

CONTENTS

<i>List of figures</i>	x
<i>Preface</i>	xi
<i>Acknowledgements</i>	xiii

Adam Jaworski and Nikolas Coupland	
INTRODUCTION: PERSPECTIVES ON DISCOURSE ANALYSIS	1

PART ONE

Discourse: meaning, function and context	39
---	----

Editors' introduction to Part One	41
-----------------------------------	----

1 Roman Jakobson	48
------------------	----

LINGUISTICS AND POETICS

2 J.L. Austin	55
---------------	----

HOW TO DO THINGS WITH WORDS

3 H.P. Grice	66
--------------	----

LOGIC AND CONVERSATION

4 John J. Gumperz	78
-------------------	----

SOCIOCULTURAL KNOWLEDGE IN CONVERSATIONAL
INFERENCE

5 Emanuel A. Schegloff	86
------------------------	----

TALK AND SOCIAL STRUCTURE

6	M.M. Bakhtin	98
	THE PROBLEM OF SPEECH GENRES	
7	Roland Barthes	108
	MYTH TODAY	
	Discussion points for Part One	122
PART TWO		
	Methods and resources for analysing discourse	123
	Editors' introduction to Part Two	125
8	Deborah Cameron, Elizabeth Frazer, Penelope Harvey, Ben Rampton and Kay Richardson	132
	POWER/KNOWLEDGE: THE POLITICS OF SOCIAL SCIENCE	
9	Norman Fairclough	146
	GLOBAL CAPITALISM AND CRITICAL AWARENESS OF LANGUAGE	
10	J. Maxwell Atkinson and John Heritage	158
	JEFFERSON'S TRANSCRIPT NOTATION	
11	Elinor Ochs	166
	TRANSCRIPTION AS THEORY	
12	Theo Van Leeuwen	179
	SOUND IN PERSPECTIVE	
13	David Graddol	194
	THE SEMIOTIC CONSTRUCTION OF A WINE LABEL	
	Discussion points for Part Two	204
PART THREE		
	Sequence and structure	207
	Editors' introduction to Part Three	209
14	William Labov	214
	THE TRANSFORMATION OF EXPERIENCE IN NARRATIVE	
15	Derek Edwards	227
	NARRATIVE ANALYSIS	

16	Harvey Sacks	239
	'THE BABY CRIED. THE MOMMY PICKED IT UP'	
17	Anita Pomerantz	246
	PREFERENCE IN CONVERSATION: AGREEING AND DISAGREEING WITH ASSESSMENTS	
18	Emanuel A. Schegloff and Harvey Sacks	262
	OPENING UP CLOSINGS	
19	Deborah Schiffrin	272
	OH AS A MARKER OF INFORMATION MANAGEMENT	
	Discussion points for Part Three	284
 PART FOUR		
	Negotiating social relationships	287
	Editors' introduction to Part Four	289
20	Bronislaw Malinowski	296
	ON PHATIC COMMUNION	
21	Erving Goffman	299
	ON FACE-WORK: AN ANALYSIS OF RITUAL ELEMENTS IN SOCIAL INTERACTION	
22	Penelope Brown and Stephen C. Levinson	311
	POLITENESS: SOME UNIVERSALS IN LANGUAGE USAGE	
23	Janet Holmes	324
	WOMEN, MEN AND POLITENESS: AGREEABLE AND DISAGREEABLE RESPONSES	
24	Deborah Tannen and Cynthia Wallat	332
	INTERACTIVE FRAMES AND KNOWLEDGE SCHEMAS IN INTERACTION: EXAMPLES FROM A MEDICAL EXAMINATION/INTERVIEW	
25	Nikolas Coupland and Virpi Ylännö	349
	RELATIONAL FRAMES IN WEATHER TALK	

26	Gunther Kress and Theo Van Leeuwen	362
	VISUAL INTERACTION	

	Discussion points for Part Four	385
--	---------------------------------	-----

PART FIVE

	Identity and subjectivity	387
--	----------------------------------	-----

	Editors' introduction to Part Five	389
--	------------------------------------	-----

27	Stuart Hall	396
	THE WHITES OF THEIR EYES	

28	Katharine Young	407
	NARRATIVE EMBODIMENTS: ENCLAVES OF THE SELF IN THE REALM OF MEDICINE	

29	Deborah Cameron	419
	PERFORMING GENDER IDENTITY: YOUNG MEN'S TALK AND THE CONSTRUCTION OF HETEROSEXUAL MASCULINITY	

30	Deborah Cameron	433
	STYLING THE WORKER: GENDER AND THE COMMODIFICATION OF LANGUAGE IN THE GLOBALIZED SERVICE ECONOMY	

31	Deborah Tannen	454
	NEW YORK JEWISH CONVERSATIONAL STYLE	

	Discussion points for Part Five	467
--	---------------------------------	-----

PART SIX

	Power, ideology and control	471
--	------------------------------------	-----

	Editors' introduction to Part Six	473
--	-----------------------------------	-----

32	Pierre Bourdieu	480
	LANGUAGE AND SYMBOLIC POWER	

33	Michel Foucault	491
	THE INCITEMENT TO DISCOURSE	

34	Judith Butler	499
	BURNING ACTS, INJURIOUS SPEECH	

35	Teun A. Van Dijk	506
	DISCOURSE AND THE DENIAL OF RACISM	
36	Ian Hutchby	521
	POWER IN DISCOURSE: THE CASE OF ARGUMENTS ON A BRITISH TALK RADIO SHOW	
37	Hugh Mehan	532
	ORACULAR REASONING IN A PSYCHIATRIC EXAM: THE RESOLUTION OF CONFLICT IN LANGUAGE	
	Discussion points for Part Six	546
	<i>Index</i>	547

INDEX

Pages containing relevant illustrations are indicated in *italic type*.

- Abelson, R.P. 333–4
abstract (in narrative structure) 210,
 219–20, 224, 230
abstract meaning 13
abuses 59
academic knowledge 3, 133–7
academic research 126
accent 455, 463
acceptance phase of the corrective process
 305
accommodation theory 434
accompaniment 186–7
action theory 88
actor's subjective experience 136
acts of identity 392
addressee 48–9, 53, 107
addresser 48–9, 53
addressivity 107
adjacency pairs 17, 264–6, 275, 459
adult communicative norms 168, 170
advertising 26, 130–1, 190–1, 369, 379,
 390; *see also* semiotics of packaging
advocacy 126, 139–41
agreements 211, 246–50, 252, 258; and
 gender 324–30
alibis 117, 120–1
Allen, J. 368
Althusser, L. 28
ambiguity 53, 117, 120, 242
ambivalence 402
analogy 119
angle 294; back view 378; frontal 374,
 375–7, 383; horizontal 372, 374–9;
 oblique 374, 375–7, 382; vertical
 379–80
anti-racists 511, 514–15, 518, 520
applause 164
arguments 522–4, 526–9; *see also*
 disagreements
articulatory style 487
assessments 211, 246–52, 258–61; self-
 deprecating assessments 253–8
assimilation 105–6
Atkinson, J.M. 87–8, 93, 158–65
attitude research 19
attitudes 180
audience address 196
Auschwitz 410–16
Austin, J.L. 55–65, 334; felicitous
 conditions 42, 58, 63; illocutions 61–5,
 420; implied meaning 43; performatives
 56, 391–2, 476; speech act theory
 13–14, 291
Australian Aborigines 367, 371, 373, 374,
 375
authenticity and truth, narrative 234–7

- authors 107; real and implied 363
 autobiography 236–7
 avoidance 302–4
 Azande and oracular reasoning 533
- Bachelard, G. 110
 back view 378
 Bakhtin, M.M. 28, 98–107, 127, 435; body
 489; heteroglossia 7, 130, 392–3;
 intertextuality 42, 45–6; speech genres
 98, 209
 bar codes 195, 196
 Barnouw, E. 190
 Barthes, R. 6, 28, 46–7, 108–21, 130,
 407
 Bartlett, F.C. 335
 Bateson, G. 333–4, 346, 458, 462
 Baudelaire, C. 111
 Bauman, R. 23, 392
 Béarnais 481–2
 Becker, A. 463–4
 Becker, H. 541
 Beeby, A.E. 182
 Bell, A. 25, 209, 392–3, 434–6
 Belsey, C. 28
 Belting, H. 367
 Belton, J. 182
 Benveniste, E. 1, 28
 Berger, J. 380, 382, 407
 Berger, P. 136, 536
 Bernstein, B. 154
 Besnier, N. 18
 Bhaskar, R. 154
 Bhavnani, K. 144
 Billig, M. 20, 153, 473–4, 507
 Bindon, H. 368
 black English (BE) 141, 214–17, 224
 blacks in Britain 389, 399–400, 402–4;
 see also racism
 Blair, T. 147
 Blau, P. 87
 Blaukopf, K. 192
 Blommaert, J. 32
 Bloom, L. 176
 Boas, F. 20
 Boden, D. 16, 87, 449
 bodily hexis 6, 487–9
 body 407, 410, 412–16, 487–9
 Bogen, D. 235
 Bols, P. 376
 Booth, W.C. 363
 Borger, R. 166
 Borker, R.A. 328
 Boskin, J. 510
 Bourdieu, P. 5–6, 28, 147, 154, 475,
 480–90
 Boyer, P.J. 455
 boys and politeness 326–8; *see also* men
 Bradac, J.J. 474
 Briggs, C. 393
 Bringham, R. 202
 Britain, race and media in 389, 399–406,
 513–18
 Brody, D.S. 346
 Brown, G. 1
 Brown, P. 23–4, 211, 311–23, 326; face
 290, 292, 311–12, 457; face threatening
 acts 313–22, 327; negative politeness
 322–3; positive politeness 293, 322, 324,
 354–5
 Brown, R. 473
 Bruner, J. 228, 232, 234, 236–7
 Brunson, C. 372
 Bucholtz, M. 435
 Bühler, K. 49
 Burke, K. 228
 Butler, J. 13, 28, 391, 393, 420–1, 476,
 499–505
- Cage, J. 185
 Caldas-Coulthard, R. 28
 Calhoun, C. 153
 call centres 437; standardizing speech in
 439–41; style 441–6
 Cameron, D. 3, 5, 13–14, 20, 126;
 ethnomethodology 44–5; gender 293,
 394, 433–51; heterosexual masculinity
 391–2, 419–31; methods 30–2, 126;
 politics of social science 132–45; social
 constructionism 42; social theory 127,
 209; style and worker identity 392–3;
 verbal hygiene 393
 Champion, J. 185, 192
 Candlin, C. 2, 5
 capitalism, global 127, 146–56
 Cardiff, D. 190
 Carlson, L. 276
 Carter, M. 437
 categories of membership 9, 210–11,
 239–45
 categorization device *see* membership
 categorization devices

- category-bound activities 243–5
- censorship 484, 487–8, 491, 515
- Centaur 201, 202
- cerebral palsy 336, 343–4
- Chafe, W. 333
- challenge phase of the corrective process 304–5
- Chaplinsky v. New Hampshire* 500, 502
- Chatman, S. 363
- Cheepen, C. 289
- Cheshire, J. 327
- child language behaviour 167–77
- child language development 128, 170–7
- children's sexuality 475–6, 494–6
- Chomsky, N. 21–2, 41
- Chouliaraki, L. 154
- Christianity and discourses concerning sex 492, 497
- Cicourel, A. 16, 44, 333, 335, 536
- Cioffi, F. 166
- Clark, H. 523
- class, socioeconomic 486–9
- classroom discourse 28
- clauses, narrative 219–21
- closeness of shot (images) 294
- close-up 367, 369, 371
- closings, conversation 44–5, 211–12, 262–71, 291, 309, 352
- Coates, J. 325, 425, 442
- Cobley, P. 28
- coda (in narrative structure) 219, 221–2, 224, 225, 225n3, 230
- codes 48, 50, 195–6, 199
- cognitive realignment 212
- Collier, A. 154
- colonisation-appropriation dialectic 150, 155
- combination 52
- comedy 229, 403–4
- Commission for Racial Equality (CRE) 516–17
- commodification of discourse 127, 152, 434
- communication, ethnography of 21–3
- communication skills 155–6
- communications media 4
- communicative competence 22
- communicative functions 194, 196, 201
- comparators 210
- competence: communicative 22, 172, 177; linguistic 21–2, 482, 485, 487; of poetics 53; social 485
- competing stories 232–4
- competitive vs. cooperative styles of talk 325–30, 392, 425–8
- complicating action (in narrative structure) 210, 219, 224, 225, 230–1
- compliments 211
- conative function 49, 51
- concept 113–16, 118–20
- condescension, strategies of 481–2
- connotation 46–7
- consistency rule 241–2, 245
- constative utterances 56, 62–5
- constructionism, social 19–20, 28, 42, 44, 391
- consumerist discourse 390
- consumers 194–8, 357–60
- contact 48, 50
- context 48, 92–3, 95–6, 187–8, 332–3
- contextualisation cues 23–4, 80–1, 84, 294
- contextual meaning 13
- contiguous utterances 159
- contingency 168
- contradictions 197–8, 200, 203
- contrastiveness 83–4
- control: interactional 474; social 132–3
- conversational implicatures 14–15, 67, 70–1, 75–7; *see also* implicatures
- conversational inference 43–4, 78, 80, 83–4
- conversational structure 94–5
- conversation analysis (CA) 10, 16–18, 31, 43–4, 86–8, 167, 209–12; and talk radio 521–2
- conversation closings 44–5, 211–12, 262–71, 291, 309, 352
- co-occurrence expectations 80–1
- Cook-Gumperz, J. 79, 81
- Cooperative Principle (CP) 14–15, 68–73, 76, 292, 316
- cooperative vs. competitive styles of talk 325–30, 392, 425–8
- Cope, B. 433
- corporate style designers 435–6
- corrective process 304–6
- correlatives 210
- Coulter, J. 540
- Coulthard, M. 28
- Coupland, J. 290, 354
- Coupland, N. 1–32; accommodation 434, 436; identity and subjectivity 389–94;

- methods and resources 125–31; power, ideology and control 473–8; sequence and structure 209–13; social relationships 289–94; weather talk 349–61
 covert research 139
 Crawford, M. 443
 Creole 482
 Cristofori, B. 181
 Critical Discourse Analysis (CDA) 27–30, 43–4, 126–7, 130, 154, 474
 critical discourse awareness 126–7, 148–56
 critical language awareness (CLA) 146, 148
 critical linguistics 154
 critical realism 154
 critical theory 28
 criticisms 253–5
 Cronon, W. 232
 crossing 393, 435
 culture 241
 customer service 446–8, 450; *see also* call centres
 Cutler, C. 435–6
 Czech 49

 data 125, 128–9, 166–7, 177–8, 212
 Dearing Report 149, 155–6
 de Beauvoir, S. 420
 debt incurred 140
 deformation 116
 delay devices 251–2
 demand pictures 366–9, 376, 380, 382
 democracy 127, 152–3
 denials of racism 477, 519; in conversation 508–10; in the press 510–18
 denotation 46
 Derrida, J. 28
 descriptive fallacy 56
 design, visual 195–6, 199–202
 detachment 374, 376
 dialogic overtones 106–7
 differences, social 151
 disagreements 211, 246–8, 251–2, 256; and gender 324–30; *see also* arguments
 discourse: defined 1–2, 5–6, 125; dimensions of 10–11
 discourse analysis: assumptions 291; and ideologies 5–6; intertextual approach to 7; limitations of 30–2; and linguistics 4; methods 125, 128, 291; traditions of 12; *see also* critical discourse analysis; multimodal discourse analysis
 discourse community 125
 discourse markers 212
 discourse of flexibility 147–8, 150, 152
 discrimination 511; *see also* racism
 discursive construction: of heterosexual masculinity 391; of reality 44
 discursive psychology 18–21, 31, 210
 discussion points 122, 204–5, 284–5, 385–6, 467–9, 546
 distance 179, 294, 369; *see also* social distance
 Doelle, L. 183
 doubt, transcriptionist 162
 downgrades and upgrades 211, 248–50
 dramatism 228
 Drew, P. 16, 87, 93, 231, 445, 449, 521, 526
 Dundes, A. 329
 duplicative organisation 242–3
 Duranti, A. 18, 22, 31–2, 128
 Durkheim, E. 457

 Eckert, P. 325, 435–6, 441
 Eco, U. 28, 363
 economic discourse 147, 151–3
 economy rule 242
 Edelsky, C. 425
 education 149, 153, 155–6; language 127, 151, 154
 Edwards, D. 18, 21, 43, 210, 227–37
 Eisenberg, A. 522
 emotional labour 446–8
 emotive function 49, 51
 empathy 444
 empirical linguistic study 125, 129
 empiricism 212
 empowerment 126, 133, 139, 141–5
 Empson, W. 53
 Engels, F. 110
 English: black 141, 214–17, 224; and language display in advertising 198; and left-to-right biases 169
 epistemology, shifts in 3
 Erbar, J. 202
 Erickson, F. 536
 error correction 140
 ethical relationships 126
 ethical research 139–40, 143

- ethics 121n7
- ethnic identities 389, 393, 455, 464
- ethnicism 507; *see also* racism
- ethnocentrism 138
- ethnography of communication 21–4
- ethnomethodology 16–17, 20, 24, 31, 79, 210; defined 44; and social reality 45, 126, 136–7, 142
- evaluation: in narrative structure 210, 219, 222–4, 225, 230–1; and 'oh' 280–1
- Evans-Pritchard, E.E. 533
- expert discourses 132, 149–50, 372; *see also* medical examinations/interviews
- explanatory critique 154
- explicatives 210
- expressive aspect of utterances 104–5
- expressive intonation 443
- face 24, 290–2, 311–12, 457; aggressive use of face-work 306–7; basic kinds of face-work 302–6; cooperation in face-work 307–8; defined 299; and denials of racism 519; and lines 300–10; and social relationships 309–10; *see also* face-threatening acts
- face-threatening acts (FTA) 292, 311–12, 319, 327; computing the weightiness of 320–2; intrinsic 313–15; strategies for doing 315–18
- Fairclough, N.: critical awareness of language 3, 29, 43, 126, 146–56; discourse 2, 5, 32, 125, 209; globalisation 392, 433; ideology 28–9; multimodal discourse analysis 130; power 478; social theory 127; technologisation of discourse 4, 30
- fairy tales 26, 53, 225n3
- false consciousness 136
- Fanshel, D. 14
- farewells 309
- Fasold, R. 1
- felicity conditions 13–14, 42; *see also* infelicities
- femininity, constructions of 150, 391, 420–1, 430, 441–8, 488
- feminism 420
- Ferguson, C.A. 337
- Field 182–4, 187–8
- fields of vision 179, 370
- 'fighting words' 499–504
- fight narratives 214–17, 224
- Figure 182–8
- Fillmore, C. 12–13, 333–4
- film 369, 401–2, 536
- Finlay, F. 429
- Firestone, S. 443
- First Amendment 476, 499–505
- first position utterances 522–8
- first topics 265–6
- Firth, J.R. 41
- Fishman, P. 444–5
- Flandrin, J.-L. 493
- flexible accumulation 146–7; *see also* discourse of flexibility
- footing 24, 332, 334, 339–40, 346
- Ford, M. 473
- Fordism 146–7
- formalism in conversation analysis 212
- forms 110, 113–17, 119–20
- formulae 50, 225n3, 296, 434, 440, 489
- formulating 525–6
- Foucault, M. 1–3, 5, 28, 125, 132, 394; power 141, 475–7, 530; sexuality 491–8
- Fowler, R. 2, 5, 27–9, 473–4, 478
- fragmentation 390–1, 410
- Frake, C.O. 333, 335
- frame, size of 369–72
- framing 24, 293–4, 332–6, 346; conflicting frames 341–3; frame shifting 339; juggling frames 339–40; registers 337–8; and weather talk 350, 360–1
- Frankel, R. 333
- Frazer, E. 126, 132–45
- freedom of speech 476, 499–505
- Freeman, M. 237
- French imperialism 113–16, 118–21
- Freud, S. 111, 115–16
- Fries, C. 272
- Frith, S. 189
- functional linguistics 6, 41–2, 48–9
- functions of language: conative 49, 51; emotive 49, 51; interpersonal 296–8; phatic 50–1; poetic 50–3; referential 49, 51, 53
- Gabrieli, G. 180–1
- Galasiński, D. 474
- García, A. 327
- Garfinkel, H. 16, 334, 521, 536
- Garrett, P. 284

- Garvey, C. 522
 Gasking, D. 533
 'gay' 422-3, 430
 gaze 128, 163, 171-2, 176, 365-9
 Gee, J. 156, 433, 446
 gender: and call-centre style 441-6, 450;
 and identity 391-2, 394, 425;
 performativity of 420-1, 476; and
 politeness 292-3, 324-30; and power
 293, 474; and young men's talk 419-31;
 see *also* men; women
 Genet, J. 111
 Genette, G. 364
 genres, speech 98-107, 209
 Georgakopoulou, A. 32
 Gergen, K.J. 20, 228-9, 391, 393, 409
 Gergen, M.M. 229, 232, 409
 Gervasio, A. 443
 Giddens, A. 4, 149-50, 209, 390, 392-3,
 475
 Gilbert, G.N. 21, 31
 Gilbert, J. 326
 Giles, H. 434
 Gilman, A. 473
 girls and politeness 326-8; see *also* women
 Giroux, H. 153
 global capitalism 127, 146-56
 globalisation 127, 150, 392-3, 433, 446,
 448, 450
 global-local dialectic 151, 155, 393
 Goffman, E. 10, 44, 89, 95, 282, 391, 411;
 deference 457; face-work 290-2, 294,
 299-311; footing 332, 334; frames 24,
 333-4, 339, 346, 350; interaction order
 23; liminal moments 353; mental patients
 536, 541; narratives 27; presentation of
 self 408-9; response cries 462
 Goodwin, M.H. 328
 Gorbman, C. 185
 gossip 297-8, 392, 422, 424, 426-7,
 429-30
 Gould, S.J. 535
 Goutsos, D. 32
 Graddol, D. 6-7, 17, 130, 194-203
 grammarians 55
 grammatical examples 112-16, 119, 121n9
 grammatical knowledge 79, 483
 graphic design 195-6, 199-202
 gratitude phase of the corrective process
 305
 Gray, J. 449
 Greenwood, D.J. 535
 greetings 10, 103, 264, 296, 309
 Greimas, A. 26
 Grice, H.P. 14-15, 24, 43, 168, 291;
 Cooperative Principle 14-15, 68-73,
 292, 316, 323; logic and conversation
 66-77
 Grieg, E. 181, 186
 Grimsley, K.D. 448
 Ground 182-4, 186-8
 Guiraud, P. 487
 Gumperz, J. 23-4, 43-4, 78-85, 294, 333,
 346, 456
 Habermas, J. 153
 habitus 475, 483, 485-9
 Hall, E. 179, 188-9, 370-1, 380
 Hall, K. 436
 Hall, S. 28, 389, 396-406, 473-4
 Halliday, M.A.K. 6, 41, 366-7
 Hartmann, P. 510
 Harvey, D. 146-7, 150, 154
 Harvey, P. 126, 132-45
 hate speech 476, 499-505
 Heidegger, M. 334
 Heller, M. 5, 433
 'hello' 10; see *also* greetings
 Helvetica 201, 202
 Henley, N. 443, 474
 Heritage, J. 16, 18, 87-8; formulating
 525-6; institutional talk 445, 449;
 'oh' 10, 273; talk-in-interaction 521;
 transcript notation 158-65
 heterogeneity 151
 heteroglossia 7, 130, 197-8, 203, 393
 heterosexual male identity 391-2, 419-31
 Hewitt, R. 428
 hifi 183
 Higgins, C. 530
 history 110, 115, 119, 121; of graphic
 design 200-2; of sexuality 491-8
 Hochschild, A. 446
 Hodge, R. 6
 Hollender, M.H. 541
 Holmes, J.: gender 419, 442; 'like' 425;
 politeness 24, 211, 292, 324-30;
 questions 445; 'you know' 426
 Honeyford affair 514-15
 Hopkins, G.M. 52
 Hughes, S.E. 329
 human action 137

- human nature 310
 Husband, C. 510
 Hutchby, I. 10, 16–17, 449, 477, 521–31
 hybridity 151; identity hybridity 390
 Hymes, D. 21–4, 44, 333
 hyperbole 74
 hypercorrection 455, 486
- identity 389–94; heterosexual male 419–31;
 group 473–4; and performativity 420–1
 ideographs 119
 ideologies 396–8; defined 46, 396; and
 identity 391; lived vs. intellectual 474;
 and media 396, 398; and mythology 110,
 120; and power 473–8; racist 476–7;
 responses to dominant 6; social
 construction of 28; social organisation
 through 5; *see also* racism
 illocution 13, 61–5
 images *see* visual images; visual interaction
 immersion 192–3
 immigrants 509–10
 implicata 66, 76–7
 implicate 66
 implicatures 14–15, 66–7, 69–76
 implied meaning 43
 incantatory function 49–50
 individual style 99–100, 102, 104, 107
 infelicities 58–9, 63–4; *see also* felicity
 conditions
 information management marker, 'oh' as
 272–82
 information society 148
 information texts 202
 institutional talk 445, 449, 536–44
 insults, ritual 329, 428
 intensifiers 210
 intensity and 'oh' 280–1
 intentionality 14, 117–18, 120–1, 363
 interactional control 474
 interactional sociolinguistics 14, 23–5, 393
 interaction order 10, 23, 209
 interaction-orientated talk 232, 234–7
 interactive methods of research 143
 interchange 304
 intercultural interaction 23
 International Phonetic Association (IPA)
 128–9
 interoccurrence 172
 interpretive procedures 44
 inter-subjectivity 11
- intertextuality 46, 127, 151, 202
 intervals within and between utterances
 159–60
 intervention 144
 interviews 234–5; medical 336–47
 intimacy 361, 370
 intonation 128
 involvement: and conversational style 393; in
 visual communication 372, 374–9
 irony 74, 229
It Ain't Half Racist, Mum 399, 405
 Ives, C. 185
- Jakobson, R. 6, 41–3, 48–54
 James, W. 334
 Jaworski, A. 1–32; identity and subjectivity
 389–94; methods and resources 125–31;
 power, ideology and control 473–8;
 sequence and structure 209–13; social
 relationships 289–94
 Jefferson, G. 17, 128–9, 158–65, 167, 273,
 350, 459
 Jenkins, N. 327
 Jewish conversational style, New York 393,
 454–6, 464–5; features of 457–63
 Johnson, S. 429
 Johnstone, B. 32, 436
 jokes 80
 Joos, M. 392
 Josselson, R. 234
 journals, discourse research 36–7
 juridical speech 500–5; *see also* law
- Kalantzis, M. 433
 Kant, I. 68
 Kendon, A. 332
 Kitsuse, J. 541
 Kleinman, A. 335
 knowledge: academic 3, 133–7; and
 education 156; grammatical 79, 483;
 linguistic 80; and power 133, 476;
 schemas 332–6, 343–6; sharing 144–5;
 social 79, 211; sociocultural 78–85
 knowledge-based economy 126, 149, 153
 knowledge-based society 148–50
 Kramarae, C. 474
 Kress, G. 6, 146, 149, 294, 362–84
 Kuiper, K. 329
- labels, semiotic construction of 130,
 194–203

- Labov, W.: intensity 280; narrative structure 25, 209–10, 214–26, 230–1, 416; New York speech 455, 487; pronunciation 486; researcher's advocacy 140–1; ritual insults 329; speaker communities 125; speech act theory 14; style shifts 392, 434
- Lacan, J. 28
- Laing, R.D. 541–3
- Lakoff, R. 24, 282, 441–2, 456
- Laks, B. 488
- Langellier, K.M. 232
- language: display in advertising 198; education 127, 151, 154; and gender 292; genres and typography 202; *langue* 111; national 46, 99–100, 198, 481–2; object 112, 117; in use 1–3, 5, 7–8, 11, 209
- latching 159, 425–7, 458
- late modernity 4, 6, 146, 148–51, 153, 194, 392
- Latin exemplarity 112–16, 119, 121n9
- Laver, J. 289–90, 356
- law: and freedom of speech 476, 499; juridical speech 500–5; and labels 197–9
- Lawrence, C. 505
- Leach, E.R. 289
- Lee, D. 2–3
- Leech, G. 24, 326
- Leidner, R. 439, 448
- Le Page, R.B. 392
- Leete, A. 366
- left-to-right biases 169–70
- Leitner, G. 190
- Levinson, S. C. 23–4, 211, 311–23, 326; face 290, 292, 311–12, 457; face threatening acts 313–22, 327; negative politeness 322–3; positive politeness 293, 322, 324, 354–5
- lexis 109
- Lieblich, A. 234
- life-story interview studies 234–5
- lifestyle 390
- de'Liguori, A. 492
- liminality 289–90, 353
- Linde, C. 232, 234–5
- lines 299–301
- linguistic capital 480
- linguistics: functional 6, 41–2, 48–9; methods 128; and poetics 48–54; sociolinguistics 14, 79, 139, 393, 421; and sociology 87–8; traditions in 3, 43, 100
- linguistic turn 3
- Lipp, M.R. 346
- 'listener becomes the speaker' 46, 101
- literacies, technical 32
- literary language 100, 111, 298
- literary theory 229, 363–4
- local-global dialectic 151, 155, 393
- locution 13, 60–2, 64–5
- lofi 183, 186, 192
- Long, E. 400
- long shot 369, 382
- Luckmann, T. 136
- Lucy, J. 20
- Lutz, C. 447
- Lynch, M. 235
- Lyotard, J.-F. 152
- MacDonald, R. 148
- McDonaldization 439, 448–9
- McDonald-Wikler, L. 534
- macro- and micro-structures 11
- magic function 49–50
- Mahony, P. 450
- Malinowski, B. 289–90, 294, 296–8, 349, 351, 354, 360–1
- Maltz, D.N. 328
- management discourse 147
- Manner 68–9, 72, 76
- Maori 325
- Marcuse, H. 153
- markers, discourse 272
- markets, linguistic 480–7
- Martin, M. 379
- Marxism 134, 136
- masculinity, constructions of 391–2, 419–31, 487–9
- masking devices 474
- Mathieu, E. 184
- Matsuda, M. 505
- Maynard, D.W. 87, 522
- meaning: absence of in phatic communion 297; and forms 117, 119–20; and multimodal texts 196; referential 80; and signifiers 113–14; social 8–11, 127
- media, communications 4, 127, 150, 153, 294; and ideologies 396, 398; phone-in radio programmes 477, 521–31; and

- racism 401–5, 510–18; television 190, 368–9, 372, 389, 399–405; *see also* newspapers
- medical examinations/interviews 336, 391, 477–8; interactive frames in 337–43; knowledge schemas in 343–6; narratives of self in 407–17; oracular reasoning in 536–42
- medium shot 369
- Mehan, H. 5, 18, 277, 477–8, 532–44
- meiosis 74
- Mellers, W. 185
- melody 186–7
- membership categorization devices 211, 241–4, 389
- membership category analysis (MCA) 210–11
- men: in customer service roles 447–8, 450; and gossip 429–30; heterosexual male identity 391, 419–31; interactions with women 368; and politeness 292–3, 324–30; and power 474, 489; and 'women's talk' 424–5; *see also* gender
- mental illness, competing languages of 541
- mentionables 265–6
- message 48, 50
- metalanguage 50, 79, 112, 117, 155
- metalingual function 50–1
- metamessages 24
- metaphor 74
- methods of research 30–2, 125–6, 128, 142–3, 291, 332; *see also* research, academic; transcription
- Miles, R. 509
- Millerites 535
- Mills, S. 1–2, 394, 475–6
- Milroy, J. 5, 434
- Milroy, L. 5, 293, 434
- minimal narrative 218–19
- minimal responses 444–5
- Minsky, M. 333
- miscommunication 23
- misfires 59
- Mishler, E. 335, 408, 417n1
- modernity, late 4, 6, 146, 148–51, 153, 194, 392
- Moerman, M. 18
- Mohr, J. 407
- Molière's Jourdain 50, 103
- moral rules 310
- Morley, D. 372
- Morris, D. 368
- Moss, P. 530
- motivation 118–19, 121
- Mulkay, M. 21, 31
- multimodal discourse analysis 6–7, 46, 130, 149, 195–6, 294
- multiple realities 408
- multiple selfing 409
- multiple voicing 7, 130, 392
- Munro, F. 328
- Murch, W. 182
- Murray, K. 229, 234
- musical perspective 180–1, 185–92
- mutual revelation 462
- myth 46–7; form and concept 113–16; reading and deciphering 120–1; as semiological system 109–13; signification 116–19; type of speech 108–9, 118
- narrative analysis 25–7, 209–10, 227–32; competing stories 232–4; truth and authenticity 234–7
- narratives: defined 218–19, 228–9; fight 214–17, 224; and identity 391; and medical examinations 407–17; self-narratives 409; *see also* story-telling
- narrative structure 25, 210, 219–25, 230–1, 416
- narratology 229
- Natanson, M. 407–8
- National Committee of Inquiry into Higher Education 149, 155
- national language 46, 99–100, 198, 481–2
- Nationwide* 404–5
- naturalistic speech as database 166–7
- nature 121, 397, 400; human 310
- neoliberal discourse 147, 151–2, 153
- neoliberalism 150
- neologisms 115–16
- New London Group 149, 151
- newspapers 209, 372, 373; racism in 476, 510–18
- New York Jewish conversational style 42, 393, 454–6, 464–5; features of 457–63
- Ng, S.H. 474
- nominalisation 474
- nondetachability 76
- non-intervention 144
- non-verbal behaviour, transcription of 170–7
- non-vocal activities 158
- Noonuccal, O. 367, 371, 372

- normal information flow 83
notation, transcript *see* transcription
nucleus placement 82–4
- object language 50
Ochs, E. 18, 25, 27, 128–9, 166–78, 446
offering phase of the corrective process 305
offer pictures 367–9, 376, 383
‘oh’ 10, 212–13, 272–82
oracular reasoning 533–5; in a psychiatric exam 536–42
orientation (in narrative structure) 210; 219–22, 224, 225, 230–1
Ortega y Gasset, J. 334
orthography 167, 177; *see also* transcription
other, depiction of 367, 374, 382
overlapping utterances 158–9, 458, 461
‘oy’ 462–3
- pacing 455, 458, 460–2
packaging, semiotics of 194–203
page layout and transcripts 167–70
paralinguistic cues 81–4, 128, 335, 340, 462
parapraxis 111, 115
paronomasia 51
Parsons, T. 88
participants, represented and interactive 362–3, 379
particles 212–13, 273
passivisation 474
patterns in discourse 209
Pêcheux, M. 5, 28
performative speech acts 13, 56–65, 476; and identity 392–3, 420–1, 429
performativity and gender 420–1, 476
perlocution 13, 61–2, 64
persistence 461
Personal Narratives Group 235
perspective: and social distance 179–82, 189, 192, 294, 369–72; and the soundscape 182–8; *see also* angle
Peters, T. 147
petits bourgeoisie 486–7
phatic communion 289–90, 294, 296–8, 349, 360
phatic function 50–1
Phizacklea, A. 509
phone-in radio programmes 477, 521–31
phonetic representation of sounds 167, 173
phonetics 128–9
pictures 109, 112–13, 121; *see also* visual images; visual interaction
Pilkington, J. 325, 328–9
Plummer, K. 234
Pn adequate 90
poetic function 50–3
poetics 41–2, 48–54; *see also* prosody
poetry 51–4, 298
poise 300, 302
politeness 296, 298, 354–5; rules of 456–7; strategies 322–3; women and men 324–30; *see also* politeness theory
politeness theory 15, 24–5, 211, 290, 292–3, 311–23; *see also* politeness
political discourse 153, 473
politicians 190
politics 147; of experience 543; and racism 518; of representation 150; of sexuality 494; of social science 132–45
Pollner, M. 532, 533–4
Pomerantz, A. 10, 17, 211, 246–61
Popper, K. 166
positivism 90–1, 126, 134–5, 137–44
possessive pronouns 379
possible descriptions 240
postmodernity 4, 126–7
Potter, J. 18–19, 21, 232, 235, 391, 394
Powell, E. 405
power 5, 9, 28, 87, 141–2; and face 320–1; and gender 293, 474; and ideologies 473–8; in institutional talk 536–44; and interpersonal relations 294; and knowledge 133, 476; and language 380; and perspective 180; and phone-in radio programmes 477, 521–31; and sexuality 491–7; symbolic 480–90; and talk-in-interaction 521, 530; in visual communication 368, 379–80; and ‘women’s language’ 448
Powersland, P. 434
Poynton, C. 380
pragmatics 12–16
preference structure 17, 211, 246–61
printing technology 200–1
procedural consequentiality 89, 92–4
promises 57–9
Propp, V. 26, 229
prosody 81–4, 128; *see also* poetry

pseudosciences 134
 psychiatric examinations 532–44; oracular reasoning in 536–42
 psychoanalysis 134; *see also* Freud, Sigmund
 psychology: discursive 18–21, 210; narrative 228

Quality 68–9, 71, 73–4

Quantity 68–9, 71, 73, 75

question/answer/acknowledgement sequences 275–8

questions 445

racism 389, 396–406; denials of 477, 506–20; and freedom of speech 476, 499–505; and scientific reasoning 535

radio 190, 521–31

Rampton, B. 23, 126, 132–45, 353, 392–3, 435–6

rapport 294, 444, 456

rationality 313

realism 126, 134, 137, 139

reality 135–9, 408, 532

Reardon, G. 437, 445

referential function 49, 51, 53

referential meaning 80

reflexivity 149, 153

'regimes of truth' 132–3, 139, 141

registers 293, 337–8, 392

regulatory structures 197–9, 202

Reich, R. 446

Reid, J. 444

Reisman, K. 463

rejoinders 101–2

Relation 68–9, 72, 74

relational intimacy 361

relations and images 362

relativism 44–5, 126, 134–9; moral 142

relativity, linguistic 20, 135, 137

relevance 89–92, 94–6

relevance rule 242, 411

relevance theory 15–16

Rembrandt van Rijn 380, 381, 382

repairs 273–5, 523

representation 150

requests for elaboration and clarification 276

research, academic 126, 129, 133, 138–45;
see also interviews; methods of research;
 transcription

resistance, discourses of 142

responses 106

result or resolution (in narrative structure) 219, 224, 225, 230

reversal 515

rhetorical design 210, 233

rhyme 51

Richardson, K. 126, 132–45

Riessman, C.K. 230–2, 234–5

Rimmon-Kenan, S. 363

Ringbom, S. 371

rites of passage 290

rituals in social interaction 289–90, 299–301, 307–9, 457; avoidance process 302–4; corrective process 304–6; insults 329, 428; nature of the ritual order 310; weather talk 354

Ritzer, G. 439, 448

Roberts, C. 23

Robinson, W.P. 349

Roche, J. 184

rock 'n' roll 186, 189–90

Rogers, B. 202

Rogers, P. 147

romance 229

Rosenhan, D.L. 540

Rumelhart, D.E. 333

Sabaneev, L. 184–5

Sacks, H.: adjacency pairs 17, 459;
 arguments 523; categories of membership 9, 210–11, 239–45; conversation closings 44–5, 211–12, 262–71, 291, 352;
 entitlement 368; group therapy 86;
 membership categorization devices 389;
 power relations 521; prefaces 411;
 relevance 89–92; repairs 273; sentences 225n3; transcription 167–8, 177; turn-taking 17–18

de Sade, D.-A. 492–3

same evaluation 249

sans serifs 201, 202

Sapir, E. 20–1, 135

Sapir/Whorf hypothesis of linguistic relativity 20, 135, 137

Sartre, J.-P. 110–11

satire 229

Saussure, F. de 46, 100, 109, 111, 116

Saville-Troike, M. 23

'saving face' 290, 292; *see also* face
 saying 66–7

- Scalia, A. 500–4
 Scannell, P. 363
 Schaefer, E. 523
 Schafer, R.M. 182–3, 192, 229
 Schank, R.C. 333–4
 Scheff, T.J. 536, 538, 541
 Schegloff, E.A.: adjacency pairs 17, 459;
 conversation closings 44–5, 211–12,
 262–71, 291, 352; orientation 231;
 relevance 521; repairs 273, 523; social
 reality 43; social structure 45, 86–97,
 209; transcription 167–8; turn-taking
 17
 schemas, knowledge 332–6, 343–6
 Scherzer, J. 23
 Schick Case, S. 328
 Schiffrin, D. 1, 10, 14, 23, 32, 212–13,
 272–82
 schismogenetic response 458
 Schroeder, K. 26
 Schutz, A. 334, 408
 Scollon, R. 173
 scripts 439–40
 Searle, J. 14
 second-position utterances 522–8
 selection 52
 self: embodied 407–8; in medical
 examinations 407–17; -portraits 380–2;
 presentation of 300, 408–9; 507,
 513–14; ritual roles of 308–9; -styling
 435; subjective 394; theory of selfhood
 390
 self-denial, reciprocal 307
 self-deprecating assessments 253–8
 self-repairs 273–4
 semantic content of utterances 104
 semantics 12
 semiological system, myth as 109–13
 semiology 109–12, 116, 120
 semiotic hybridity 151
 semiotic landscape 294
 semiotics of packaging 194–203
 semiotic 'stuff' 152
 semiotic systems 6, 11, 187–8, 191
 sequencing 474
 serifs 201
 set (*Einstellung*) 49–50
 sexism 133
 sexual identity 391
 sexuality: children's 475–6, 494–6;
 discourses of 491–8
 Sheldon, A. 328
 Shotter, J. 20–1, 391, 393–4
 Shweder, R.A. 543
 signification 46, 110–14, 116–20
 signifieds 110–16, 121
 signifiers 110–13, 115–21
 signs 46, 110–13, 118
 silence 264, 290, 297, 349, 491, 495
 Simmel, G. 87
 simultaneous sounds 187–9
 simultaneous utterances 158, 325, 458
 Sinclair, J. McH. 28
 size of frame 179
 Skelly, A. 183
 Skylab 190
 slavery 400–1
 small talk 294, 349–51, 357, 360
 smiling 442–3
 Smith, D. 148, 150
 Snyder, I. 32
 'so?' 525
 sociability 290, 296–8
 social action 88, 291
 social actors 126, 135–8, 291
 social constructionism 19–20, 28, 42, 44,
 391
 social distance 179–82, 188–92, 294,
 369–72
 social identities 151, 235–6, 389
 social knowledge 79, 211
 social meanings 8–11, 127
 social order 146, 209
 social reality 43, 136–9, 532
 social relativism 44–5, 126; *see also*
 relativism
 social science 132–45, 154–5
 social scientific discourse 409
 social semiotics, overview of 6
 social structure 5, 10, 126; and
 conversation analysis 16, 209; and
 musical perspective 186; and talk 45,
 86–96
 social theory 127, 209
 sociocultural knowledge 78–85
 sociolinguistics 14, 79, 139, 393, 421
 sociology 87–8, 240–1, 291, 541
 solidarity 329–30, 354, 356, 392, 424, 429,
 473
 sound 130; play 167, 173; and social
 distance 188–92; soundscape 182–8
 Southall 404

- speaker turns 17–18, 262–4, 425–6; in talk radio 525–9, 531
- SPEAKING (Hymes's taxonomy of speech components) 22
- speaking subjects 101–2
- speech: components 22; and gender 391–2, 420–1; genres 98–107, 209; hate 476, 499–505; juridical 500–5; myth as type of 108–9, 118
- speech act realisation 211
- speech act theory 12–16, 78; *see also* performative speech acts
- speech delivery, characteristics of 160–2
- Spender, D. 135
- Sperber, D. 15–1
- sports talk 421–2
- standardization of speech 434, 439–41
- statements 55–6, 60, 63–5; *see also* utterances
- stereotypes: ethnic 455; gender 293, 419, 424–5, 443–4; racial 401
- Stevens, J.P. 503–4
- stories, competing 232–4
- storyrealm 391, 408
- story-telling 25–7, 210, 408–16, 508; *see also* narrative analysis; narratives; narrative structure; storyrealm
- street gangs 209–10, 215, 329
- structuralism 136
- structuration 209
- structure, narrative 210, 219–25; *see also* narrative analysis
- Stubbe, M. 326–7
- Stubbs, M. 1
- style: articulatory 487; call-centre 441–6; defined 392, 456; and identity 392–3; New York Jewish conversational 393, 457–64; shifts 293; and speech genres 99–100, 102, 104, 107; theories of 434–6
- styling 434–6, 440–1, 446, 447, 449
- stylisation 392–3, 434–6
- stylistic collision 484
- subjective orientation, shifts in 280–1
- subjectivity 394
- subjects of research, human 139–45
- superscripts 173
- Swacker, M. 328
- Swales, J. 147
- syntactic embedding 218
- Szasz, T. 541–2
- Tabouret-Keller, A. 392
- Tagg, P. 186, 190
- tag-questions 426, 441
- Talbot, M. 449
- taleworld 391, 408, 411–12, 416–17
- talk: 'men's' 419–31; radio 521–31; small 294, 349–51, 357, 360; sociable nature of 290; and social structure 45, 86–96; sports 421–2; weather 294, 296, 349–61; women's 425, 428, 441–6, 449
- talk-in-interaction 16, 86–9, 91–4, 521, 530
- Tannen, D.: framing 293, 333–42, 346, 350; gender 328, 420, 425, 429, 442, 444; medical examinations 332–47; metamessages 24; New York Jewish conversational style 42, 393, 454–65; power 474; social interaction 23, 282
- Tardieu, A. 493
- Taylor, T. 14
- technologisation of discourse 4, 29–30, 152, 155
- telephone conversations 268–9; *see also* call centres; phone-in radio programmes
- television 190, 368–9, 372, 389, 399–405
- temporal junctures 219
- terminal exchanges 264–6, 271; *see also* closings, conversation
- Text Encoding Initiative (TEI) 200
- textbooks 365, 367–8, 371, 376, 379
- texts 6, 125, 128, 130, 409; *see also* intertextuality
- textually mediated social life 150–1, 155
- Thatcher, M. 389, 397, 443
- theory 28, 229, 332, 363–4; of selfhood 390; of style 434–6; transcription as 129, 166–78; *see also* politeness theory
- Thomas, J. 13
- Thomas, W.I. 532
- Thomas theorem 532, 543
- Thompson, J.B. 475
- Thurlow, C. 32, 393
- Titicut Follies* 536
- Titscher, S. 32
- tone grouping 81–4
- tonic placement *see* nucleus placement
- Toolan, M. 26
- topic shading 267

- top-to-bottom biases 168–9
 Tracy, W. 202
 tragedy 229
 transcription 128–30, 212; Jefferson's
 notation 158–65; as theory 129, 166–73;
 173–7, 178
 transition relevance 263–5
 travel agency talk 350, 360; *see also*
 weather talk
 truth and authenticity, narrative 232–7
 tune 82–3
 Turner, R. 16
 Turner, V. 290
 turns *see* speaker turns
 typography 195, 200–2
- understanding 156
 upgrades and downgrades 211, 248–50,
 258, 260n6
 utterance pairs *see* adjacency pairs
 utterances: and Bakhtin 46, 98–99, 101–7;
 force and meaning 13; formulaic 80;
 performative 56–65; value of 481
- Valéry, P. 112
 Van Alphen, I. 328
 Van Dijk, T.A. 12, 43, 473–4, 476–7,
 506–20
 Van Leeuwen, T.: multimodality 130, 149,
 294; social constructionism 28; sound
 in perspective 179–93; visual images
 6, 146; visual interaction 294,
 362–84
 verbal aggression 293, 508
 verbal art 51, 54
 verbal behaviour, transcription of 170–7
 verbal communication 41, 50–1; schematic
 representation of 48
 verbal hygiene 393, 436, 448–9
 verbal sparring and duelling 329, 427
 verse 52–3; *see also* poetry
 Vestergaard, T. 26
 visual images 6, 146, 179–81, 199–202;
 see also pictures
 visual interaction 294; image act and gaze
 365–9; involvement and the horizontal
 angle 372, 373, 374–9; portraits 380–3;
 producer and viewer in 362–4; size of
 frame 369–72
 voices 130, 188–91, 200, 202
 voicing, multiple 7, 200, 202, 392
- Wacquant, L. 154
 Waletzky, J. 209, 214, 224, 230
 Wallat, C. 23, 293, 332–47
 Wason, P.C. 534
 Watts, R.J. 25
 Watzlawick, P. 24, 291
 Wazir, B. 437
 weather talk 294, 296, 349–61
 Weis, E. 182
 West, C. 87, 327
 Wetherell, M. 19, 232, 391
 Whalen, M.R. 87, 235
 White, H. 229
Whites of Their Eyes, The 389, 400
 Whorf, B.L. 20–1; Sapir/Whorf hypothesis
 of linguistic relativity 20, 135, 137
 Widdicombe, S. 235–7
 Williams, H. 368
 Wilson, D. 15–16
 wine labels, semiotic construction of 130,
 194–203
 Wiseman, F. 536
 Wittgenstein, L. 334
 Witz, A. 434
 Wodak, R. 154
 Wolkers, J. 378
 Wollen, P. 368
 women: and constructions of femininity
 150; in customer service roles 448; and
 gender identity 420, 429; interactions
 with men 368; and politeness 292–3,
 324–30; and power 474, 476, 486,
 489; social control over 133; *see also*
 gender
 'women's talk' 425, 428, 441–6, 448–9
 Wooffitt, R. 16–17, 235–7
 words 111, 121n3
 workers, service 392, 433–51
 workplace talk 449; *see also* call centres
 written texts 130
- Xenakis 193
- Yiddish 462–3
 Yläne, V. 5, 23–4, 293–4, 349–61
 Young, K. 23, 25, 42, 210, 235, 391, 394,
 407–18
 Yule, G. 1
- Zhdanov, A. 110
 Zimmerman, D.H. 16, 87, 94, 235