

CONTENTS

<i>Preface</i>	ix
<i>Acknowledgements</i>	xiv
<i>Notation conventions</i>	xv
I The scope of pragmatics	I
1.1 The origin and historical vagaries of the term <i>pragmatics</i>	I
1.2 Defining pragmatics	5
1.3 Current interest in pragmatics	35
1.4 Computing context: an example	47
2 Deixis	54
2.0 Introduction	54
2.1 Philosophical approaches	55
2.2 Descriptive approaches	61
2.2.1 <i>Person deixis</i>	68
2.2.2 <i>Time deixis</i>	73
2.2.3 <i>Place deixis</i>	79
2.2.4 <i>Discourse deixis</i>	85
2.2.5 <i>Social deixis</i>	89
2.3 Conclusions	94
3 Conversational implicature	97
3.0 Introduction	97
3.1 Grice's theory of implicature	100
3.2 Revisions, problems and applications	118
3.2.1 <i>Tests for implicature</i>	118
3.2.2 <i>Implicature and logical form</i>	122
3.2.3 <i>Kinds of implicature</i>	126
3.2.4 <i>Generalized Quantity implicatures</i>	132
3.2.5 <i>Metaphor: a case of maxim exploitation</i>	147
3.2.6 <i>Implicatum and language structure</i>	162

4	Presupposition	167
4.0	Introduction	167
4.1	Historical background	169
4.2	The phenomena: initial observations	177
4.3	The problematic properties	185
4.3.1	<i>Defeasibility</i>	186
4.3.2	<i>The projection problem</i>	191
4.4	Kinds of explanation	199
4.4.1	<i>Semantic presupposition</i>	199
4.4.2	<i>Pragmatic theories of presupposition</i>	204
4.5	Conclusions	225
5	Speech acts	226
5.0	Introduction	226
5.1	Philosophical background	227
5.2	Thesis: speech acts are irreducible to matters of truth and falsity	243
5.3	Antithesis: the reduction of illocutionary force to ordinary syntax and semantics	246
5.4	Collapse of Antithesis	251
5.4.1	<i>Semantic problems</i>	251
5.4.2	<i>Syntactic problems</i>	260
5.5	Indirect speech acts: a problem for Thesis and Antithesis	263
5.6	The context-change theory of speech acts	276
5.7	Beyond theories of speech acts	278
6	Conversational structure	284
6.0	Introduction	284
6.1	Discourse analysis versus conversation analysis	286
6.2	Conversation analysis	294
6.2.1	<i>Some basic findings</i>	296
6.2.1.1	<i>Turn-taking</i>	296
6.2.1.2	<i>Adjacency pairs</i>	303
6.2.1.3	<i>Overall organization</i>	308
6.2.2	<i>Some remarks on methodology</i>	318
6.2.3	<i>Some applications</i>	326
6.3	Preference organization	332
6.3.1	<i>Preferred second turns</i>	332
6.3.2	<i>Preferred sequences</i>	339
6.4	Pre-sequences	345
6.4.1	<i>General remarks</i>	345
6.4.2	<i>Pre-announcements</i>	349
6.4.3	<i>Pre-requests: a re-analysis of indirect speech acts</i>	356
6.5	Conclusions	364

6.5.1	<i>Conversation analysis and linguistics</i>	364
6.5.2	<i>Some remaining questions</i>	367
	Appendix: transcription conventions	369
7	Conclusions	371
7.0	Introduction	371
7.1	Pragmatics and 'core' linguistics	372
7.2	Pragmatics, sociolinguistics and psycholinguistics	374
7.3	Applied pragmatics: pragmatics and other fields	376
	Bibliography	379
	Subject index	397
	Index of names	417

SUBJECT INDEX

Page numbers in bold type indicate definitions or main discussions. The first occurrence of abbreviations is indexed; thereafter references will be found after the full form.

- ability, pragmatic, 24-5, 53, 367, 377
- 'aboutness', 89, 220-22
- accounts, conversational, 306, 307, 334
- acquisition, xii, 43, 47, 60, 61-2, 68, 226, 281-2, 284, 301, 368, 375
 - of deixis, 61-2, 68
 - of second languages, 368, 376
 - of speech acts, 281-2
- action:
 - theory of, 44-5, 60
 - and discourse, 288-94
 - and speech acts, 227ff, 240, 246, 259
- action-chains, 337-8
- actions:
 - as conversational responses, 237, 259, 288, 291
 - involved in speech, 236; *see also under* illocutionary acts, speech acts
 - mapping of utterances onto, 263-76, 289-94
- address, 63, 70-1, 128-9; *see also* participant-role, summonses, vocatives
 - terms or titles of, 53, 70-1, 75, 89, 91, 92, 128-30, 298, 303, 344, 345, 374
- addressee, 16, 23, 52, 53, 62, **68-72**, 81, 90, 92, 113-14, 248-9, 250, 260; *see also* participant-role
 - honorifics, *see under* honorifics
- adjacency pairs, 289, 293, **303-8**, 309-12, 320, 322, 323, 324-5, 327-8, **332-9**, 348, 350; *see also under* pre-sequences, questions, requests, summonses, etc.
 - characterization of, 303-4, 306-8
 - and conditional relevance, 306, 320
 - in closings, 317, 324-5
 - first parts, 303, 305ff, 324, 350
 - as fundamental unit, 304
 - and linguistic structure, 365-6
 - in openings, 309-10, 322-3
 - preference organization in, 307-8, 332-7, 345
 - rule for use, 304
 - second parts, 303, 304, 306-8, 320, 324, 333ff, 350; *dispreferred*, *see* *dispreferred turn*; range of, 306-7; *unforthcoming*, 306, 320, 327, 328, 335
- adverbs:
 - manner, 184n
 - performative, 249, **255-8**, 262, 263, 266
 - place, 54, 62, 79ff
 - time, 54, 62, 74ff
- advice, 267, 278, 334
- agreement:
 - of predicates, 70, 91-2, 130, 373
 - in conversation, *see* *disagreement*
- Algonquian languages, 88
- all*, 38, 123-4, 133-4, 144, 163-4; *see also* quantifiers
- Amahuacan, 78
- ambiguity, avoidance of, 102, 272; *see also* Manner, maxim of
- ambiguity:
 - claims, 37-8, 98-100, 108-9, 119-20, 132-45, 201, 203, 257-8
 - and conversational sequence, 330-2, 353-4
 - deictic, 75-6, 82-3
 - of literal vs. indirect force, 269-76, 280, 330, 354, 363
 - of negation, 171-3, 194, **201**, 203, 210, 222
 - of scope, 123-4, 171-2, 173, 201, 221-2, 257
- Amerindian languages, 42, 75, 77n, 78, 81, 84, 88; *see also under individual languages*
- amplitude, 301, 313, 370
- analogy, 155, 159-62
- anaphora, **67**, 85-7, 188, 247-8, 262
 - and discourse deixis, 80n, 85

Subject index

- anaphoric usage, of deictic expressions,
67, 80, 85-7
- and*, 35, 98-9, 108, 119-20, 127, 132, 134,
139, 192; *see also* conjunction
- anomaly:
pragmatic, 6-7, 25-6, 54-5, 98, 105,
129, 160, 172, 199, 205, 228-30, 232,
235, 248, 265-7, 292-3; *see also*
appropriateness
- semantic, 86, 151, 194, 199, 201; *see also*
contradiction, falsehoods
(categorical)
- anyway*, 33, 85, 87, 96, 100, 162, 366,
372
- answers, 106, 107, 274, 293, 303, 304,
305-6, 307, 310, 312, 327, 336, 354,
362; *see also* adjacency pairs,
questions
- 'Antithesis', 246ff; *see also* under speech
acts
- 'Applied linguistics', and pragmatics,
368, 376
- appreciations, 328-9, 331, 334
- appropriateness, 7, 24-7, 31, 177, 204-5,
229ff, 246
- appropriateness-conditions, 25
- apologies, 281, 303, 334, 336, 358
- article:
definite, 61n, 83; *see also* definiteness
indefinite, 126
- artificial intelligence, 21, 45, 161-2, 281,
286, 332-3
- aspect, 78
- assertion:
concept of, 105, 133, 169ff, 240, 242,
243, 246, 251-5, 256, 261, 265, 266,
277, 337; *see also* constatives,
representatives, speech acts,
statements
- and presupposition, 169ff, 180-1, 197;
see also under presupposition
- assessments, 336, 337, 339
- atomic concepts, *see* componential
analysis
- attributives uses, *see* referential uses
- audience, 72, 81, 90; *see also* bystanders
- augmenting context, *see* under context
(incremental model of)
- Australian languages, 43, 71, 72, 82; *see also*
under individual languages
- authorized speakers/recipients, 91
- autonomy:
of semantics from pragmatics, 20, 34-5,
59, 94-5; *see also* under components,
pragmatics, semantics
- of syntax from pragmatics, xi, 267-8,
372-3; *see also* under pragmatics,
syntactic rules
- 'baby-talk', 8-9, 11, 282
- background vs. foreground entailments,
219-20
- background knowledge or belief, 4n,
21-2, 23, 51, 53, 113, 125, 143,
146-7, 168, 173, 180-1, 187-8, 190,
197, 199, 204-5, 209, 211, 215, 219,
221, 276, 281, 285, 332, 352, 354-5;
see also common ground, mutual
knowledge
- backgrounding, of information in clause,
41, 219-20, 221-2, 225, 373; *see also*
given/new, presupposition
- Basque, 93
- because*-clauses, 214-15, 256, 262
- before*-clauses, 179, 182, 187, 215
- belief, 3, 101, 105, 136, 277; *see also*
background knowledge, Moore's
paradox
- believe*, 136, 137
- biconditional, 146
- bivalence, 174n, 175, 176, 201; *see also*
truth values
- brevity, 102, 107-8, 112, 135, 136
- but*, 120, 127, 129, 211, 338
- bystanders, 68, 90
honorifics for, 90-1
- C, 307n; *see* caller
- CA, 286; *see* conversation analysis
- calculability, of implicatures, 117, 119,
120, 128, 129; *see also* under
conversational implicature
- calendrical measurement, of time, 73,
75-6
- caller, in telephone calls, 307n, 309ff,
327-8, 343-5
- cancellability:
of inferences, 114-16; *see also*
defeasibility, suspension
- of conversational implicatures, 114-16,
119, 120, 134, 143-4, 224-5
- and conventional implicatures, 128,
129
- of presuppositions, 173, 187-90, 191-8,
207-9, 212-16, 224
- canonical situation, of utterance, *see*
situation of utterance
- channel, of communication, 23, 63, 310,
320
- Chinantec, 84
- Chinese, 78
- child language, *see* acquisition

- Chinook, 73
- classroom interaction, 39, 279, 284, 318, 377
- clausal implicatures, *see under* Quantity
- cleft sentences, 125, 217–22
- implicatures of, 125, 217–22
- implicit, 183
- presuppositions of, 182–3, 189, 206, 217–22, 373
- truth conditions of, 125, 206, 217
- closings, conversational, 46, 49, 71, 79, 316–18, 320, 324–5, 346; *see also under* overall organization
- elements of, 317
- pre-closings, 317–18, 322, 325
- re-opened, 322
- coding time, 62, 73ff, 85
- coherence, in conversation, 51, 107, 286, 288, 313–15; *see also under* conversation
- come, 51–2, 64, 83–4; *see also* verbs of motion
- comment, *see* topic/comment
- commissives, 240
- commitment, of speaker, 24n, 134, 135–6, 143, 212n, 240, 276–8
- common ground or knowledge, 190, 205, 209; *see also* mutual knowledge
- communication, 15–18, 24, 25, 26–7, 29, 38–40, 49, 97–8, 101, 112–13, 241, 282, 376; *see also* meaning-nn
- communicative competence, 25; *see also* ability (pragmatic)
- communicative content, of utterances, 14, 15, 98, 131–2, 143; *see also* sentence-meaning, utterance-meaning, meaning-nn, word-meaning
- communicative intention, *see* intention
- communicative power, of a language, 112–13; *see also* expressibility
- comparison, across languages, xi, 10, 42–3, 45–6, 47, 69–72, 75–8, 81–4, 88–94, 121n, 201, 216, 233, 242, 270, 276, 296, 301, 313n, 343n, 368–9, 376; *see also* universals
- comparison:
- and implicature, 35
- and presupposition, 183
- vs. simile, 154; *see also* similes
- competence/performance, 7–9, 24, 33–5, 36
- complex sentences, 191n
- and projection, *see* projection problem
- compliments, 339, 369
- componential analysis, of meaning, 12, 69, 148ff, 199, 203–4
- components of linguistic theory, 8, 9, 13–15, 22, 29, 33–5, 36, 59, 129–30, 145, 156, 267–8, 372–4
- compositionality, 191, 207ff, 268, 270
- compound sentences, 191n, 192ff; *see also* logical connectives
- conative function, of speech, 41
- conditional relevance, 293, 306, 310, 320, 367
- conditionals, 115, 137, 141–2, 145–6, 188, 192–3, 195, 196–8, 200, 202, 208, 213–4, 224, 266–7
- counterfactual, 184
- conjunction, 35, 98–9, 108, 119–20, 127, 129, 132, 134, 137, 139, 146, 197, 209, 211; *see also* and, but, logical connectives
- asymmetric, 35, 98–9, 108n, 119, 146, 165
- connectives, *see* logical connectives
- and discourse, 288
- connotation, 49, 150; *see also* incidental vs. defining characteristics
- consistency, of inferences, *see* context (incremental model of), inference (inconsistency of)
- constancy under negation, *see under* negation
- constatives, 229ff, 234–5; *see also* assertion, statements
- constitutive vs. regulative rules, 238, 367
- context, x, 5, 7, 8–10, 13–14, 19–21, 22–3, 24, 27, 30–1, 47ff, 54–9 passim, 63, 79ff, 89ff, 95, 99, 115–16, 121–2, 143, 151, 161, 177, 186–90 passim, 205, 210–11, 212–15, 220, 237, 245, 271, 275, 276–83 passim, 291, 295
- definitions of, 22–4, 63, 212
- discourse-, 102, 115–16, 186–90, 199, 211, 291, Ch. 6 passim; *see also* sequence
- encoded in sentences, 9–11, 31, 47ff, Ch. 2 passim, 180ff
- incremental model of, 23n, 31, 143–4, 212–15, 276–8
- and indirect speech acts, 271ff, 278–83, 291
- and inference cancellation, *see* cancellability, defeasibility
- and inference generation, *see* conversational implicature, frames, inference
- ‘institutional’ vs. conversational, 39, 279–81, 284, 301
- intra-sentential, or linguistic, 115, 144, 186, 190–8; *see also* projection problem

Subject index

- context (*cont.*)
 null, 8-9
 as sets: of indices, 58-9, 95; of
 propositions, 23n, 143-4, 212-15,
 276-8
context-change theory:
 of pragmatics, 31
 of speech acts, 276-8
context-dependent (or -sensitive)
 meaning, 13-14, 20-1, 26, 37, 54-61,
 94-5, 115-16, 137, 143, 145, 161,
 186-90, 197, 200, 204, 233, 269ff,
 278-80, 291, 326-32; *see also*
 defeasibility
context-description, 23
contextualization-cues, 23, 29, 374
contradiction, 99, 109, 138, 140, 194, 201
contraction, 267
convention, 14n, 17, 216
conventional aspects of meaning, 12n, 14,
 15, 17-18, 19, 55, 112-13, 127-31,
 206-7, 212, 216ff, 229-30, 237, 241,
 243, 264, 282, 367; *see also*
 conventional content,
 grammaticalization,
 sentence-meaning
 non-truth-conditional, 13-14, 19, 96,
 127-9, 206ff; *see also* conventional
 implicature, non-truth-conditional
 aspects of meaning, presupposition
conventional content, 12n, 14, 15, 17, 19,
 49, 97, 113, 128, 159; *see also*
 sentence-meaning
conventional implicature, 19, 88, 96, 117,
 127-131, 207
 Karttunen & Peters' theory of, 131,
 207-12
 and presupposition, 131, 216, 217
 properties of, 128, 129, 216
 reduction of, 128ff
 and syntax, 130, 373
conventionalization, of implicatures, 166
conversation, 43, 46-7, 278-9, Ch. 6
 analysis of, *see* conversation analysis
 centrality of, 284-5, 321, 374-5
 closings of, *see* closings
 vs. conversational activity, 318
 coherence in, *see* coherence
 cultural variations in, 296, 301, 313n,
 343n; *see also* universals of
 definition of, 284, 318
 and inference, 39, 49, Ch. 3, 279, 287,
 326-33, 364
 vs. 'institutional' discourse, 284, 301,
 318, 321
 intuitions about, 287, 292-3
 local systems in, *see* local management
 systems
 openings of, *see under* overall
 organization
 overall organization of, *see* overall
 organization
 and pragmatics, 284-5, 364-6, 373
 sequencing rules in, 288, 289-94, 367
 sequential organization of, *see under*
 pre-sequences, sequence
 speech act models of, 288-94, 303, 304,
 368
 structure of, 49-50, Ch. 6.
 'syntactic' models of, 286-7, 289-94,
 304, 367
 and syntax, 365-6, 373
 turns in, *see* turns, turn-taking
 units of, 288-91, 297; *see also* turns
 universals of, 296, 301, 368-9
conversation analysis, ix, 47, 278-9, 282,
 286-7, 294ff
 and context, 295
 data of, 287, 295-6, 326
 vs. discourse analysis, 284-94
 functionalism in, 319, 322-5, 365-6
 and linguistics, 364-6, 373
 methods of, 286-7, 318-326
 'rules' in, 367; *see also* turn-taking
 and sentence or turn structure, 287,
 297, 302-3, 368; *see also under* turns
conversational activity vs. conversation,
 318
conversational implicature, 10, 14, 45,
 Ch. 3; *see also* implicature
 actual vs. potential, 134
 calculability of, *see* calculability
 calculation of, 113-14, 122-5, 126,
 134-6, 218
 cancellability of, *see under* cancellability
 clausal, *see under* Quantity
 and communication, 97-8, 101
 definition of, 113
 and felicity conditions, 105, 241, 258-9
 and figures of speech, *see* figures of
 speech
 'filters' of, 224
 by flouting, *see under* exploitation,
 floutings
 generalized, 14, 104, 122, 123, 126-7,
 132-47, 143n, 163, 166, 188n
 indeterminacy of, 118, 128, 160
 and indirect speech acts, 270, 273-4
 kinds of, 126-7, 131
 and language structure, 97, 162-6, 373
 and logical connectives, *see under*
 conversational implicatures

- conversational implicature (*cont.*)
 and logical form, 122-5, 218, 220-3
 and meaning-*nn*, 101
 and metaphor, 147-62
 particularized, 14, 126-7, 166
 and presupposition, 125, 196, 213-14, 217-25
 projection of, 224-5; *see also under* projection problem
 properties of, 114-22, 223-5; *see also* cancellability, cancellability, defeasibility, non-conventionality, non-detachability
 scalar, *see under* Quantity
 and simplification of semantics, 98-100, 132-47, 372
 standard, 104, 106, 107, 118, 126
 and syntax, 164-5, 373
 tests for, 118-22; *see also* properties of and truth conditions, 122-5
 universality of, 103, 120-7
 conversational implicatures:
 of clefts, 125, 218, 222
 of conditionals, 115, 137, 141-2, 145-6, 188*n*, 213-14, 224
 of conjunctions, 35, 98-9, 108, 119-20, 132, 134, 137, 139, 146-7
 of disjunctions, 134, 136-7, 138-40, 141, 142, 188*n*, 211, 213, 214, 224
 of negative sentences, 217-22
 of non-entailed clauses, *see under* Quantity (clausal implicatures)
 of quantifiers, 37-8, 100, 121, 133-4, 138, 143-4
 of scales, *see under* Quantity (scalar implicatures)
 see also under individual lexical items and 'triggers'
 conversational postulates, 271-2, 282, 291
 conveyed meaning, 15*n*, 98; *see also* implicature, indirection, utterance-meaning
 co-operation, 45, 50, 51, 101*ff*, 109, 121 and Ch. 3 *passim*, 167, 209, 241, 273, 354
 and court proceedings, 121-2
 co-operative principle, 101, 109, 113, 117
 co-ordination, in interaction, 45, Ch. 6 *passim*
 co-reference, 67, 85-7, 248
 corrections, 330, 341, 360; *see also* repair 'embedded' vs. 'exposed', 360
 CT, 62; *see* coding time
 courtroom interaction, 121-2, 284, 318, 377
 cross-linguistic generalizations, *see* universals
 Cubeo, 88
 cultural variation, *see* comparison (across languages), universals, variation (sociolinguistic)
 DA, 286; *see* discourse analysis
 days of the week, words for, *see* diurnal spans
 declarations, 240
 declaratives, 40, 228, 242, 243, 244, 250, 251-5, 263-78 *passim*, 350, 365; *see also* sentence-types
 deductive inference, 114-15
 deep or underlying structure, 247-51, 260-2, 268; *see also* logical form, semantic representation
 defeasibility, 13-14, 25, 114-16, 121-2, 137, 138, 142, 143-4, 145, 186-91, 199, 204, 210*ff*, 223, 293; *see also* cancellability, and *under* conversational implicature, presupposition
 and discourse context, 115-16, 186-90, 211, 220
 and linguistic context, 115-16, 186, 190, 191*ff*, 220
 definite article, *see under* article
 definite descriptions, 60, 170-4, 181, 214
 definite expressions, 86; *see also* article, demonstratives
 definiteness, 83
 deictic centre, 64, 73
 deictic expressions, 64
 deictic projection, 64, 68, 73-4
 deictic simultaneity, 73
 deictic usage, kinds of, 64-8, 95; *see also* anaphoric, gestural, symbolic usage
 deixis, 3-4, 9, 27, 45, 51-3, Ch. 2, 249-50, 284, 364, 372
 acquisition of, 61-2; *see also* acquisition
 descriptive frameworks for, 61*ff*
 discourse, 85-9; *see also* discourse
 deixis
 and indices, *see under* pragmatic indices
 and logic, 3-4, 58-9
 person, 68-73; *see also* participant-role, pronouns
 philosophical approaches to, *see under* philosophy
 place, 79-85; *see also* place deixis
 reducibility of, 57-8
 relativized to text, 67*n*
 social, 89-94; *see also* social deixis
 and semantics/pragmatics border, 55, 59, 94-6, 249-50
 time, 73-79; *see also* time deixis

Subject index

- deixis (*cont.*)
 and truth-conditions, 20, 53, 58–61, 87–8, 94–6
 delay, in conversation, 307, 334, 336–7, 339, 341; *see also* pauses
 demonstratives, 54, 60, 61n, 62, 65, 72, 79–83, 85
 deniable inferences, 105, 115, 129, 143, 186, 194–5
 deontic modality, 192, 202, 277
 descriptions, theory of, 170–4
 detachability, 116, 128, 206, 223–4; *see also* non-detachability
 determiners, 82–3; *see also* demonstratives, *and under* article
 diachrony, and deixis, 64
 and implicature, 165–6
 dialect, 29
 diglossia, 91, 93
 directives, 240, 241; *see also* orders, requests
 disagreement, in conversation, 308, 334, 336, 338–9
 disambiguation, contextual, 7–9, 27–8, 76, 119, 136, 233, 269ff, 278–80, 330ff; *see also* ambiguity
 discourse, 27, 33, 35, 64, 162, 189–90; *see also* conversation
 non-conversational, 64, 284, 288, 301, 318, 321
 well- vs. ill-formed, 286, 291–3, 306, 321n
 discourse analysis, 286–94
 data of, 286–7, 352
 categories of, 286, 288–9
 critique of, 289–94, 352–3
 interactional vs. text-grammatical, 288
 intuitions in, 286, 287, 292–3
 methods of, 286, 287, 319
 sentences in, 287, 288
 sequencing rules in, 286–7, 289–294, 306, 367
 speech acts in, 288–94, 352
 discourse context, and presupposition
 cancellation, 189–90, 199–200, 211; *see also* conversation, discourse deixis
 discourse deixis, 62, 77n, 79, 85–9, 128–9
 and conventional implicature, 128–9
 impure, 87
 and truth-conditions, 96, 128–9
 disjunction, 134, 136–7, 138–40, 141, 142, 188n, 193, 196–8, 200, 202–3, 211, 213, 214
 exclusive vs. inclusive, 138–40
 dispreferred turns, 50, 307–8, 320–1, 332–9, 357–8; *see also under* preference organization
 avoidance of, 333, 346, 356, 357ff
 characteristics of, 333–6
 typical contents of, 336
 dispreferreds, 308; *see* dispreferred turns
 distal demonstratives, *see* proximal vs. distal demonstratives
 distributional constraints, *see under* syntactic rules
 diurnal spans, words for, 52–3, 74–6
 domain of discourse, 80n, 87
 Dravidian, 365
 Dyirbal, 72, 82, 90–1, 93
 echo-questions, 341, 351, 365; *see also* next turn repair initiators
 egocentric particulars, 57
 ellipsis, 165n
 emotive function, of speech, 41
 empathetic deixis, 81
 encoding, 10–11, 21, 31; *see also* grammaticalization
 encyclopaedic knowledge, 21–2, 80, 146–7, 150–1, 204; *see also* background knowledge, mutual knowledge
 entailment, 14, 52, 96, 103, 115, 116, 128, 133–8 *passim*, 143, 173, 174, 175–6, 178, 185, 191ff, 199–203, 213–15, 217, 219–20, 223, 258–9; *see also* logical consequence
 background vs. foreground, 219–20
 definition of, 174
 and felicity conditions, 258–9
 focal scale of, 219
 and implicature, 103, 115, 116, 123, 133, 134, 135, 136, 137, 138, 143, 213–14, 217, 223
 and presupposition, 173, 174–6, 178, 185, 191ff, 199–203, 213–15
 epistemic logic, 135–6, 137, 141, 144, 213, 278n; *see also* knowledge
 epistolary tenses, 74
 equi-NP deletion, 249
 essential condition, *see under* felicity conditions
 eternal sentences, *see* tenseless sentences
 ethnography of speaking, 279, 369, 375
 ethnomethodology, 46–7, 295
 even, 127
 euphemism, 165
 exclamatives, 42, 242n
 exclusive vs. inclusive disjunction, *see under* disjunction

- existential quantifier, 38; *see also*
quantifiers, *some*
- existential statements, 215; *see also*
definite descriptions
- explanation, 4off; *see also* functionalism
- exploitation:
of a communicative convention, 26,
112–13, 367
of the maxims of conversation, 109–13,
118n, 126, 143n, 147–62, 292; *see also*
flouting, maxims
- expressibility, principle of, 233, 241–2
- expressives, 240
- extension expression, 207ff

- face-to-face interaction, 43–7, 54, 63,
71–2, 237, 282, 284–5, 287, 294, 295,
309 and Ch. 6 *passim*, 378
vs. relayed communication, 52, 68–9,
72, 73–4, 297, 309
- factives, *see under* presuppositions of,
verbs
- falsehoods, categorial, 110, 151, 157
- feature theories of meaning, 12, 148–51,
203–4; *see also* componential analysis,
semantic features
- feedback, in interaction, 337
- felicity, 24, 204–5; *see also*
appropriateness, felicity conditions
- felicity conditions, 14, 25, 105, 113n,
168n, 217, 229–31, 238–40, 244–5,
251, 258–9, 266–7, 271–2, 273, 280–1,
ability, 259, 271, 358ff
classification of, 229, 239, 244
constitutive of forces, 238–40, 244–5
as entailments, 258–9
essential, 238, 239, 241, 244
as implicatures, 105, 241, 258–9
and indirect speech acts, 271–2, 273
inflexibility of, 238n, 273n, 280–1,
368
as pragmatic presuppositions, 259
preparatory, 239, 244, 259, 271
of promises, 238–9
propositional content, 239, 244, 272
of requests, 239–40
sincerity, 239, 244, 271
speaker- vs. hearer-based, 271
and truth conditions, 247, 258–9
of warnings, 239–40
- figures of speech, or tropes, 38, 109–12,
126, 147ff, 161, 373; *see also under*
exploitation, irony, metaphor,
rhetorical questions, etc.
classification of, 148
interpretation of, 157–8, 160

- filtering conditions, for presuppositions,
196–8, 208, 209–10, 224
- 'filters', of presuppositions, *see under*
presupposition
- filters, syntactic, *see under* syntactic rules
- first parts, *see under* adjacency pairs
- flouting, of the maxims of conversation,
104–5, 109–13, 126, 147–62, 292; *see*
also exploitation
- force, *see* illocutionary force
- foreground vs. background, 219–20; *see*
also background knowledge
- foregrounding, of information in clause,
41, 219–20; *see also* backgrounding,
topic/comment
- formality, 23, 46, 90–1, 93
- formulae, polite, 46, 71, 366
- formulation, 285, 347, 367
- frames, for interpretation, 281, 282, 332,
374
- frankly, 255, 262
- French, 28, 65, 177, 343n
- functions of language, 36, 41ff, 239–42,
278–83, 311, 326ff; *see also* speech
acts
- functional pressures on language, 40–7,
166, 368; *see also* functionalism
- functionalism, 7, 40–7, 97, 319, 322–5,
368, 373

- game theory, 44
- games, language, *see under* language-
games
- gamma-operator, 221–2
- gap, vs. silence, 299–300
- gaze, 302; *see also* visual contact
- generalized implicatures, *see under*
conversational implicature
- generative semantics, 4, 36, 176, 272
- German, 72
- gesture, 52n, 54, 60, 65, 66, 281, 291; *see*
also gestural usage
- gestural usage, of deictic expressions,
65–8, 71, 80, 95
- given/new, 88, 220, 221, 225, 285, 354–5,
366; *see also* foregrounding,
presupposition, topic
- go, 52, 83–4; *see also under* verbs (of
motion)
- goals:
of actors, 44–5, 294; *see also* intention
of a pragmatic theory, 7, 29–32, 59, 76
of a semantic theory, 30, 204
- grammar, overall theory of, 8, 9, 12, 29,
33, 129–30, 162; *see also* components,
and under pragmatics

Subject index

- grammaticalization, 8–11, 21, 32, 43, 54,
55, 62, 63, 68–9, 89, 91–3, 162–6,
181–4, 206ff, 244
- greetings, 26, 46, 71, 72, 79, 281n, 289,
293, 303, 308n, **309–12**, 327–8, 343–5
- Gricean argument, *see under*
conversational implicature (calculation
of)
- Gricean principles of inference, *see*
implicature
- Grice's maxims, *see* maxims of
conversation
- Grice's theory of meaning, *see* meaning-nn
- group-operator, 221–2
- Guugu Yimidhirr, 90–1, 93
- hearer, vs. addressee, 72
- hearing/understanding checks, 298, 303,
340ff, 348, 365; *see also* next turn
repair initiators, repair
- hereby*, 57, 232, 234, 255
- heritage expression, 208–9
- hesitation, 308, 313, 326, 334, 352, 353n,
374, 375; *see also* pauses
- hey*, 313, 314, 366
- Hindi, 75
- history, of pragmatics, 1–5, 35ff
- 'holes', *see under* presupposition
- holophrases, 281
- home-base, 84
- honorific concord, 70, 90, 93, 130, 249;
see also agreement
- honorifics, 25, 28, 63, **90–4**, 129, 130, 166,
216, 249
- addressee, 90, 92–3
- bystander, 90–1
- referent, 90ff; *see also* T/V pronouns
- hybrid theory of meaning, 15, 132, 145,
225
- idealization, 33
- identification, of speaker, *see under*
speakers
- idioms, 268–70
- if*, 137, 141–2, 145–6, 192–3, 266–7; *see*
also conditionals
- IFID, 238; *see* illocutionary force
(indicating devices)
- illocutionary acts, 231, **236–7**; *see also*
speech acts
- vs. locutionary acts, 236
- vs. perlocutionary acts, 236–7; *see also*
perlocutionary acts
- illocutionary force, 236ff, 277, 285; *see*
also performatives, speech acts
- acquisition of, *see under* speech acts
- constituted by felicity conditions,
238–40, 244–5
- conventional nature of, *see under* speech
acts
- indicating devices, 238, 239, 244, 245,
246, 264
- indirect, *see* indirect speech acts
- and intention, 241, 282
- kinds of, 239–42; *see also under* speech
acts (classification of)
- literal vs. indirect, 263–76, 291; *see also*
indirect speech acts
- multiple, 261, 290–1
- vs. perlocution, 236–7, 241–2; *see also*
perlocutionary acts
- vs. propositional content, 236, 242, 243,
245
- reduction to truth conditions, 246–7,
250, 251–60
- and syntax, 247–51, 260–3, 265–8, 269,
272–3
- imperative, 40, 107, 234, 242, 243, 244,
249, 250, 263–76 *passim*, 350, 365
- implication, logical or material, 103, 116;
see also conditionals, entailment
- pragmatic, 13ff, 21–2, 48–53; *see also*
inference
- implicational scale, *see* scale
- implicature, 10, 27, 33, 37–8, Ch. 3, 285,
292, 372; *see also* conversational
implicature, conventional
implicature, maxims or conversation
- kinds of, **126–32**
- and language structure, 162–6, 373
- and meaning-nn, 101
- problems for theory of, 118–22, 136,
145–7
- universality of, 103, 120–1, 128
- implicature expression, 207–9
- implicitness in communication, 17–18,
38–9; *see also* indirection
- imprecatives, 42
- inappropriate utterances, *see* anomaly,
appropriateness, felicity, infelicity
- incidental vs. defining characteristics, 110,
150–1; *see also* connotation
- indeterminacy, of implicatures, 118, 160
- index, *see* pragmatic indices
- indexicals, 55ff, 57; *see also* deixis
- indices, *see* pragmatic indices
- indirect speech acts, 50, 51, 165, 262,
263–76, 291, 254, **356–64**
- comprehension problem, 269ff, 281
- definition of, 263–4
- and felicity conditions, 271–3
- idiom theory of, 268–70, 275

- indirect speech acts (*cont.*)
 - inference theory of, 268, 270–6, 278–82, 291
 - and intonation, 269, 374
 - politeness of, 273–4
 - and pre-requests, 361–4
 - rules for, 271–3, 289, 291
 - and syntax, 265–8, 269, 270, 272–3, 363–4 366, 373
 - universality of, 270, 276
- indirect requests, *see under* requests
- indirection, 17–18, 263–76, 335; *see also*
 - indirect speech acts
- Indo-European languages, 88; *see also under individual languages*
- inductive inference, 114–15
- infelicity, 26, 229, 234–5; *see also*
 - anomaly, appropriateness, felicity
- inference, pragmatic, 13–14, 21–2, 48ff, 76, Ch. 3 *passim*, Ch. 4 *passim*, 269–76, 278–82, 287, 326–33, 364; *see also* defeasibility, implicature, presupposition, indirect speech act
 - context-sensitive, 13–14, 37, 55ff, 99, 115–16, 167, 121–2, 126–7, 137, 145, 177, 186ff, 197, 279–81; *see also* defeasibility
 - in conversation, 39, 49, 279, 287, 290, 312, 321n, 326–33, 364
 - as corollary of usage constraints, 132, 279–80
 - defeasible, *see* defeasibility
 - frames for, 281, 282, 332, 374
 - of illocutionary force, 269–76, 278–82, 356–64
 - inconsistency of, 143–4, 145–7, 189, 190, 213–5, 224–5; *see also under* context (incremental model of), contradiction
 - inductive vs. deductive, 114–15
 - kinds of, 13–14, 38–40, 126–132
 - linguistic structure and, 167, 265–8, 363–4
 - and meaning-*nn*, 101
 - rules of, 270–2, 279, 291
 - vs. semantic inference, 8–9, 13–14, 37–8, 55, 94–6, 98–9, 132–47, 167, 177, 199–225, 246–63
 - and sequential location, *see* inference (in conversation)
 - and speech events, 279–80
- informativeness, 101, 106, 111, 133, 135, 146–7, 218, 222
 - principle of, 131, 146, 218, 222
- input to a pragmatic theory, *see under*
 - autonomy, goals
- insertion sequences, 304, 305–6, 348
- intention, communicative, 11, 15–17, 29, 60, 101, 241, 273, 277, 282, 319
- interaction, *see* face-to-face interaction, conversation
- 'interactional pessimism', 274, 363
- interrogatives, 40, 184, 242, 243, 244, 250, 263–76 *passim*, 350–1, 365
 - meaning of, 274–5
- interruption, 299, 320, 330
- intonation, x, 36, 233, 269, 296, 302, 313, 344, 374
- invitations, 328, 333–4, 336, 346
- invited inferences, 145–6
- irony, 8, 17, 26, 28, 93, 109, 116, 126, 161, 165, 273
- ISA, 263; *see* indirect speech acts
- island constraints, 40
- Japanese, 69, 75, 77, 83, 88, 90, 91, 92, 93, 94, 129, 365
- Javanese, 42, 90, 92, 93, 94, 216
- kinship terms, 70–1; *see also* vocatives, *and under* address (terms of)
 - know*, 136, 186
- knowledge, *see* background knowledge, epistemic logic, mutual knowledge
- Korean, 77n, 90, 93, 94, 129
- Kwakwala, 77n
- L-tense, 77–8
- lambda-extraction, 221–2
- language change, *see* diachrony
- language-games, 227, 280–1; *see also* speech events
- language structure vs. language use, 7–11, 43, 89, 93, 161, 162–6, 364–6, 372–4
- language user, 1ff, 23
- language understanding, 21–2, 24, 48ff, 76, 97–8, 146–7, 269ff, 279–81, 332, 364, 375, 377; *see also* artificial intelligence, communication, inference
- lapse, *see under* pause
- Latin, 74, 81
- laughter, 291, 324, 331
- left-dislocation, 89, 366; *see also* movement rules
- lengthening, of syllables, 301, 337, 341, 374
- levels, of grammar, *see* components of linguistic theory
- lexical decomposition, 256
- lexical items, *see* lexicon, word-meaning

Subject index

- lexicalization, 163-4
lexicon:
 pragmatic constraints on, 37, 100,
 163-4, 372
 pragmatic information in, 8-9, 33-4,
 100, 127-30, 162-3, 179, 181-4,
 206-7, 212, 216, 268-70, 372
 reduction of complexity in, 37-8,
 98-100, 137-42, 145, 163-4, 216,
 225, 268-9
LFH, 263; *see* literal force hypothesis
literacy, 46, 378
literal meaning, 14n, 17n, 49, 97, 98, 102,
 117, 156; *see also* sentence-meaning,
 conventional content, conveyed
 meaning, literal force hypothesis
 vs. figurative use, 150, 151, 155, 156,
 160, 161, 165-6
literal force hypothesis, **263-5**, 268, 270,
 274-6, 282-3, 278, 282-3
literal vs. indirect force, 263-76 *passim*,
 357, 363; *see also* indirect speech acts,
 literal force hypothesis
literary criticism, *see* stylistics
local management systems, in
 conversation, 297, 300, 318, 329, 369
local vs. overall organization, *see* local
 management systems, overall
 organization
localism, 85
locutionary acts, **236**
logic, 6, 38, 57-9, 77, 100, 114-16, 138ff,
 140-1, 145, 169ff, 174, 176-7, 199ff,
 201, 202, 251ff, 277
 classical, 57, 58, 175-6; *see also*
 bivalence
 and defeasibility, 114-16
 deontic, 277
 epistemic, *see* epistemic logic
 and natural language, 6, 58-9, 100,
 138ff, 145, 169ff, 174, 175n, 176-7,
 199-203, 251ff
 modal, 140-1, 202
 predicate, 38; *see also* quantifiers
 three-valued, 176, 201
 second-order, 152n
 tense, 77
logical connectives, 100, 138-40, 141-2,
 145-6, 164, 191n, 192-3, 208,
 211-12; *see also* conditionals,
 conjunction, disjunction
logical consequence, 58, 95, 103, 140-1,
 174, 199; *see also* entailment, valid
 inference
logical form, 111, 218, 220-5; *see also*
 semantic representation
 of cleft sentences, 125, 218
 of definite descriptions, 170-2
 and implicature, 122-5, 218, 220-5
 and presupposition, 170-7, 218, 220-5
 and speech acts, 251ff
logical models, of language, *see*
 truth-conditional semantics, *and*
 under logic (and natural language)
logical positivism, xii, 227-8
logical priority, of components of
 grammar, *see* autonomy (of
 semantics), components of linguistic
 theory
M-tense, 77-8
Madurese, 93
Malagasy, 81
man-machine interaction, 376-7
manage, 178-9
Manner, maxim of, **102**, 103, 107-8, 112,
 116, 117, 120, 122, 125, 135, 146,
 165, 218
marked vs. unmarked turns, 307-8, 313,
 322, 333, 342, 366
markedness, 307-8, **333**
maxims of conversation, **101ff**, Ch. 3
 passim, 218, 241, 293, 364, 367; *see*
 also Manner, Relevance, Quality,
 Quantity
 hedges on, 162
 non-linguistic analogues of, 103
 flouting vs. observing of, *see* flouting,
 observing, *and under* exploitation
meaning:
 hybrid theory of, 15, 132, 145, 225
 kinds of, 13-14; *see also* inference
 pragmatics as branch of the theory of, 11ff
 see also inference, literal meaning,
 meaning-*nn*, pragmatics, semantics,
 sentence-meaning, utterance-
 meaning, word-meaning
meaning postulates, 271
meaning-*nn*, **16**, 49, 101, 113, 131, 238, 241
meaningfulness, 170-1, 227
measures:
 of time, 73ff
 of space, 79ff
medium, of communication, 23, 63, 93
mention, *see* use vs. mention
metalinguistic uses of language, 7n, 41,
 228n, 247n, 368; *see also*
 token-reflexivity, use vs. mention
metaphor, 85, 100, 110, 118, 127, **147-62**,
 165, 273
 and analogy, 155, 159-62
 and category violation, 151, 153, 157

- metaphor (*cont.*)
- classification of, 152-3
 - comparison theory, 148, 151-6
 - construal rules for, 149, 151, 158
 - correspondence theory, 159-60
 - feature transfer model of, 148-51
 - focus of, 148, 150
 - frame of, 148
 - and identity relation, 152n, 160n
 - indeterminacy of, 118, 160
 - interaction theory, 148-51
 - and language change, 165-6
 - and models, 147, 159-60
 - nominal, 152
 - paraphrases of, 150, 156, 159-60
 - pragmatic theories of, 156-62
 - predicative, 152-3
 - and psychology, 147, 152, 158ff
 - recognition of, 157, 158, 159, 161
 - and semantic anomaly, *see* and category violation
 - and semantic representation, 154-5
 - semantic theories of, 148-56
 - sentential, 153
 - and simile, 151-6
 - and syntax, 154, 156, 166
 - 'triggers' for, 151
- metonym, 148
- misleading utterances, 106, 117; *see also* anomaly
- misplacement markers, 313, 322
- misunderstandings, 279, 331, 353-4, 376, 377; *see also* ambiguity, repair
- 'mitigators', 274, 334, 335, 341
- modal contexts, and presuppositions, 192, 193, 209, 211, 220
- modal logic, *see under* logic
- modality, 78, 135
- modals, 99-100, 135, 138, 140-1, 192, 202
- modus tollens, 176
- monitoring, audio-visual, 44, 65, 95
- Montague grammar, 95, 131, 207, 208
- mood, 233, 243; *see also* sentence-types
- Moore's paradox, 100, 105, 235
- morphemes, distribution of, *see under* syntactic rules
- morphology, 63, 70, 77-8, 92, 130, 249
- moves, interactional, 288, 303, 310, 311
- movement rules, 373
- mutual knowledge, 16, 44-5, 113-14, 187, 190, 205, 285; *see also* background knowledge, common ground
- narrative, *see* stories
- natural vs. artificial languages, 6, 138, 145, 174, 176, 376-7; *see also*
- artificial intelligence, defeasibility, logic (and natural language)
- necessity vs. possibility, 134, 135, 137, 140-1; *see also* modality, and under logic (modal)
- negation, 139n, 163-4, 169-76, 218
- ambiguity of, 171-3, 194, 201, 203, 210, 222
 - constancy under, 168ff, 177-9, 184-5, 193, 199
 - definitions of, 175, 178
 - external vs. internal, 201, 221-2
 - lexicalization of, 163-4
 - scope of, 171-2, 201, 218, 221-2
 - and presupposition, *see under* presupposition
 - test, for presuppositions, *see* constancy under
- negative polarity items, 165
- negatives, *see* negation
- neustic, 242
- New Guinea, languages of, 82
- news, in conversation, 311n, 350ff; *see also* given/new, *oh*
- next-speaker selection, 298, 300, 303, 320, 365
- next turn repair initiators, 334, 339, 341, 342, 351, 359, 365
- null context, 8-9
- non-conventional aspects of meaning, 12n, 15, 101, 112-3, 117, 119, 131-2; *see also* conversational implicature, and under speech acts (and intentions), presupposition (reduction of)
- non-conventionality, of implicatures, 117, 119
- of presuppositions, 206ff, 216ff
- non-co-operation, 121-2; *see also* co-operation
- non-deictic usage, of deictic expressions, 65-8; *see also* anaphoric usage of deictic expressions
- non-detachability, 116-17, 119-20, 144, 206, 233-4
- and conventional implicatures, 128, 129
 - and presupposition, 116, 223-4
- non-synonymy, and implicature, 125, 144
- non-truth-conditional aspects of meaning, 13-14, 19, 59, 87-8, 94-6, 127-30, Ch. 3 *passim*, 188n, 199-225, Ch. 5 *passim*
- non-verbal cues, 337; *see also* gaze, pauses, prosody
- NTRI, 339; *see* next turn repair initiators

Subject index

- observing, of the maxims of conversation,
104, 105-9, 113, 126-7; *see also*
exploitation
- offers, 240, 259, 272, 289, 290, 293, 303,
310, 334, 336, 343, 344, 359
preferred to requests, 343, 355, 359
- oh*, 2, 3, 33, 129, 162, 311, 353
- okay*, 317-18, 322, 325, 346, 366
- openings, of conversations, *see under*
overall organization
- optatives, 42
- or*, 134, 136, 137, 138-40, 141, 188n, 211;
see also disjunction
- order, of reported events, 35, 102, 108,
146; *see also* Manner, stories
- orders, 242, 243, 246, 263-4, 272, 276,
277, 278
- orientation:
to conversational principles, 103, 319ff
spatial, *see* deixis
mutual, in interaction, 44-5
- ostension, *see* gestural usage
- ostensive definition, of pragmatics, 27,
31-2
- overall organization, of conversation,
49-50, **308-18**, 322, 328, 329, 366,
369
closing sections in, 316-18, 322, 366;
see also closings
opening sections in, 309-12, 322, 323,
327-8, 343-5, 366; *see also* greetings
and topic, 309, 312-16, 325
- overhearers, 72; *see also* bystanders
- overlap, 296-7, 299, 302, 303, 334, 365
vs. interruption, 299, 319-20
resolution system for, 300-1, 319
- overstatement, 165-6
- Pacific languages, 91; *see also under*
individual languages
- paralanguage, 63; *see also* gaze, prosody
- parataxis, 120
- parenthetical clauses, 179, 183-4, 266
- participants, 1-5, 23, **68**, **72**, 83, 89ff, 102,
205, 212, 229, 295, 297, 300, 337,
354-5; *see also* addressees,
bystanders, mutual knowledge,
participant-role, speakers
- participant-role, 23, 62, 63, **68ff**, 72, 73,
84, 89, 91; *see also* person,
turn-taking
- particles, 42, 87-8, 92, 93, 129, 162-3,
225, 233, 365, 372; *see also* *anyway*,
oh, *well*, etc.
- particularized implicatures, *see under*
conversational implicature
- partings, *see* closings, conversational
- passive, 41
- pauses, 255, **299-300**, 307, 320, **326-9**,
334, 337, 338-9, 341-2, 344, 370, 375
'filled', 51
vs. gaps, 299
vs. lapses, 299, 300, 302, 320, 322
psychological theories of, 326
vs. silence, 299-300, 320-1, 324, 326-9,
337, 339, 341-2
- 'performadox', 257-8; *see also under*
adverbs (performative)
- performance, *see*
competence/performance
- performative adverbs, *see under* adverbs
- performative analysis, *see* performative
hypothesis
- performative clause, 247-63 *passim*
deletion of, 248-9, 250, 260-2
- performative hypothesis, 247-63, 271,
272-3
collapse of, 251-63
semantic basis for, 246-7, 251-60
strong version of, 250-1
syntactic basis for, 247-50, 260-3
- performative prefix, 244, 246, 247, 249,
253-5
- performative verbs, 42, 232, 233-4, 244,
248-9, 250, 256, 258-9, 263
classification of, 234, 239-41, 245
performative vs. descriptive uses of,
232-3, 245-6, 252-5, 259
- performatives, **228-37** *passim*, 244-63
passim, 282; *see also under* speech
acts
vs. constatives, 229-31, 234-5
explicit, 231-3, 237, 244, 251-5; truth
conditions of, 245-6, 246-7, 251-9,
263-4, 275
implicit, 231, 233, 234, 244, 247-8,
251-5, 274-5
normal form of, 231-3, 235, 244, 247ff
tense/aspect of, 231-2, 247n
truth vs. felicity of, 228-31, 234-5,
246-7, 251-60
- perlocutionary acts/effects, **236-7**, 241-2,
290, 292
properties of, 237, 292
responses to, 290, 292
- permissions, 276, 277, 280
- person deixis, 20, 56, 62, **68-73**; *see also*
person, social deixis
- person:
first, 54, 62, 69, 186, 231, 248; inclusive
vs. exclusive, 69, 280n
second, 54, 62, 65, 69, 92, 248, 249

- person (*cont.*)
 third, 62, 65, 69, 70, 72
 fourth, 88
 perspicuity, 102, 104; *see also* Manner
 PH, 247; *see* performative hypothesis
 phatic function of language, 41
 phonology, 34, 93
 philosophy, of language, 1-5, 36, 285, 371
 and deixis or indexicals, 55ff, 68, 80,
 87, 94-6
 and presupposition, 167, 169-76, 225
 and speech acts, 227-46
 phrastic, 242
 place deixis, 51-2, 62, **79-85**; *see also*
 space
 and discourse deixis, 85
 and time deixis, 84-5
please, 50, 265-6, 268, 269, 270, 272, 363,
 364
 'plugs', *see under* presupposition
 pluperfect, 77; *see also* tense
 poetic function of language, 41
 poetry, 147, 156
 'point', of an utterance, 98, 180-1, 219,
 221
 point of view, 64, 72, 83; *see also* deictic
 projection
 polite pronouns, *see* T/V pronouns
 politeness, 43, 83, 131-2, 165, 249, 273-4,
 300, 376
 Ponapean, 91
 position:
 sequential, 348ff
 characterizations of, 346-7, 349-52
 vs. turn, 348-9
 possibility, 99, 134, 135, 137, **140-1**, 192,
 202, 209; *see also* modals, necessity
 'pragmantax', 267
 pragmatic constraints, on syntax, *see*
under syntactic rules
 pragmatic indices, or co-ordinates, 57,
58-9, 94-5 249-50
 pragmatic inference or implication, *see*
 implication, inference
 pragmatic presupposition, *see under*
 presupposition
 pragmatics:
 applications of, 376-7
 borders or bounds of, 1-5, 12-21, **27-9**,
 55, 59, 93-6, 374
 as competence vs. performance, 7-9,
 24-5, 33-5, 36
 as component of linguistic theory,
 33-5; *see also* components
 and 'core' linguistics, 7-8, 33-5, 372-4
 definitions of, 1-34
 empirical vs. theoretical, 33, 279, 285
 generative linguistics and, xii, 35-8, 40,
 130, 167, 176, 247-51, 260-3, 372-4
 goals of, 7, **29-32**, 59, 76
 motivations for, 35ff;
 and philosophy, *see* philosophy
 and phonology, 372, 373-4; *see also*
 prosody
 and psycholinguistics, 27, 375; *see also*
 psychology
 pure vs. descriptive, 1-2, 3
 reduction of, to semantics, 94-6, 176-7,
 199-204, 246-63
 and semantics, 1ff, 12-21, 33-5, 55,
 59, 94-6, 176, 199-204, 219-22, 225,
 372
 and syntax, xi, 1ff, 41, 89, 92, 125, 130,
 164-5, 181-4, 247-51, 260-3, 265-8,
 269, 272-3, 297, 364-6, 372-3
 universal vs. language-specific, 10,
 42-3, 45-6; *see also* comparison
 (across languages), universals
 pragmatism, 1, 57
 pre-announcements, *see under* pre-
 sequences
 pre-closings, *see under* pre-sequences
 pre-emptive use, of deictic words, 75-6
 preference organization, **307-8**, 327,
332-45, 355-6, 357-64 *passim*, 368,
 369;
 of turns, 332-9; *see also* dispreferred
 turns, preferred turns
 of sequences, 339-45; *see also* preferred
 sequences
 preferreds, 308; *see* preferred turns,
 dispreferred turns
 preferred sequences, 339-45, 355ff
 guesses vs. tellings, 350n, 356, 359n
 offers vs. requests, 343, 344, 355-6,
 359, 360-1
 in openings, 343-5
 recognitions vs. self-identifications,
 343-5
 in repair, 339-42
 preferred turns, 307-8, 332-4; *see also*
 dispreferred turns
 preparatory condition, *see under* felicity
 conditions
 pre-requests, *see under* pre-sequences
 presentatives, 65
 pre-s, 345; *see under* pre-sequences (first
 turns of)
 pre-sequences, 308, **345-64**, 369
 aborted, 347, 352, 358
 characterization of, 346-9
 composed of adjacency pairs, 349-50

Subject index

pre-sequences (*cont.*)

- first turns of, 345, 346, 350, 352, 353, 357-9, 362-3, 364
 - motivations for, 347, 354-6, 357-9, 363
 - in openings, 345-6
 - positions vs. turns in, 348-9, 350
 - pre-announcements, 323, **349-56**, 362
 - pre-arrangements, 347-8
 - pre-closings, 317-18, 322, 325, 346
 - and preference organization, 355-6, 357-64 *passim*
 - pre-invitations, 346-7
 - pre-offers, 349
 - pre-requests, 321, 327, 343, 344, 347, 348, **356-64**; and indirect requests, 361ff
 - pre-self-identifications, 344, 346
 - truncation of, 361-4
- presupposition, 9, 14, 25-6, 27, 45, 52, 113n, 115n, 116, 117, 120n, 128, 131, Ch. 4, 235, 242, 251, 259, 284-5, 364, 372, 373
- actual vs. potential, 212
 - and assertion, 169-70, 173, 180, 197, 242
 - and background belief, *see* background knowledge, common ground, mutual knowledge, presupposition (and mutual knowledge)
 - cancellation of, 189-90, 191-8, 207-9, 211, **212-15**
 - and conditionals, 184, 185, 188, 193, 195, **196-8**, 200, 202, 208, 209-10, 213-14, 224; *see also* 'filters' of
 - and conjunction, 197, 209, 211
 - and conventional implicature, 131, 207-12, 216, 217
 - conventionality of, 206-7, 212, 216ff
 - and conversational implicature, 116-17, 136-7, 186, 194n, 196, 213-14, 217-25
 - defeasibility of, 186-91, 199, 204, 210ff, 220
 - definitions of, 172, **175**, 176, 184-5
 - denial of, 171-3, 190, **194-5**, 201, 210, 214-15
 - detachability of, 206, **223-4**
 - and disjunctions, 188, 193, **196-8**, 200, 202-3, 211, 213, 224
 - and entailment, 174-7, 178-9, 191-8, 199-203, 213-15, 217-25
 - entailment/implicature analysis of, 217-25
 - and felicity conditions, 168, 259
 - 'filters' of, 196-8, 200, 208, 209-10, 211, 216, 224
 - heterogeneity of, 180, 217
 - 'holes' for, 193, 195, 198, 208, 211, 216
 - and modal contexts, 192, 193, 202
 - and mutual knowledge, 25-6, 113n, 205, 210-11, 212, 215
 - and negation, 168, 169-76, 178-9, 184-5, 193, **201**, 203, 210, 215, 217-8, 219, 221-2
 - and philosophy, *see under* philosophy
 - in positive sentences, 193, 194-5, 197
 - 'plugs' for, 195-6, 198, 208, 211, 215, 216
 - pragmatic, 96, 177, **204-25**, 259
 - projection of, 190, 191-8, 199, 200-3, 207-10, 212-16, 223-5
 - properties of, 185-98
 - re-allocation of, 216-25
 - reduction of, 194n, **217-25**
 - semantic, 174-7, 178n, **199-204**
 - and sentence structure, 167, 206
 - sentences vs. utterances, as bearers of, 170-3, 175, 178, 207-9, 212
 - speaker-, 170, 173, 177, 178n
 - Strawson's concept of, 172, **175**, 178, 179
 - survival, in modal contexts, 192, 202, 224; in compound sentences, 184, 193; through 'holes', 193, 195, 196, 198
 - suspension of, 115n, 195
 - and syntax, 206, 373
 - triggers of, 179, **181-5**, 205-6, 207, 212, 216, 218
 - and truth conditions, 199-203, 212
 - and truth values, 169-77, 178
 - universality of, 216
- presuppositions:
- of adverbs, 184n
 - of change-of-state verbs, 174, 181-2, 188
 - of clefts, 125, 182-3, 189, 206, 217-22
 - of comparisons, 183
 - of counter-factuals, 184
 - of definite descriptions, 172, 174, 181
 - of factive verbs, 25-6, 179-80, 181, 188, 189-90, 193, 373
 - of implicative verbs, 178-9, 181
 - of iteratives, 52, 182, 193
 - of proper names, 169, 174, 179
 - of quantifiers, 174
 - of questions, 184
 - of relative clauses, 179, 183-4
 - of singular terms, 174
 - of stress, 183, 219, 374
 - of temporal clauses, 174, 179, 182
 - of verbs of judging, 182

- principles, of language use, 9-11, 32, 35, 38, 272; *see also* expressibility (principle of), implicature, informativeness (principle of)
- projectability, of turn completion, 297
- projection problem, 13
- for implicatures, 133-4, 136-7, 142-4, 145-7, 224-5
- for presuppositions, 190, 191-8, 199-203, 207-10, 212-16, 223-5
- for topics, x
- promises, 106, 230, 238-9, 240, 259, 277; *see also* commissives
- pronominalization, 86
- pronouns, 3-4, 69ff, 85-7
- and anaphora, 85-7
- componential analysis of, 69
- and discourse deixis, 85-7
- of laziness, 86-7
- and social deixis, 90ff
- propositions, 30-1, 58-9, 80, 95, 117, 242, 245
- propositional attitudes, 195, 241
- propositional content, 228n, 239, 240, 242, 245
- propositional content condition, *see under* felicity conditions
- prosody, x, 36, 71, 93, 183, 225, 255, 269, 296, 302, 311, 313, 344, 364, 374; *see also* intonation, lengthening, stress
- proverbs, 151
- proximal vs. distal demonstratives, 62, 80ff, 87
- psychology, and pragmatics, 2, 4, 5, 27, 159-61, 281, 295, 302, 326, 332, 375
- Quality, maxim of, 101, 103, 105-6, 109-10, 157; *see also* irony, metaphor
- quantifiers, 37-8, 100, 121, 133-4, 138, 143-4; *see also* all, existential quantifier, some, universal quantifier, and under conversational implicatures, presuppositions
- Quantity, maxim of, 101, 102, 103, 106-7, 110-11, 123, 131, 132-47, 163-4, 213-14, 354, 355
- clausal implicatures of, 132, 136-45, 188n, 213-14, 225
- conflicting inferences, 145-7
- scalar implicatures of, 132-6, 138-46, 163-4, 213-14, 224
- queclaratives, 373
- questions, 105-6, 107, 184, 239, 242, 263-5, 266-7, 270, 274-5, 276, 278, 281n, 289, 290, 293, 298, 327, 330, 336, 352, 353-4; *see also* interrogatives
- and answers, 289, 293, 303, 305, 307, 320, 330; *see also* adjacency pairs, answers
- kinds of, 184, 273n, 274-5, 327, 366; *see also* echo-questions
- as requests to tell, 256, 275
- rhetorical, 110, 157, 165, 274, 373
- Quileute, 43
- R, 307n; *see* receiver
- radical pragmatics, 37n, 221n
- rationality, 44, 101, 103, 121, 168, 241, 259, 276
- receiver:
- of signals, 16, 63; *see also* recipient
- of telephone calls, 307n, 309ff, 327-8, 343-5
- receiving time, 62, 73ff
- recipient, of message, 16, 68ff, 91, 241; *see also* addressees, participant-role, receiver
- reckoning, of time, 73, 76
- recognition, of speakers by hearers, *see under* speakers (identification of)
- recorded messages, and deixis, 73-4, 378
- redundancy, 120, 163, 164, 194; *see also* tautology
- reference:
- and deixis, 58-61, 79
- and presupposition, 169-74
- and topic, 313-15
- reference points, deictic, 58, 95, 249-50
- reference time, 77-8, 84
- referent honorifics, 90ff
- referential function of language, 41, 46; *see also* functions of language
- referential vs. attributive uses of referring expressions, 60
- reflexives, 248, 273
- refusals, 334ff, 357-9, 364; *see also* dispreferred turns, and under requests
- regret, 25-6, 179-80, 181, 188, 223; *see also* factives
- regulative rules, *see* constitutive vs. regulative rules
- reinforceability, 120
- relative clauses:
- non-restrictive, 165, 183-4, 261
- restrictive, 183
- Relevance, maxim of, 102, 103, 106n, 107, 109n, 111-12, 127, 135, 157, 164, 219, 292

Subject index

- repair, conversational, 303, 308, 319, 330,
 334, **339-42**, 348, **359-60**
 opportunities for, 340, 341
 other-initiated vs. self-initiated, 340-2,
 359, 365
 other-repair vs. self-repair, 340-2
 preference in, 341-2
 and syntax, 365
 representatives, 240, 241
 requests, 50-1, 98, 107, 239-40, 242, 243,
 258, 259, 261, 263-76 *passim*, 280,
 281, 282, 298, 305, 336, 347, 348,
 356-64; *see also* pre-requests
 indirect, 264-5, 266, 268, 270, 272,
 356-64
 refusals vs. acceptances of, 308, 333-7,
 357-9
 replaced by offers, 343, 344, 355-6,
 359, 360-1
 respect, *see* honorifics, politeness
 rhetoric, 38, 147, 158, 376
 rhetorical questions, *see under* questions
 ritual-constraints, 44, 45-6
 'ritual' formulae, *see* formulae, politeness
 role, of participants in speech event, *see*
 participant-role

 S. E. Asian languages, 77n, 90, 129; *see*
 also under individual languages
 'said' vs. implicated, 97-8, 112ff, 127,
 131, 132
 Samal, 72, 81
 scalar, implicatures, *see under* Quantity
 scale, linguistic, **133**, 138, 163-4, 213
 scope, ambiguities of, *see under* ambiguity
 seconds, or second parts, *see under*
 adjacency pairs
 selectional restrictions, 110
 self-editing, 313, 334, 341, 365, 375; *see*
 also repair
 self-identification, *see under* speaker
 self-referring expressions, *see*
 token-reflexivity
 'semantax', 267
 semantic entailment, 174, 199ff; *see also*
 entailment
 semantic features, *see* componential
 analysis
 semantic presupposition, *see under*
 presupposition
 semantic relations, 174, 199
 semantic representation:
 and implicature, 122-5, 220-5
 and presupposition, 207, 219-25
 and speech acts, 246-63, 268
 semantic shift, 165-6

 semantics:
 border with pragmatics, *see under*
 pragmatics
 interaction with pragmatics, 13-15, 20,
 30-5, 55, 59, 94-5, 98-100, 122-47,
 156ff, 162-6, 174-7, 199ff, 217-25,
 236, 245, 246-7, 251-60, 268-9,
 274-6, 372
 kinds of theories of, 12-13, 148ff, 199ff,
 203ff, 245; *see also* truth-conditional
 semantics
 scope of, 1-5, 12ff, 28, 38, 55, 59, 94-6,
 98-100, 132, 148-56, 199-204, 275
 simplification of, 37-8, 98-100, 108-9,
 132-47
 see also truth-conditional semantics
 semiosis, *see* semiotics
 semiotics, branches of, 1-5, 6, 33
 semi-sentences, 165n
 sender of signals, 16, 63
 sense vs. reference, 170
 senses, proliferation of, 99, 108-9, 132-47;
 see also under ambiguity
 sentence, 17, **18-19**, 25, 30-1, 35, 55-6,
 59, 68-9, 94, 104n, 133-4, 172, 175,
 178, 207-9, 211, 212, 231n, 242-3,
 247ff, 251, 263ff, 275-6, 288, 291,
 365-6, 372-4; *see also*
 sentence-fragment, sentence-meaning,
 sentence-types, utterance
 as unit of conversation, 288, 291, 294,
 297
 vs. utterance, *see under* utterance
 sentence-fragment, 16, 18, 164, 165n, 291
 sentence-meaning, 17, 18-20, 59, 273; *see*
 also conventional content, literal
 meaning
 sentence-tokens, 19
 sentence-types, 40, 42, 233n, 242, **243**,
 244, 250, 263-5, 274-5, 276, 350,
 357, 365, 373
 meaning of, 233, 244, 250, 274-5,
 276
 minor, 242n
 vs. sentence-tokens, 19
 syntax of, 250, 373
 and truth conditions, 247ff, 251ff,
 274-5
 universals, 40, 242, 276
 sequence, conversational, 49, 279, 286,
 308, 310, 326ff, 339-69 *passim*; *see*
 also adjacency pairs, pre-sequences,
 repair, *and under* conversation
 of positions vs. turns, 348-9, 350
 location in, 312, 326-32, 345ff; *see also*
 slots

- sequencing rules, in conversation, *see*
under conversation
- setting, *see* context, formality
- 'setting selection', theory of, 7-9; *see also*
disambiguation
- shared knowledge, *see* background
knowledge, common ground, mutual
knowledge
- signs:
indexical, 57
systems of, *see* semiotics
- silence, *see* under pauses
- similes, 151-6
- sincerity, 51, 103, 105; *see also* felicity
conditions, Quality
- situation of utterance, canonical 63, 73;
see also context, deixis, speech event
- slots, conversational, 312ff, 325, 331, 337,
340, 346, 367
- social constraints on language use, x,
45-6, 89, 279; *see also* ritual-
constraints
- social deixis, 46, 62-3, 64, 70, 77n, **89-94**,
128-9, 166, 177, 374; *see also*
honorifics, T/V pronouns
absolute vs. relational, 90-1
and conventional implicature, 128-30,
177
and pragmatic presupposition, 177
and truth-conditions, 96, 128-9, 177
- social rank, *see* social status
- social relationship, 69-71, 89-94, 129,
280, 295; *see also* honorifics, social
deixis, social status
- social status, 10, 23, 25, 63, 69-70, 129;
see also honorifics, social deixis
- sociolinguistics, and pragmatics, 2, 25,
27-9, 33, 93-4, 295, 369, 374-5; *see*
also variation
- some*, 37-8, 119-20, 121-2, 133-4, 142-4,
163-4, 377; *see also* quantifiers
- source, of message, 68, 72-3
- space:
deictic categories of, *see* place deixis
conceptualization of, 68, 79, 82-3
- Spanish, 83
- speakers, 1-5, 8, 9, 16, 17-18, 20, 23, 24n,
51-2, 53, 56, 58, 62, 64, **68-73**, 81,
90-2, 101-2, 104n, 113, 134-6, 143,
157-8, 170, 173, 177, 205, 212n,
213-14, 218, 238-9, 240, 248-9, 250,
260, 271, 272, 276, 277, 296ff,
311-12, 337, 343-5
identification of, 56, 309, 311-12, 328,
343-5, 346, 354
selection of, *see* next-speaker selection
- transition between, *see* turn-taking
- speaker-meaning, 17; *see also* intention,
meaning-nn, utterance-meaning
- speaker-reference, vs. semantic reference,
60
- speech acts, 9, 27, 42, 45, 71, 89, 105,
Ch. 5, 285, 288ff, 332, 352, 354, 357ff,
368, 373; *see also* illocutionary force,
performatives
abuse vs. misfire of, 230
acquisition of, 281-2
ambiguity of term, 236, 243
'Antithesis' theory of, 246-63
characterization of, 233-4, 238-42,
244-5, 276-8; *see also* felicity
conditions
classification of, 234-5, 239-42, 245
consequences of, 237, 259
context-change theory of, 276-8
conventional nature of, 229-30, 237,
241, 243, 264, 282
and conversation, 278ff, 285, 288-94,
332, 368
definition of, 236
'family relations' of, 238n, 274-5, 278
felicity conditions on, *see* under felicity
conditions
mapped onto utterances, 263-76,
278-83, 288-92
indirect, *see* indirect speech acts
institutional preconditions for, 229,
240, 241, 247n, 260
and intentions, 229, 238, 241, 282
interactional aspects of, 237, 259-60
irreducibility of, 246, 251-60; *see also*
'Thesis'
multiple, per sentence, 261, 290-1
vs. perlocutions, **237**, 241, 243-4, 290
reduction of, 246, 251, 255, 258; *see*
also 'Antithesis'
and reference, 60
and sincerity, 230, 235
and syntax, 247-50, 260-3, 265-8, 373
'Thesis' theory of, 243-6, 254, 257, 263
and truth-conditional semantics, 246-63
uptake of, 230, 237, 260
universals of, 270, 276
- speech event, 83, 84, 95, **279-81**, 282
- speech levels, 90; *see also* honorifics
- standard implicatures, 104, 106, 107, 118,
120
- statements, 58-9, 172ff, 234-5, 242,
263-4, 276, 277, 281n; *see also*
assertion, constatives, representatives
vs. sentences, *see* under utterance (vs.
sentence)

Subject index

stories:

‘main line’ of, 88

in conversation, 323-4, 328-9, 331-2,

349, 352, 353; *see also* order, Manner

strength, semantic, 133, 137, 146; *see also*
informativeness, scale

stress, x, 36, 139n, 183, 219, 341, 370,
374; *see also* prosody

structuralism, 36, 367

style, 91; *see also* diglossia, formality,
politeness

stylistic options, non-synonymy of, 125

stylistics, 147, 226

subject:

of imperatives, 249

logical vs. syntactic, 170-1, 220-2

and topic, 88, 220

suggestions, 50-1, 261, 267, 278, 334, 337

summonses, 71, 92, 281n, 310, 365

reasons for, 310-11, 312, 315, 345-6

summons-answer sequences, 309ff, 320,
321, 345-6

suppletion, and honorifics, 92

surface structure:

and implicature, 122-5

interpreted, 125n

and presupposition, 179, 186; *see also*
under triggers

and speech acts, 247-50, 260-1, 265-7

and turns in conversation, 297, 302-3

suspension:

vs. cancellation, of implicatures, 115,
142

of presuppositions, 115n, 194-5

switch, of deictic centre, 64, 68; *see also*
turn-taking

symbolic usage, of deictic expressions,
65-8, 71

synecdoche, 148

synonymy, 116, 119-20, 125, 144

syntactic amalgams, 164-5, 261, 373

syntactic models, of discourse, *see under*
conversation

syntactic rules:

pragmatic constraints on, xi, 36, 41,
88-9, 92, 130, 164-5, 206, 263,

265-8, 269, 272-3, 274, 363-4, 372-3

pragmatic filtering of, xi, 36, 92, 130,
268, 272-3

syntax, 1, 5, 36; *see also* syntactic rules
and pragmatics, *see under* pragmatics

system-constraints, 44

system-sentence, 19

taboo ‘languages’, 72, 90; *see also*
bystanders, social deixis

Tagalog, 88

tag-questions, 47, 261, 298, 365

Tamil, 70, 72, 91, 92, 93

target, of message, 68, 72-3, 260

tautology, 100, 110-11, 124-5, 127

telephone, conversation on, 52, 72, 296,
297, 302, 307n, 309-18, 327-8,
343-5

tense, 20, 56, 74, 76-8, 250

tense logic, 77

tenseless languages, 77-8

tenseless sentences, 77, 250-1

text deixis, *see* discourse deixis, deixis

text grammar, 286, 288

text-sentence, 19

Thai, 91

‘Thesis’, 243ff; *see also under* speech
acts

third person, 61n, 62; *see also* person deixis

three-valued logic, 176; *see also*

truth-value gaps, truth values

time:

adverbs of, *see* adverbs

reckoning of, 73

semantics of, 73

units of, 73ff

time deixis, 62, 73-9

and discourse deixis, 85

and place deixis, 84-5

Tlingit, 81

token-reflexivity, 57, 62n, 86, 95, 254n

topic, in conversation, 51, 111, 293,

312-16, 324, 325, 366

change of, 313, 314

collaborative construction of, 315

vs. sentence-topic, 77n, 88-9, 366; *see*
also ‘aboutness’

first, 312-13, 315, 318, 323, 325

and linguistic structure, 366

in monotopical calls, 316

and reference, 313-15

topic/comment, x, 88-9, 225; *see also*
‘aboutness’, backgrounding,
given/new, mutual knowledge,
presupposition

topicalization, 41

transcription:

broad vs. narrow, 295

notation, 369-70

limitations of, 295, 348n

of prosody, x, 296

transderivational constraints, 272-3

transition relevance place, 297, 298, 299,

300, 303, 323, 324, 354

transition space, 340

‘triangular’ kin terms, 71

- trichotomy, syntax/semantics/pragmatics,
 1ff, 33; *see also* components of
 linguistic theory
- 'triggers', of inferences, 49ff
- of implicatures, 108
- of indirect force interpretations, 270-1,
 273
- of metaphors, 151, 157
- of presuppositions, 179, 181-5
- tropes, *see* exploitation, figures of speech,
 irony, metaphor, understatement, and
under questions (rhetorical)
- tropic, 242
- TRP, 297; *see* transition relevance place
- truth, and falsity, 3-4, 20, 55ff, 77, 86,
 101, 105, 109-10, 114-15, 117, 124,
 136, 153, 155, 170-7, 217, 227, 228n,
 229, 234-5, 240, 242, 246-7, 252-3;
see also verifiability
- pragmatic vs. semantic, 252-3
- truth-conditional semantics, 12-15, 28,
 34, 35, 55, 94-6, 128, 138ff, 164,
 174ff, 199-203, 227, 246-7, 251-60,
 372
- limitations of, 12ff, 34-5, 48ff, 59, 94-6,
 97-8, 114-16, 124-5, 128-9, 199-203,
 219-20, 227ff, 246, 251-60
- truth-conditions, 12-15, 20, 28, 34, 35,
 55-9, 77-8, 94-6, 97, 119, 122ff,
 127-9, 164, 170ff, 220, 227, 246-7,
 251-60
- of declaratives, 251-5, 257-8
- and felicity conditions, 258
- and implicatures, 122-32
- and indexicals, 20, 55-61, 94-6
- of non-declaratives, 246-50, 251,
 258
- of performatives, 246-7, 251-60
- and presuppositions, 169-77, 178-9,
 199-203, 212
- and speech acts, 227ff, 234-5, 246-63
- and tautologies, 111, 124-5
- of tenses, 77-8
- of utterances vs. sentences, *see under*
 utterance
- truth-functional connectives, *see* logical
 connectives
- truth tables, 99
- truth-value gaps, 174n, 176, 201
- truth values, 170, 175-6, 228ff
- preconditions for having, 169-76
- two vs. three, 175-6; *see also* bivalence
- utterances lacking, 228ff; *see also under*
 presupposition, speech acts
- see also* truth, truth-conditions
- Tunica, 42, 91
- Turkish, 81
- turns, 296-303, 307, 317, 321, 331-2,
 332-9, 345-64 *passim*, 365, 368
- constructional units of, 297-8, 300, 302,
 365
- delayed, 334ff
- design of, 337, 351, 362-3, 364, 365
- extended, 323-4, 354
- gaps between, 299-300, 302
- interactive construction of, 336-7, 339,
 368
- overlap of, *see* overlap
- vs. positions, 348-9, 350
- prefaces to, 334
- size of, 300
- surface-structural nature of, 297,
 302-3
- turn-taking, 47, 68, 296-303, 318, 319-21,
 322-5, 326-7, 330, 331-2, 354, 378
- auditory motivation for, 301n
- ethological basis of, 301
- and gaze, 302
- initiation of, 322-3, 324
- locally-managed vs. pre-allocated, 297,
 300, 301, 318
- and pauses, 299-300, 302, 326-7
- precision of, 297, 298
- properties of, 296-7
- and prosody, 297, 302, 374
- rules for, 297, 298, 299-303 *passim*,
 326
- 'signalling' model of, 301-2
- suspension of, 323-4, 328, 331, 348
- and syntax, 365
- termination of, 324-5
- universals of, 301
- T/V pronouns; 28, 70, 89, 90, 92,
 128-30, 166
- and truth conditions, 96, 128-9, 177
- Tzeltal, 93
- understanding, *see* language
- understanding, uptake
- display of, 321, 331-2, 339-40
- understatement, 157, 161
- universal quantifier, 38, 123-4, 133-4,
 144, 163-4; *see also* quantifiers
- universals, of pragmatics, xi, 10, 40, 45-7,
 69, 78, 90, 103, 120-1, 201, 216, 221,
 242, 270, 272, 276, 296, 301, 368-9,
 376; *see also* comparison (across
 languages)
- uptake, 230, 237, 260, 285; *see also under*
 speech acts
- usage conditions, 245, 247
- usage theory of meaning, 227ff, 245-6

Subject index

- use vs. mention, 7n, 86, 109n, 139n, 247n
- users of language, 1-5, 23; *see also* addressees, participants, speakers
- uses of language, *see* functions of language
- utterance, 3, 16, 18-19, 24-6, 30-2, 34-5, 55-9, 95, 101, 104n, 132, 143, 146, 170-3, 175, 178, 205, 211, 212-13, 219-20, 231n, 242-3, 244, 259, 274-5, 278-83, 288ff, 289n, 326ff, 332, 364
- definitions of, 18-19, 19n, 289n
- non-linguistic, 16-17, 291, 321
- vs. sentence, as bearer of
- truth-conditions, 17-20, 34-5, 55-7, 58-9, 95, 104n, 133-4, 172, 175, 199ff, 228ff, 247, 251ff, 274-5; as bearer of force, 231n, 242-3, 274-5; as bearer of implicatures, 104n, 122-32, 133-4; as bearer of presuppositions, 170-3, 175, 178, 207-9, 211, 212, 219-20, 225
- as unit of conversation, 288, 291, 294
- utterance-act vs. utterance-product, 19
- utterance-meaning, 18-21, 59, 364
- utterance-type vs. utterance-token, 19
- utterance-unit, 289ff, 290-1
- vagueness, 99, 138, 352-3
- valid inference, 114-15, 140, 174
- variables, sociolinguistic, *see* variation
- variation, sociolinguistic, 25, 29, 375
- verbs:
- change-of-state, 174, 181-2, 188
- factive, 25-6, 179-80, 181, 188, 189-90, 193
- of judging, 182
- of motion, 83-4
- performative, *see* performative verbs
- of propositional attitude, 195
- of saying, 195, 215, 256; *see also* performative verbs
- verifiability, 227
- by use, 247, 251
- visible/invisible, deictic category of, 63n, 77n, 82
- visual contact, in communication, 72, 95, 297, 302
- vocabulary, general, 138, 145; *see also* lexicon
- vocatives, 53, 63, 70-1, 89n, 91, 92; *see also* address, pronouns
- voice-quality, 311, 327, 344
- warnings, 234, 238, 239-40, 247
- well, 33, 88, 98n, 162, 307, 334, 338, 366, 372
- word-meaning, 33, 137, 148-9, 162-3, 204, 228n, 247, 258-9; *see also* lexicon
- word-order, 88-9, 225
- writing, 23, 93; *see also* diglossia, literacy, recorded messages
- Yoruba, 78

INDEX OF NAMES

- Albert, E. M., 301
 Allwood, J., 25, 30n, 58, 77, 135, 152n,
 176n, 201, 221, 241, 259, 271, 314,
 368
 Anderson, S. R., xi, 43, 62, 63n, 67n,
 77n, 81, 82, 88, 260
 Andersson, L.-G., 25, 30n, 58, 77, 135,
 152n, 176n, 221, 271, 314
 Annamalai, E., 216
 Aqvist, L., 254n
 Argyle, M., 302
 Aristotle, 100, 140, 147, 175n, 227n
 Arnold, G. F., 296n
 Atkinson, J. M., 39n, 46, 91, 287, 294n,
 300, 309, 333-4, 336n, 345-6, 375,
 377
 Atkinson, M., 41, 47, 60
 Atlas, J. D., xiv, 60, 125, 131, 136, 147,
 170, 182, 201, 206, 210, 217, 220,
 221n, 242, 371
 Austin, J. L., 25, 36, 227-31, 233-40,
 243, 245-7, 259-60, 264, 279, 371,
 378
 Ayer, A. J., 227

 Bach, K., 241
 Ballmer, T., 277
 Bar-Hillel, Y., 4, 18, 19, 23, 58, 59, 60
 Bates, E., xii, 226, 281
 Bateson, G., 2
 Bauman, R., 279, 369
 Bean, S., 1n, 57
 Beattie, G., 302
 Beaugrande, R. de, 286, 314
 Beavin, J. H., 2
 Beck, B., 70
 Bernstein, B., 326, 374
 Bierwisch, M., 6
 Black, M., 2, 159
 Boër, S. G., 204, 217, 257, 258n, 262
 Bolinger, D. L., 275
 Brady, R., 302
 Brazil, D., xi, 287, 288, 296n, 374
 Brockway, D., 88, 162
 Brown, P., xiv, 10, 40, 46, 70, 89, 93,
 121n, 132, 162-3, 165-6, 267, 269n,
 270, 271n, 272-4, 363, 374, 376
 Brown, R., 28, 90, 92, 166
 Bruner, J., 226, 281
 Bühler, K., 41, 46, 61
 Burks, A. W., 57
 Burling, R., 69
 Butterworth, B., 302-3, 326
 Button, G., 315n

 Carling, C., 150
 Carnap, R., 2-5, 10, 20, 271
 Charniak, E., 22, 281, 332
 Casey, N., 315n
 Cherry, C., 2
 Chomsky, N., xii, 4, 7, 24, 33, 34, 36, 40,
 183, 219, 250, 374
 Clark, H., 225, 285, 375
 Cohen, L. J., 147, 149, 151
 Cole, P., xiii, 37n, 166, 221n
 Comrie, B., 42, 70, 78, 90, 92, 130, 333
 Corbett, G., 92
 Corum, C., 93, 374
 Coulthard, M., xi, 279, 286-8, 293, 294n,
 296n, 304, 315n, 356n, 374
 Cresswell, M., 95, 257
 Crystal, D., 296n

 Dahl, O., 25, 30n, 58, 77, 135, 152n,
 176n, 221, 271, 314
 Davidson, J., 328, 337
 Davison, A., 256, 266
 Dinneen, D. A., xiii, 168
 Dittmar, N., 378
 Dixon, R. M. W., 43, 72, 82, 93
 Donnellan, K. S., 34, 60, 61
 Dore, J., 281
 Dowty, D. R., 207n
 Dressler, W., 286, 314

Index of names

- Drew, P., xiv, 39n, 282, 294n, 300, 309, 327,
333-4, 336n, 345-6, 356n, 375, 377
- Dummet, M., 242
- Duncan, S., 302
- Duranti, A., 89, 366
- Edmondson, W., 288, 292
- Ervin-Tripp, S., 47, 93, 264, 275, 280,
297, 302, 358, 374-5
- Fann, K. T., 228n
- Fanshel, D., 274, 286-9, 294, 352, 357,
369, 375
- Feldstein, S., 302
- Ferguson, C. A., 46, 47, 93, 366
- Fillmore, C. J., xi, xiv, 47n, 53, 54, 61-2,
64-7, 69, 70, 73-6, 78-81, 83-6, 89,
91, 94, 182, 226
- Firth, J. R., xii
- Fiske, D. W., 302
- Fletcher, P., 375
- Fodor, J. A., 7, 22, 27, 148, 204, 288
- Fogelin, R., 100n
- Foley, W., 225
- Forman, D., 271
- Fraser, B., 260
- Frege, G., 169-70, 173-4, 177, 179,
181-2, 225, 242
- Frei, H., 61, 81
- Freud, S., 4
- Furberg, M., 227n, 228n
- Gale, R. M., 57
- Garfinkel, H., 295
- Garman, M., 375
- Garner, R. T., 175n
- Garvin, R. L., 91
- Gazdar, G., xi, xiii, xiv, 4, 9, 12, 17n,
24n, 26, 31, 34, 36n, 37, 69n, 105n,
115n, 120, 122-3, 125n, 126, 130,
132, 134, 136, 139-41, 143, 145,
164-5, 186, 195, 201, 203-5, 209,
211-12, 214-16, 224, 242, 245, 250-1,
252n, 255, 260, 262-3, 267, 272,
273n, 274, 276-7, 372n
- Geach, P. T., 86
- Geertz, C., 42, 90, 92
- Geiss, M., 145
- Gilman, A., 28, 90, 92, 166
- Givon, T., 40, 373
- Godard, D., 343
- Goffman, E., 44, 72, 304, 356n
- Goldman-Eisler, F., 301n, 326
- Goodwin, C., 72, 289n, 296n, 297, 301n,
302, 337, 353n, 364, 375
- Goody, E., 280
- Goody, J., 46
- Gordon, B., 226
- Gordon, D., 37, 266-7, 271-3, 275
- Graham, K., 228n
- Green, G., xi, 36n, 261, 269, 372n
- Greenbaum, S., 242n
- Grice, H. P., 16-18, 24, 26, 27, 36, 49,
88, 96, 100-4, 105n, 108n, 109,
111-19, 120n, 126-9, 132, 134, 139n,
147, 156-8, 161, 188n, 207, 218,
222-3, 238, 241, 270, 273, 282, 292,
354, 364, 367, 374
- Griffiths, P., 281-2
- Grosu, A., 40
- Grossman, R. E., 40
- Gumperz, J. J., xiv, 23, 29, 39n, 279, 281,
374-5, 377
- Gundel, J. K., x, 88, 89n, 225
- Haas, M. R., 42, 91
- Haimoff, E., 301
- Halliday, M. A. K., 42, 282
- Halvorsen, P., 125n, 178n, 182
- Hamblin, C. L., 24n, 277
- Hancher, M., 241
- Harada, S. I., 70, 90, 92, 130
- Hare, R. M., 242, 275
- Harnish, R. M., 108n, 146, 147, 241
- Harris, Z., 19n
- Haviland, J. B., xiv, 90, 93
- Haviland, S. E., 225, 285
- Hawkins, J. A., 61n, 83
- Head, B., 92
- Heath, J., 43, 71
- Hedenius, I., 86, 247
- Heinämäki, O., 182, 187
- Heny, F., 86
- Herasimchuk, E., 39n
- Heringer, J. T., 266, 272, 356n
- Heritage, J., xiv, 129, 287, 294n, 311n,
353, 356n
- Herzberger, H. O., 202n
- Hilpinen, R., 277
- Hine, R., 302
- Hintikka, K. J. J., 135, 275
- Horn, L. R., 37, 38, 115n, 132, 134, 139n,
140-1, 163, 164n, 195, 201
- Horne, E. C., 92
- House, J., 376
- Huddleston, R., 78
- Hudson, R. A., 261
- Hull, R. D., 274
- Hymes, D., 25, 72, 73, 279, 375-6
- Ingram, D., 69
- Irvine, J. T., 46, 91, 366
- Jackson, D. D., 2

- Jaffé, J., 302
 Jakobovitz, L. A., 226
 Jakobson, R., 41, 46, 333n
 James, D., 163
 Jefferson, G., 284n, 295n, 298-9, 301, 303, 315n, 318, 321, 324, 339-42, 355, 360, 365, 369, 375
 Johns, C., xi, 296n, 374
 Johnson, M., 159
 Joshi, A. K., 377
 Jupp, T., 279, 377
 Jung, C., 4
- Kalish, D., 4
 Kaplan, D., 34, 61
 Karttunen, L., 86, 116, 127, 131, 181, 185, 187-8, 193, 195-8, 202, 207-10, 212, 214-17, 274
 Kasper, G., 376
 Katz, J. J., 7, 8, 20, 22, 27, 30, 33, 148, 184, 203, 204, 241, 250, 288
 Keenan, E. L., xi, 43, 62, 63n, 67n, 77n, 81, 82, 88, 96, 176-7, 189, 217
 Keenan, E. O. (see also Ochs, E.), x, 121n, 282, 313, 366
 Kempson, R. M., 8, 33, 127, 128, 201, 204, 217, 245, 247n
 Kendon, A., 302
 Kiefer, F., 6, 122
 Kiparsky, C., 181, 373
 Kiparsky, P., 181, 373
 Klein, E., xi, xiii, 37, 130, 272
 Kroch, A., 122, 147
 Kuhn, T. S., 159
 Kuno, S., 90
- Labov, W., 29, 274, 286-9, 294, 324, 352, 357, 369, 375
 Lakoff, G., xiv, 37, 116, 159, 164-5, 176, 183, 250-3, 261, 266-7, 271-3, 275, 373, 374
 Lakoff, R., xiv, 74, 78, 81, 98, 162, 255, 274
 Laing, R. D., 2
 Lambert, W. E., 28, 92
 Langendoen, D. T., 180, 191, 203, 212
 Leach, E. R., 159n
 Leech, G. N., 46, 73, 79, 203, 242n, 260, 271n, 274
 Lemmon, E. J., 247
 Levin, S., 148-9, 226
 Levinson, S. C., x, 10, 21, 25, 40, 46, 69-70, 73, 88-9, 92-3, 121n, 122, 125, 131-2, 136, 147, 162-6, 182, 206, 216-17, 220, 267, 269n, 270-5, 279-81, 290, 363, 368, 374, 376
 Lewis, D., 14n, 16n, 58, 113n, 251-2, 255, 275
- Li, C. N., 88
 Liberman, M., 211, 269, 374
 Lieb, H.-H., 3
 Lightfoot, D., xi, 37
 Locke, J., 1
 Longacre, R. E., 42, 88, 163, 286, 288
 Lucas, E. D., 378
 Luce, R. D., 44
 Lucy, P., 375
 Lycan, W. G., 204, 217, 257, 258n, 262
 Lyons, J., xiii, xiv, 1n, 6, 12, 19, 20, 23, 25, 33, 41, 54, 58, 60-4, 69, 73, 77-9, 80n, 81, 83, 85-7, 94, 148, 184, 191n, 241-3, 254n, 255, 258n, 272, 275, 289n, 333n
- McCawley, J., 37, 145
 Martin, J. N., 202n, 204
 Martin, R. M., 3
 Matthews, P. H., xiv
 Merritt, M., 39n, 304, 347, 356n, 357-9, 361, 369
 Miller, G. A., 151, 153-5, 157, 160, 301n
 Minsky, M., 281
 Mitchell, T. F., 280n
 Mitchell-Kernan, C., 47
 Mittwoch, A., 256, 258n, 262, 267
 Moerman, M., 369
 Montague, R., 4, 5, 58, 59, 94, 95, 207, 208
 Moore, G. E., 100, 105, 235
 Moore, T., 150
 Morgan, J. L., xiii, 14n, 160, 165n, 166
 Morris, C. W., 1-5, 10
 Murphy, J. P., xiii
- Newmeyer, F. J., 4, 36n
 Nunberg, G. D., 74
- O'Connor, J. D., 296n
 Ochs, E., xii, 23, 47, 89, 295, 366, 375
 Oh, C.-K., xiii, 168
 Ohmann, R., 226
 Ortony, A., 147, 155
 Owen, M. L., xiv, 88, 129, 162, 281, 284n, 314n, 315n, 334, 366
- Passmore, J., 227n
 Peirce, C. S., 1, 57
 Peters, S., 116, 127, 131, 196, 200, 207-10, 212, 214, 216-17
 Petöfi, J. S., 286
 Pomerantz, A., 286, 334, 337-9
 Postal, P., 250
 Power, R., 45, 286
 Prince, E. F., 182, 205, 364
 Prior, A. N., 77

Index of names

- Psathas, G., 287, 294n
Pullum, G., xiii, 164
Putnam, H., 220, 313
- Quine, W. V. O., 60
Quirk, R., 242n
- Raiffa, H., 44
Rawls, J., 238
Reichenbach, H., 77
Reisenberg, S. H., 91
Roberts, C., 279, 377
Rogers, A., xiii, 259
Ross, J. R., xi, 34, 37, 40, 89, 165, 247-8, 267
Rosten, L., 68
Rumsey, A., xiv
Russell, B., 170-3, 174, 175n, 194n, 242
Rutherford, W. E., 257
Ryave, A. L., 324
- Sacks, H., 70, 286, 292, 294n, 297, 298-9, 302-3, 309, 313-16, 318, 321-5, 329, 339-41, 354-5, 364, 367, 375
Sadock, J. M., xi, xiv, 40, 42, 119-20, 122, 144, 165, 205, 226, 242-3, 247, 249-50, 252-3, 255-6, 259, 261, 263, 266-7, 269, 273, 275, 373
Sag, I. A., 269, 374, 377
Samuels, M. L., 166
San, L., 40
Saussure, F. de, 14n
Savin, H. B., 191, 212
Sayward, C., 3
Schegloff, E. A., 26, 39n, 71, 72, 285-6, 294n, 297-9, 301, 303-4, 306, 309-13, 318, 320-2, 327-9, 339, 340-5, 348, 353n, 354, 356n, 359, 365, 367, 375
Schenkein, J., xiii, 287, 294n
Schieffelin, B. B., xii, 47, 314, 366, 375
Schiffer, S. R., 16n, 17, 113n, 241, 243, 282
Schmerling, S. F., 108n, 274
Schnelle, H., 86
Scott, D., 58
Searle, J. R., 6, 8n, 14n, 17n, 25, 36, 40, 42, 60, 155-6, 158, 160, 226, 233, 237-45, 264, 273, 367-8
Sellars, W., 174, 181
Sherzer, J., 279, 369
Silverstein, M., 1n
Sinclair, A., 358, 361-2, 369
Sinclair, J. M., 279, 286, 288
Smith, N. V., 8, 16n, 88, 98, 113n, 126
Snow, C., 47, 282
- Soames, S., 215
Sperber, D., 106n, 109n, 112, 116, 118n, 126n, 157-8, 160, 183, 217, 219-20, 374, 376
Stalnaker, R. C., 20, 27, 34, 59, 204, 205, 277
Stenius, E., 246
Strawson, P. F., 20, 24, 36, 60, 172-5, 177-8, 181, 241-3, 282
Svartvik, J., 242n
- Tambiah, S. J., 226
Tannen, D., 281
Tanz, C., 60, 62, 64
Terasaki, A., 309, 324, 349-51, 353, 355, 356
Thomason, R. H., 21
Thompson, S. A., 88
Trevarthen, C., 301
Trim, J., xiv
Trubetzkoy, N. S., 333n
Trudgill, P., 29, 65n
Tucker, G. R., 28, 92
Turner, R., 280, 295, 368
- Ullman, S., 166
Uyeno, T. Y., 70
- Vance, T. J., 40
Van Dijk, T. A., 23, 24n, 25, 149, 286, 292
Van Fraassen, B. C., 176
Van Valin, R. D., 225
Verschueren, J. F., xiii, 368
- Wales, R., 62
Waletzky, J., 324
Walker, R., 101
Wall, R., xiii, 207n
Walters, J., 376
Watson, R., 70, 364
Watzlawick, P., 2
Webber, B. L., 377
Weinreich, U., 149
Whitehead, A. N., 242
Wilks, Y., 150
Wilson, D., xiv, 8, 34, 88, 96, 98, 106n, 109n, 112, 116, 118n, 126-7, 157-8, 160, 182-3, 189, 194-5, 201, 203-4, 210, 217, 219, 220, 374, 376
Wittgenstein, L., 227, 228n, 280
Wootton, A., 282, 307, 334-5
Wunderlich, D., 2
- Zwicky, A., xi, 40, 42, 71, 92, 145, 242-3