 74; ontological status of 33, 48; as a primary identity 21, 48, 56; normalisation of 167–8
 Sharpe, S. 61
 Shotter, J. 57
 Sicily 110
 ‘sick role’ 164
 Silverman, D. 152
 similarity 3–5, 20, 29, 52–3, 80–1, 90, 98, 104–18, 119, 123, 127, 140, 145–6, 167
 Simmel, G. 5, 81
 Singer, P. 55
 Smith, M.G. 121
 Sohar, Oman 101–2
 social anthropology: 13, 14; relationship with sociology 12, 176
 social security: and stereotypical identities 162
 social identity: basic definition of 3–6; as prerequisite of society 6, 40, 122; as basis for predictable interaction 119–25; as key to structuration debate 26–7
 social structure 137–8, 169
 socialisation 21, 43–4, 48, 51, 54–67, 130
 socialism 18
 sociology: distinguished from common sense 12–18; relationship with social anthropology 12, 176
 Solomos, J. 165
 Southall, A. 84
 space: fundamental to identity 27–8, 47, 69, 70, 131–2
 Sperber, D. 123
 status 134–6
 Stein, M.R. 105
 stereotypes 122–3, 159–70
 Stewart, A. 84
 stigmatisation 73–9
 Still, A. 36
 stratification 148–9, 154–70
 structuration: debate in social theory 20, 25–7, 70, 137–8
 Stuchlik, M. ix, 98
 suitability: recruitment criteria of 147–8, 160–1
 symbolism 24, 48, 104–118, 121–4, 127, 129–31, 145–7, 173
- Tajfel, H. 122
 Tannenbaum, F. 74
 Taylor, I. 74
 ‘team building’ 152
 Thatcher, M. 126
 Thomas, W.I. 74, 84, 93, 119, 127, 178
 Thompson, P. 28

- time: fundamental to identity
27-8, 35, 70, 96-7, 132
- Tönnies, F. 105
- Transactional Analysis 45
- Trent, J.W. 167
- Troyna, B. 65
- Turk, A. 163
- turn-taking 57, 63
- Turner, B.S. 136
- Turner, V. 106, 145
- United States: inner-cities 110
- university, as an institution
131-2, 136
- van Gennep, A. 144
- virtual identity 24-5, 77-9, 95,
107-8, 111, 136, 168-70
- Vygotsky, L.S. 36
- Wallace, A.F.C. 33
- Wallman, S. 98
- Walton, P. 74
- Watney, S. 165
- Weber, E. 168
- Weber, M. 26, 81, 106, 114-5,
120-1, 137, 143, 158, 160,
171-5, 179, 181
- Whimster, S. 172
- Wickham, C. 28
- Wikan, U. 101, 102
- Wilk, R. 146
- Williamson, L. 55
- Wippermann, W. 55, 168
- Wisdom, J. 32
- Wittgenstein, L. 35-6
- Wollheim, R. 63
- Wooley, P. 55
- women's movement 10, 13
- Wright, E.O. 84
- Wrong, D. 32
- Young, J. 74
- youth life-styles 87, 165