

Contents

Preface	xiii
Acknowledgments	xix

I

The Awareness Movement and the Social Invasion of the Self

<i>The Waning of the Sense of Historical Time</i>	3
<i>The Therapeutic Sensibility</i>	7
<i>From Politics to Self-Examination</i>	13
<i>Confession and Anticonfession</i>	16
<i>The Void Within</i>	21
<i>The Progressive Critique of Privatism</i>	25
<i>The Critique of Privatism: Richard Sennett on the Fall of Public Man</i>	27

II

The Narcissistic Personality of Our Time

● <i>Narcissism as a Metaphor of the Human Condition</i>	31
<i>Psychology and Sociology</i>	33
<i>Narcissism in Recent Clinical Literature</i>	36
● <i>Social Influences on Narcissism</i>	41
<i>The World View of the Resigned</i>	50
	vii

III

Changing Modes of Making It:
From Horatio Alger to the Happy Hooker

<i>The Original Meaning of the Work Ethic</i>	52
<i>From "Self-Culture" to Self-Promotion through "Winning Images"</i>	56
<i>The Eclipse of Achievement</i>	59
<i>The Art of Social Survival</i>	63
<i>The Apotheosis of Individualism</i>	66

IV

The Banality of Pseudo-Self-Awareness:
Theatrics of Politics and Everyday Existence

<i>The Propaganda of Commodities</i>	71
<i>Truth and Credibility</i>	74
<i>Advertising and Propaganda</i>	75
<i>Politics as Spectacle</i>	78
● <i>Radicalism as Street Theater</i>	81
<i>Hero Worship and Narcissistic Idealization</i>	84
● <i>Narcissism and the Theater of the Absurd</i>	86
<i>The Theater of Everyday Life</i>	90
<i>Ironic Detachment as an Escape from Routine</i>	94
<i>No Exit</i>	96

V

● *The Degradation of Sport*

<i>The Spirit of Play versus the Rage for National Uplift</i>	100
● <i>Huizinga on Homo Ludens</i>	101

<i>The Critique of Sport</i>	103
<i>The Trivialization of Athletics</i>	108
<i>Imperialism and the Cult of the Strenuous Life</i>	110
<i>Corporate Loyalty and Competition</i>	114
<i>Bureaucracy and "Teamwork"</i>	118
<i>Sports and the Entertainment Industry</i>	119
<i>Leisure as Escape</i>	122

VI

Schooling and the New Illiteracy

<i>The Spread of Stupefaction</i>	125
<i>The Atrophy of Competence</i>	127
<i>Historical Origins of the Modern School System</i>	130
<i>From Industrial Discipline to Manpower Selection</i>	132
<i>From Americanization to "Life Adjustment"</i>	135
<i>Basic Education versus National Defense Education</i>	138
<i>The Civil Rights Movement and the Schools</i>	141
<i>Cultural Pluralism and the New Paternalism</i>	144
<i>The Rise of the Multiversity</i>	145
<i>Cultural "Elitism" and Its Critics</i>	149
<i>Education as a Commodity</i>	151

VII

The Socialization of Reproduction and the Collapse of Authority

<i>The "Socialization of Workingmen"</i>	154
<i>The Juvenile Court</i>	156
<i>Parent Education</i>	159
<i>Permissiveness Reconsidered</i>	162
<i>The Cult of Authenticity</i>	166

<i>Psychological Repercussions of the "Transfer of Functions"</i>	169
<i>Narcissism, Schizophrenia, and the Family</i>	170
<i>Narcissism and the "Absent Father"</i>	172
<i>The Abdication of Authority and the Transformation of the Superego</i>	176
<i>The Family's Relation to Other Agencies of Social Control</i>	180
<i>Human Relations on the Job:</i>	
<i>The Factory as a Family</i>	182

VIII.

The Flight from Feeling: Sociopsychology of the Sex War

<i>The Trivialization of Personal Relations</i>	187
<i>The Battle of the Sexes: Its Social History</i>	189
<i>The Sexual "Revolution"</i>	191
<i>Togetherness</i>	194
<i>Feminism and the Intensification of Sexual Warfare</i>	196
<i>Strategies of Accommodation</i>	198
<i>The Castrating Woman of Male Fantasy</i>	201
<i>The Soul of Man and Woman under Socialism</i>	205

IX

The Shattered Faith in the Regeneration of Life

<i>The Dread of Old Age</i>	207
<i>Narcissism and Old Age</i>	209
<i>The Social Theory of Aging:</i>	
<i>"Growth" as Planned Obsolescence</i>	211
<i>Prolongevity: The Biological Theory of Aging</i>	214

X

Paternalism Without Father

<i>The New Rich and the Old</i>	218
<i>The Managerial and Professional Elite as a Ruling Class</i>	221
<i>Progressivism and the Rise of the New Paternalism</i>	222
<i>Liberal Criticism of the Welfare State</i>	224
<i>Bureaucratic Dependence and Narcissism</i>	228
<i>The Conservative Critique of Bureaucracy</i>	232
 <i>Afterword: The Culture of Narcissism Revisited</i>	 237
 Notes	 251
 Index	 275

Index

- Abbott, Edith: on state intervention in family, 155
achievement, 116-7, 126; and celebrity, 59-60
Addams, Jane: on juvenile court, 157
Adorno, Theodor W.: on psychology and sociology, 34-5
Advertisements for Myself (Mailer), 18
advertising, 22, 71-4, 92, 154, 164, 235; and propaganda, 75-7; and self-doubt, 180-1; *see also* propaganda of commodities
aging: fear of, 45 n., 49, 208 n., 209-11; medical theory of, 207-8, 214-7; social theory of, 211-4; *see also* old age
Albee, Edward, 89, 204
Alger, Horatio, 53
Algerian War, 24
alienation: as commodity, 73
Allen, George, 103; on winning, 117
Allen, Woody: quoted, 5, 18-9, 20-1
Altamont (rock festival), 67 n.
Alther, Lise: quoted, 162 n., 211
amateurism: cult of, 107-8
American Adam, 8, 9, 11, 218
"American Century, The" (Luce), xiii
American Dream, The (Albee), 204
American League (baseball), 106
Americanization, 134, 135, 160; and education, 132
Anabaptists, 6
Anderson, Quentin, 8
antagonistic cooperation, 118
Antin, Mary: on Americanization, 135-6
Aristotle, 91 n.
Armies of the Night (Mailer), 16
Army-McCarthy hearings, 80
art: and illusion, 87-9
"Art of Money-Getting, The" (Barnum), 56-7
assertiveness therapy, 65-6
authenticity: cult of, 166-7
authoritarian personality, xvi
authoritarianism, 114; criticism of, 183-5
authority: abdication of, 177, 179, 184 n.; decline of, 202, 209, 232; in business, 183; therapeutic model of, 181-2
Autobiography (Franklin), 55
awareness movement, 9, 15, 30, 99, 235; progressive critique of, 25-7

Bach, Sheldon: on changing patterns of psychic disorder, 42
Bad Seed, The (March), 204
Balzac, de, Honoré, 93

Bara, Theda, 204
Barnard, Henry, 132
Barnum, Phineas Taylor: on success, 56-7
Barth, John: quoted, 97
Barthelme, Donald, 19-20; quoted, 18, 97, 151-2, 187
basic education, 138-9, 142-3, 144, 151
Bay of Pigs, 79, 80
Beauvoir, de, Simone: quoted, 198
Beckett, Samuel, 89
Beecher, Henry Ward: on compulsive industry, 57
behaviorism: in childrearing, 161, 168
Beldoch, Michael: on changing patterns of psychic disorder, 42
Bell Jar, The (Plath), 197
Bengis, Ingrid: on flight from feeling, 201-2; on hitchhiking, 191; on intimacy, 201; on men and women, 196
Benson, Lee: on 19th-century Democrats, 111
Bentley, Eric, 89
Bestor, Arthur, 138
Bettelheim, Bruno, 151 n.
Biderman, Albert: on symbols, 78
birth control: and "wanted children, 162
black power, 83, 141; in education, 144
black studies, 144
Blackmur, R. P.: on new illiteracy, 127
Book of a Hundred Chapters, 6
Boorstin, Daniel: on images, 61; on propaganda, 75
borderline personality, 41-2, 91 n., 171; characteristics of, 37; and theater of absurd, 89-90; *see also* character disorders, narcissism
Bourne, Randolph, 135; on higher education, 147 n.
Bovary, Emma, 95, 152
Brand, Stewart: on survival, 4
Brecht, Bertoldt, 88
Breckinridge, Sophonisba P.: on juvenile court, 155; on state intervention in family, 155
Bremer, Arthur Herman, 84
Brooks, Van Wyck: on tradition, 9
Brown, R. G., 208 n.
Brownson, Orestes: on individualism, 9
Bruch, Hilde, 167 n., 184; critique of psychiatry, 163-6; on parental authority, 165 n.; on professional intervention in family, 162
bureaucracy, xv, 13-14, 32, 68, 101-2, 185-6; and aggression, 179; and antagonistic cooperation, 118-9; in business, 119; and competition, 57-9; conservative critique of, 232-6; and dependence, 228-32; in education, 142, 144, 146; and narcissism, 43-7, 61 n.; and propaganda, 75-7; and survivalism, 61-3

- Bush, Vannevar, 139
 Butt, Dorcas Susan, 104; on competition, 117
- Caillois, Roger: on games, 100
 California Institute of Technology, 215
 calling: Puritan doctrine of, 54-6
 Calvinism: *see* Puritanism
 Camp, Walter, 120, 121; on sports, 113
 Carnegie Corporation, 149, 226
 Carnegie, Dale, 59
 castration: fear of, 203-5
Cat's Cradle (Vonnegut), 20
 Cawelti, John: on success myth, 58
 celebrity, 59-61, 118-9; cult of, 21-2, 33, 84, 181, 231-2; and fame, 84-6
 Center for Policy Research, 168 n.
 Chambers, Whittaker, 80
 character disorders, 32, 37, 42-3; *see also* borderline personality, narcissism
 Chataway, Christopher, 112 n.
 Chevalier, Michael, 134; on "initiation," 131-2
 child labor, 155
 childrearing: in elites, 219-21; permissiveness in, 230; professional advice on, 161-8; *see also* socialization
 citizenship: and education, 130-1, 135-6
 civil rights movement, 83, 141, 142, 143, 148
 Civil War, 222
 Clark, Kenneth B.: on "cultural deprivation," 142; on racial pride, 144
 class conflict: fear of, 155-6
 Coleman, James S.: on togetherness, 195 n.
 Coles, Robert: on children of privilege, 219
 Columbia University, 126, 135, 147
 Comfort, Alex, 200, 212 n.; on aging, 211-2; on life span, 214
 communism, 15
 community control (education), 227
 competition, 103, 104, 107-8, 112-3, 221; critique of, 114-8; fear of, 33, 143; and success ideal, 57-9
 Conant, James B., 139
 confessional writing, 16-25
 Connors, Jimmy, 110
 conservatism: critique of bureaucracy, 232-6
 constitutional rights: popular understanding of, 129-30
 consumerism, 153
 consumption, 69-70, 71-4, 115, 119, 178, 181
 continuity: sense of historical, 3-4, 5, 8-9, 50, 68-9, 91 n., 211, 213-4, 219-20
 Coolidge, Calvin: on advertising, 72
 Coolidge, Mary Roberts: on voluntary motherhood, 162 n.
 cool sex, 200
 corporate loyalty: erosion of, 114-8; *see also* organization man
 Cosell, Howard, 122; on entertainment, 119, 124
Cosmopolitan, 194
 Cotton, John: on calling, 54
 Coubertin, de, Pierre: on sports, 112 n.
 Council for Basic Education, 138, 139
 counterculture, 67, 108; *see also* cultural revolution
 credibility, 74-5, 78-9
 credibility gap, 61
 "Critique de la Vie Quotidienne" (Barthelme), 18
 Croce, Benedetto, 91 n.
- Crusoe, Robinson, 53
 cryonics, 207
 Cuban missile crisis, 79
 "cultural deprivation," 142
 cultural revolution, xv, 5, 114, 126, 151, 177 n.; *see also* counterculture, new left
 culture: and personality, 33-5, 63-4
- Dancis, Bruce, 206
 Davis, Rennie, 14
 death instinct, 179
 Debord, Guy: on consumption, 72
 Democratic National Convention (1968), 7, 83
 Democratic party, 111
 DeMott, Benjamin: on Masters and Johnson, 212 n.
 designated hitter rule, 106
 "Development of the Family in the Technical Age" (Meerloo), 165 n.
 Devil-Take-the-Hindmost Mile, 106
 Dewey, John, 160
Dice Man, The (Rhinehart), 99
 Dickstein, Morris: on emotional withdrawal in recent writing, 97; on narcissistic regression, 12
 Dietrich, Marlene, 204
Dionysus '69, 89
 divorce, 188-9
 Dodson, Fitzhugh, 167 n.
 Dohm, Bernadine, 23
 domestic science, 160
 Donald, David: on irrelevance of history, xiv, xviii
Don't Be Afraid of Your Child (Bruch), 163
 Douglas, William O.: dissent in *Yoder*, 225 n.
droit de seigneur, 189
 Durkheim, Emile, 34; on society as mother, 229
- Earp, Edwin L.: on class conflict, 155-6
 Eastman, George: on vocational education, 134
 economic man, xvi
 education: and child labor, 155; conservative critique of, 125-6; credentialism in, 119; criticism of, in 1950s, 138-9; democratization of, 130-1; "elitism" in, 143, 145, 149-50; as industrial training, 133; and nationalism, 133; permissiveness in, 140-1; progressive reforms in, 135-6, 159-60; radical critique of, 125-6, 135, 144-5, 149-50; and republican citizenship, 130; segregation in, 141-3; as social control, 132; as socialization, 136-7, 154; as substitute for experience, 152-3
 Edwards, Harry, 104
 efficiency, cult of, 134-5
Ego and the Id, The (Freud), 32
 ego ideal, 202; and superego, 174
 ego psychology, 37
 Eisenhower, Dwight D., 80
 elective system (higher education), 146
 Eliot, T. S., 20
 elitism: radical critique of, 108, 125-6, 143, 145, 149-50
 Ellsberg, Daniel, 80
 Ellul, Jacques: on propaganda, 76
Elmtown's Youth (Hollingshead), 192
 Emerson, Ralph Waldo, 8
Emotional Forces in the Family (Liebman), 165
 emulation: and narcissistic idealization, 84-6
 entertainment: industrialization of, 109, 119-24

- entitlement, 221
 Epstein, Joseph: on sports, 102
 escalation: theory and tactics of, 82
 Evergreen State College, 141 n.
 Ewen, Stuart: on advertising, 92
 Exley, Frederick, 18, 19; quoted, 21, 22, 140
- factory system, 154
 fairy tales, 150 n.
- family, 74, 138, 154 ff., 209; aggression in, 179–80; criticism of, xvi; and culture, 177–9; displaced by school, 154; and fashion, 74 n.; invasion of, 165 n., 169–70, 235; in managerial elite, 220–1; and narcissism, 173–6; and parent education, 159–61; professional intervention in, 157–9, 167, 176, 229; progressive critique of, 155–6; psychiatric criticism of, 184 n.; psychodynamics of, 179–80; as refuge, 172–3, 176; as small group, 183; state intervention in, 188; “transfer of functions,” 169–70
- Fan's Notes, A* (Exley), 18
 fantasy: attack on, 150 n.; fear of, 108, 111, 200–1, 231; *see also* secondary process
- fashion, 73
 father: absence of, 173–5, 188–9
 Faulkner, William, 204
 feminism, 196, 198–9; critique of socialism, 205–6; attack on sexual stereotypes, 195; and gallantry, 190–1
- Fernwood* (TV comedy), 95
 feudalism, 190, 218
 Fiedler, Leslie, 5; quoted, 203
 Fifth Amendment, 129
 Filene, Edward A.: on consumption, 71–2
 Fischer, David Hackett: on cult of youth, 216–7; on national inheritance, 224–5
 Fitzgerald, F. Scott, 204
 Flanders, Moll, 53
 Ford, Henry, 71
 Fox, Richard: on social control, 169 n.
 Francoeur, Anna, 200
 Francoeur, Robert, 200
 Franklin, Benjamin, 56, 58; on self-improvement, 55
 Frederick II (Emperor), 6
 Freudson, Eliot, 168 n.
 Freud, Sigmund, xiv, 34, 35 n., 36, 37, 39, 41, 42, 162, 179, 193; on psychic impotence, 204; structural theory of mind, 32
- Friedenberg, Edgar Z.: on high schools, 182
 Fromm, Erich: on individualism, 31–3; on market-oriented personality, 63
 fun morality, 65
 futurology, 215
- gallantry: decline of, 189–90
 games, 100 ff.
 gamesman, 61–2, 185–6; as narcissist, 45–7
 general education, 145, 151
Generation of Vipers (Wylie), 204
 generations: *see* continuity
 Genet, Jean, 89
 geriatrics, 207
 gerontology, 207, 215
 Gerzon, Mark: on professional intervention in family, 168
 Gesell, Arnold, 161
- Ghosts* (Ibsen), 88
 Gifford, Frank, 21
 Gilded Age, 57
 Giovachinni, Peter L.: on new type of psychiatric patient, 41–2
 Gladden, Washington: on immigrants, 160; on prison reform, 159–60
 Glorious Revolution, 133
 Godkin, E. L.: quoted, 223
 Goffman, Erving, 168 n.; on presentation of self, 90
 Goldman, Emma, 191
 good-bad girl, 192 n.
 Goodhart, Philip, 112 n.
Good Housekeeping, 162 n.
- Goodman, Paul: on professionalism, 228 n.
 Gorer, Geoffrey, 63
 grade inflation, 145
 Graduate Record Examination, 129
 Greenberg, Dan: quoted, 19
- group loyalty: erosion of, 118
- Group Psychology and the Analysis of the Ego* (Freud), 32
- Groves, Ernest: on motherhood, 161
 Groves, Gladys: on motherhood, 161
 growth (psychological): cult of, 49–50, 51, 213–4, 235
 guerrilla theater, 81–3
- Haldeman, H. R., 81
 Hamilton, Alexander, 55 n.
 Handel, Gerald: on togetherness, 195 n.
 happy hooker, 53; as prototype of success, 64–5
 Harrington, Alan: on aging, 208
 Harvard University, 120, 126
 Haskell, Thomas L.: on professionalism, 228
 Hearst, Patricia, 84
 Hearst, William Randolph, 120
- Heart of Man, The* (Fromm), 31
 hedonism: *see* cultural revolution, fun morality
 Hegel, G. W. F., 91 n.
 Heller, Joseph: quoted, 62, 85–6, 98, 180, 193
- helping professions, 154, 155, 163, 225
 Hemingway, Ernest, 204
 Hendin, Herbert, 175–6; on changing preoccupations of psychoanalysis, 42; on fear of competition, 117; on sexual pleasure, 199–200; on suicide, 200
- Henry, Jules: on abdication of authority, 181; on culture and family, 177–8; on culture and personality, 34; on emulation, 85; on parental authority, 180 n.
- hero worship: and narcissistic idealization, 84–5
 higher education, 145 ff.
 Hill, Christopher, xvii
 Hill, Napoleon: on love of money, 58
 Hiss, Alger, 79
- historical time: “irrelevance” of, xiv, *also see* continuity, history
 Hobbes, Thomas, 49, 69
 Hoch, Paul, 104, 114; on competition, 117; on machismo, 116
 Hoffman, Abbie, 14, 83
 Hollingshead, August: on decline of exclusive attachments, 192–3
Homo Ludens (Huizinga), 102
- Horney, Karen, 63
 Hougan, Jim, 25; on new millennialism, 5–6
How to Parent (Dodson), 167 n.

How to Raise a Human Being (Salk), 167 n.

Huizinga, Jan, 123; on *homo ludens*, 102-3; on play, 108-9

humanistic psychology, 214; and aging, 212; critique of sexual depersonalization, 200-1

human potential movement, 9; *see also* awareness movement

human relations: criticism of, 165 n.; in industry, 182-6, 223

Human Side of Enterprise, The (McGregor), 183

hypochondria: and narcissism, 39

hysteria, 41, 42; and narcissism, 193

Ibsen, Henrik, 89; on illusions, 88

ideology: end of, 77

Illich, Ivan: on needs, xviii

illusion: attack on, 109; and reality, 20, 60-1, 78, 86-90, 98; *see also* fantasy

images, 60, 75, 78, 102; proliferation of, 32, 47-8; *see also* illusion, mass media

Imlay, Gilbert, 191

immortalism, 207

imperialism: liberalization of, 115-6, 149; and sports, 112, 113-4

imperial self: *see* American Adam

impotence: changing character of, 204-5

impression management, 43-4, 79, 90-4; *see also* presentation of self, performing self

individualism, xv, 8, 9, 13, 66-70, 143, 218, 223, 232; critique of, 31-3, 156, 177 n.

industrial recruitment, 142; and education, 138-9

instinct of workmanship, 133-4

interdependence, 177 n., 183, 229

intimacy: cult of, 188, 195

Ionesco, Eugene, 89

Ivy League, 119; decline of academic standards in, 126

James, Henry, 9

Janissaries, 61 n.

jealousy: decline of, 192-3

Jefferson, Thomas, 8, 55 n.

Jennings, Eugene Emerson: on corporate mobility, 46-7, 49, 61

Jews: and education, 135-6, 143; extermination of, 76

Johnson, Lyndon B., 61

Johnson, Virginia, 193, 212 n.

Jong, Erica, 17

Judaeo-Christian tradition, 150

juvenile court, 155, 157-8

juvenile delinquency, 155

Kahn, Herman, 215

Kelley, Florence: on ignorance of immigrants, 160-1

Keniston, Kenneth, 175, 177 n.; on professional intervention in family, 226-7

Kennedy, John F., 79, 80; on end of ideology, 77; on physical fitness, 101

Keppel, Frederick P.: on higher education, 147 n.

Kermode, Frank: on sense of ending, 4 n.

Kernberg, Otto: on corruption of values in narcissism, 51; on culture and personality, 35-6; on etiology of narcissism, 39-41; on narcissism and hysteria, 194; on narcissistic cult of celebrity, 84-5

Khrushchev, Nikita S., 79, 80

Kinfflicks (Alther), 162 n., 211

Kinzel, August: on life span, 215

Klein, Melanie: on etiology of narcissism, 38-9

Kohl, Herbert, 144

Kohut, Heinz: on antidotes to narcissism, 17; on fear of competition, 117; on narcissistic families, 172; on narcissistic fantasies of omnipotence, 217; on narcissistic mothers, 170-1, 173; on suspension of secondary process, 97-8

Korean War, 116, 139

Kovel, Joel: on changing patterns of psychic disorders, 43

Kozol, Jonathan, 144

Kubie, Lawrence S.: on parental instinct, 165 n.

Laing, R. D., 177 n.

Landers, Ann, 181 n.

Landis, Kenesaw Mountain, 121

Langer, William L.: on life expectancy, 208 n.

Lawrence, D. H., 55 n.

leisure, 71-2; industrialization of, 122-4

Leites, Nathan: on decline of jealousy, 192; on good-bad girl, 192

lesbianism: and feminism, 199-200

Letters from a Self-Made Merchant to His Son (Lorimer), 58

Lewis, Hylan: on black culture, 145

Lewis, R. W. B., 8

liberalism, 29, 113, 125, 218, 223-4, 232; critique of neopaternalism, 224-8; exhaustion of, xiii-xiv

Lichtenstein, Heinz: on changing patterns of psychic disorders, 42

Liebman, Samuel, 165 n.

life adjustment: in education, 137

life cycle, 48-9, 212-3

life expectancy, 208

Living Theater, 89

Lolita (Nabokov), 204

Loman, Willy, 64

Lombardi, Vince, 103

Lonely Crowd, The (Riesman), 118, 184 n.

Lorimer, George, 58

Lowenfeld, Henry: on superego, 179

Lowenfeld, Yela: on superego, 179

Luce, Henry, xiii

Lynd, Albert, 138

Lynd, Helen M., 136

Lynd, Robert S., 136

MacArthur, Douglas: on sports, 113

McCarthy, Joseph, 80

Maccoby, Michael: on gamesman, 44-7, 185-6

McCosh, James: on college sports, 120

McGrath, Nancy: on childrearing, 168 n.

McGregor, Douglas: on human relations in industry, 183-4

McGuffey Readers, 57

McKeown, Thomas, 208 n.

McLuhan, Marshall: on sense of time, 91 n.

Maharaj Ji, 14

Mailer, Norman, 16, 18; on life as art, 91

Making It (Podhoretz), 18

Malina, Judith: on Living Theater, 89

management, 234; expropriation of craft knowledge, 167, 169, 223, 226, 233-4; human relations in, 182-6

- managerial elite, xv, 218, 233
Man and Boy (Morris), 204
 Mann, Horace, 132
 manpower selection: *see* industrial recruitment
 Mansfield, Jayne, 204
 Manson, Charles, 84
 March, William, 204
 Marden, Orison Swett, 58
 Marglin, Stephen: on origin of factory system, 62–3
 Marin, Peter, 30; on “awareness” as anodyne, 25; on new narcissism, 6, 9
 marriage, 187–9; psychodynamics of, 188–9
 Marx, Karl, 4 n.
 Marxism, xvi
Mary Hartman, Mary Hartman (TV comedy), 95
 Maslow, Abraham, 183
 mass culture, 180–1
 mass media, 21, 23, 74–5, 82, 84, 106–7, 119, 121–2, 154
 Masters, William H., 193, 212 n.
 maternal instinct, 163; critique of, 161
 Mather, Cotton, 58; on calling, 54
 Matthews, Brander: on Columbia, 147
 Maynard, Joyce: on education, 140; on illusions, 86–7
 Mead, Margaret, 63
 media: *see* mass media
 Meerlo, Joost A. M.: on “delusion of explanation,” 165
 Meggyesy, Dave, 104, 105 n., 114
 mental health movement, 155
 Merriwell, Frank, 113
 Meyer, Donald: on college sports, 120
Middletown (Lynds), 136
 midlife crisis, 45–6
 Miller, Arthur, 64
 Millett, Kate: on female orgasm, 194
 Mises, Ludwig von: on bureaucracy, 232–5
 Mitchell, Juliet, 206
 modernization, 229
 Momism, 175, 204, 205
 Monroe, Marilyn, 204
 Montgomery, Bernard Law (Field Marshal), 76
 Moore, Burness E.: on changing patterns of psychic disorder, 42
 Morelli, Giovanni: on forgery, 93
 Morris, Wright, 204
 mother: absence of, 175–6
 “Mourning and Melancholia” (Freud), 39
 movies: decline of jealousy in, 192; women in, 190
 Moynihan, Daniel P.: on therapeutic ideology, 234–5
 Muktananda, Swami, 25
 multiversity, 145–9
 music: and sports, 108 n.
 Muskie, Edmund G., 80
 Nabokov, Vladimir, 204
 narcissism, 218; and “Adamism,” 8–11; and aging, 41, 45–6, 210–11, 217; antidotes to, 17; and bureaucracy, 10, 23, 44–7, 228–32; character traits associated with, xvi, 33; and cult of celebrity, 21–2, 22–3, 84–6; etiology of, 38–41, 171–3; family background of, 50–1, 171–2; fear of instinctual desires, 202–3; Freud on, 32; growing psychiatric concern with, 42–3; humanistic critique of, 31–3; and hysteria, 194; impotence in, 205; inability to suspend secondary process, 97–8; as metaphor of human condition, 31–3; in mothers, 171–6; “new,” 5–7, 9, 16, 25, 235–6; and photographic images, 48–9; pre-Oedipal fantasies in, 203; primary vs. secondary, 35–6; promiscuity in, 40; pseudo-self-insight, 19, 40–1; and schizophrenia, 171–2; secondary characteristics of, 33, 38, 50, 176; and self-interest, 28–9; and self-love, 27, 31; sense of inner emptiness in, 23–4, 93–4; superego in, 177–9
 National Defense Education Act (1958), 140
 National Education Association (NEA), 134
 National Manpower Council, 137–8
 National Organization for Women (NOW), 198
 Nazism, 3
 neopaternalism, 206, 218 ff., 223–4; liberal critique of, 224–8; and narcissism, 231–2
 New Deal, 184 n., 222, 223, 234
 New Frontier, 148
 new left, 14, 16, 23, 29, 67 n., 81–3, 148–9
 “New Reformation, The” (Goodman), 228 n.
 New York Giants (NFL), 21
 New York Yankees, 121
 Nixon, Richard M., 5, 75, 79; theatrical conception of politics, 79–81
Nog (Wurlitzer), 12
 nonbinding commitments, 200
 nostalgia: criticism of, xvii
 Notre Dame University, 120
 Novak, Michael: on sports, 121–4
 nuclear family: critique of, 114, 177 n.
 Nystrom, Paul: on fashion, 73, 74 n.
 obsessional neurosis, 41
 Ocean Hill-Brownsville controversy, 227
 Oedipus complex, 204–5
Office Politics (Sheed), 46
 Office of War Information (OWI), 76
 Ohio State University, 129
 old age: fear of, 207 ff; *see also* aging
 Oliver, Chip, 104, 105 n.
 Olympic games, 112 n.
 O'Neill, George, 26, 200
 O'Neill, Nena, 26, 200
One Life to Live (soap opera), 7 n.
 open marriage, 26, 188
 organization man: decline of, 44–5, 61, 116
 Oswald, Lee Harvey, 84
 Oswald, Marina, 84
 Ovington, Mary White: on socialism, 206
Pages from a Cold Island (Exley), 22
 parent education, 159–61, 166, 167 n.
 parenthood: devaluation of, 17, 168; proletarianization of, 167
Parents on Probation (van Waters), 159
 Paris commune, 223
 parody, 95
 Parr, Albert: on nostalgia, xvii
 Parsons, Talcott, 158, 177 n., 184 n.
 participation: cult of, 108
 past: attitudes toward: *see* continuity
 paternalism: and gallantry, 189–90; *see also* neopaternalism

- patriarchy: decline of, 11
 Peale, Norman Vincent, 58
 peer group, 177, 192-3
 Pentagon Papers, 60
 performing self, 94-5; *see also* impression management
 permissiveness: and aggression, 178-9; in childrearing, 167 n.; conservative critique of, 232; in education, 140-1; and human relations, 184; psychiatric critique of, 162-5, 166; and therapeutic model of authority, 181-4
 "Perpetua" (Barthelme), 18
 personality, 206; changing concept of, 92-3; and culture, 34-6, 50-1, 63-4; Durkheim on, 34; historical change in structure of, 32, 41-2, 42-4, 63-4, 94; inner-directed, 63
 personnel management, 182-4; *see also* human relations
 Peter Parley books, 57
 Phillips, William: on sense of historical continuity, 91 n.
 Pirandello, Luigi, 88
 Plath, Sylvia: quoted, 197
 play, 100 ff.; commercialization of, 102-3; and performance, 14-5, 109; uselessness of, 100; and work, 103, 122
 pluralism, 29
 Podhoretz, Norman, 18, 136; on sports, 105
 politesse: decline of, 189-90
 politics: as confrontation, 81-3; retreat from, 4-5; as spectacle, 60-1, 78-81
 Poor Richard, 54
 popular amusements: suppression of, 110
 pornography, 201, 203
 Portnoy's Complaint (Roth), 18
 positive thinking, 58
 presentation of self, 94-5
 President's Council on Youth Fitness, 101
 Princeton University, 120, 126
 privatism, 31; critique of, 25-30, 177 n.
 probation system, 158
 producing classes, 223
 professionalism, 228-9, 230-1, 235; critique of, 168 n.
 progressivism, 234; attack on fantasy, 150 n.; in childrearing, 168; in education, 143, 162, 181-2; 19th-century origins of, 222-4
 prolongevity, 209, 214-7
 propaganda, 78; and advertising, 75-7
 propaganda of commodities, 22, 73, 180-1; *see also* advertising
 Protestant ethic, 71; *see also* work ethic
 Protestant Ethic and the Spirit of Capitalism, The (Weber), 55 n.
 Pruette, Lorine: on maternal instinct, 162 n.
 pseudo-mutuality, 172-3, 176
 psychiatric justice, 229-30; *see also* therapeutic model of authority
 psychiatry: self-criticism of, 163-5; *see also* helping professions
 psychoanalysis: 162, 172; growing concern with narcissism, 42-3; and social theory, 34-6; and sociology, 94; suspension of secondary process in therapy, 97-8; theory of narcissism, 35-6
 psychological man, xvi, 13, 202-3
 psychosocial development: normative schedule of, 48-9, 212; *see also* life cycle
 public health: as model for therapeutic intervention, 157
 public hygiene movement, 155
 Pulitzer, Joseph, 120
 Puritanism: and calling, 54-6
 racism, 149; and imperialism, 115-6
 radical psychiatry, 177 n.
 Rafferty, Max: on sports, 114
 Rahv, Philip: on sense of historical continuity, 91 n.
 Rainwater, Lee: on dependence, 67; on togetherness, 195 n.
 rating and dating complex, 138, 192
 realism, 141-2; in theater, 88-9; *see also* illusion
 Reformation (Protestant), 131
 Reich, Annie: on etiology of narcissism, 173-5
 Reich, Wilhelm, 177 n.
 reproduction: socialization of, 154, 155-6, 169-70, 178, 187
 Reserve Officer Training Corps (ROTC), 148
 revolution in manners and morals, 73; *see also* cultural revolution
 Revolutionary of the Upper Rhine, 6
 Richards, Ellen: on selfish individualism, 156; on state intervention in family, 155
 Rickover, Hyman G., 139
 Riesman, David, 118, 184 n.; on hedonism, 66; on other-direction, 63-6
 Rogin, Michael, 8
 Rogow, Arnold: on decline of superego, 178
 Rolling Stones, 67 n.
 Rommel, Erwin (Marshall), 76
 Roosevelt, Theodore, 116; on sports, 113
 Rose, Gilbert J.: on permissiveness, 165 n.; on proliferation of narcissistic disorders, 42-3
 Rosenfeld, Albert: on aging, 207-8, 215-6
 Roth, Philip, 18
 Rothman, David, 168 n.
 Rubin, Jerry, 25, 83; on self-discovery, 14-15
 Rudd, Mark, 23
 Rudolph, Frederick: on college sports, 120
 Russell, Bertrand: on trivialization of personal relations, 187
 Ruth, George Herman ("Babe"), 121
 Sade, Donatien A. F., Marquis de: on war of all against all, 69-70
 Sage, Russell: on compulsive industry, 57
 Salk, Lee, 167 n.
 Salk Institute, 215
 San Francisco Examiner, 106
 Santayana, George, 9
 Sarason, Seymour B.: on fear of entrapment, 45 n.
 Saturday Evening Post, 58
 Schaffner, Bertram: on human relations, 165 n.
 schizophrenia, 24, 41, 177; family background of, 188-9; and narcissism, 171-2; and pseudo-mutuality, 172
 Scholastic Aptitude Tests, 128
 Schur, Edwin, 30; on awareness movement, 25-7
 scientific management, 183, 223; and sports, 120
 Scoring (Greenberg), 19
 Scott, Jack, 104, 114; on competition, 117-8
 Seattle 7, 23
 secondary process: suspension of, 231

- Seeley, John R.: on atrophy of competence, 230-1; on proletarianization of parenthood, 167
 segregation: attack on, 116, 141-3; in education, 144; *see also* civil rights movement
 Selective Service Act (1951), 139
 self-actualization, 183
 self-culture, 56-7
 self-improvement, 55-7
 self-made man, 52-3
 self-parody, 97-8
 self-reliance, 132, 134
 self-scrutiny, 48, 90-7, 102
 Sennett, Richard, 25, 3f; on Balzac, 93; on changing concept of personality, 92; critique of privatism, 27-30
 sensitivity training, 214
 sex: desublimation of, 191-4
 sex education, 167 n.
 sexual revolution, 73-4, 191-4; *see also* cultural revolution
 Shakespeare, William, 89
 Sheed, Wilfrid: quoted, 46
 Sheehy, Gail: on aging, 212-3; on life cycle, 49
 Sherfey, Mary Jane: on female orgasm, 194
 show business: *see* entertainment
 sibling rivalry: and bureaucratic competition, 57
 sick role, 158, 230
Sin and Madness (Sugerman), 33
 Sinsheimer, Robert: on life span, 215-6
 Slater, Philip, 177 n.
Slaughterhouse-Five (Vonnegut), 91 n.
Sleeper (Allen), 5
 Smith, Mortimer: on educational tracking, 138-9
Snow White (Barthelme), 19, 151-2
Soap (TV comedy), 95
 social control, 168 n., 218; and progressivism, 223-5; and public health, 157; therapeutic forms of, 183-6
 social gospel, 155-6, 159
 socialism, 31; and male-female relations, 205-6; Mises on, 232-3
 socialization, 30, 32, 63-4, 115, 154 ff., 180-1, 189; in school, 160
 social work, 154, 160; *see also* helping professions
 Sociological Department (Ford Motor Works), 71
 sociological jurisprudence, 157-9; *see also* therapeutic model of authority
Something Happened (Heller), 62, 85-6, 98, 180
 Sontag, Susan: on imagination of disaster, 4 n.; on photography, 48
 Sophocles, 89
 Southern Regional Council, 61
 spectacle, 71 ff., 104, 119, 122-3, 124; and advertising, 72-7; and assassination, 84-5; and politics, 60-1, 78-81, 81-3; in sports, 108-9; and theater of absurd, 86-90
 spectatorship: critique of, 104-5, 107
 Spock, Benjamin, 165, 167 n., 184, 212; as critic of permissiveness, 163
 sport, 100 ff.; as entertainment, 119-24; erosion of standards in, 106-7; and higher education, 119-20; and imperialism, 112-3; and music, 108 n.; passivity of spectators, 104; radical critique of, 103-8, 114-5, 122; reactionary glorification of, 113-4; virtuosity in, 105 n.
 sputnik, 139
 Stanford University, 128
Star Wars (Lucas), 87
 Stern, Susan: on Weathermen, 7-8, 23
 street theater, 81-3
 strenuous life: cult of, 110-14
 Students for a Democratic Society (SDS), 23, 82
Studies in Classic American Literature (Lawrence), 55 n.
Success (magazine), 58
 success, 232; changing ideal of, 47 n.
 Sugerman, Shirley, 33
 superego, 181; changing contents of, 11-12, 85, 178-90, 202; decline of, 178-9; Freud on, 32; in narcissism, 38-9, 173-4; origin of, 12 n.
 survivalism, xv, 4-5, 6, 27, 49, 51, 53-4, 63-4, 66-8, 69-70, 118; *see also* bureaucracy, continuity, war of all against all
 Symbionese Liberation Army (SLA), 84
 Szasz, Thomas, 168 n.; on flattery of the lie, 61-2
 Tate, Sharon, 84
 Taylor, Frederick Winslow, 71
 Teachers College (Columbia), 136
 television, 128; impact on sports, 106-7, 118-9, 121-2; *see also* mass media
 thanatology, 207
 theater of the absurd, 86-90, 95; and borderline conditions, 89-90
 theater of everyday life, 90-4; *see also* presentation of self
 therapeutic ethic, 30, 234
 therapeutic model of authority, 157-8, 163, 182-6, 229-30
 therapeutic sensibility, 7, 13, 25, 32, 49, 94, 211-2, 218, 224, 230
 therapeutic state, 156-7
Think and Grow Rich (Hill), 58
 Thompson, E. P., xvii
Three Journeys (Zweig), 18
 Thurber, James, 204
 time: sense of, 53, 68, 91 n., 188, 217; *see also* continuity
 Tocqueville, Alexis de, 29; on American Adam, 8-9
 total institutions, 168 n.
 tracking (in education), 138
 transcendentalism, 9
 United States Open (Forest Hills), 110
 universal animosity: *see* war of all against all
 universal military training, 139
 university: as cafeteria, 152; origins of, 145-6; as reflection of society, 145-53; *see also* multiversity
 University of California (Berkeley), 128, 148
 University of California (Los Angeles), 129
 University of Oregon, 129
 Ure, Andrew: on factory system, 62-3
 vaginal orgasm: myth of, 193
 Van Waters, Miriam: on juvenile court, 158-9; on professional intervention in family, 161 n., 182 n.; on state intervention in family, 159
 Veblen, Thorstein, 100, 219; on industrial discipline, 133-4; on sports, 111-2
 Veith, Ilza: on changing patterns of psychic disorder, 43

- Vietnamese war, xiii, 5, 33, 78, 80, 82
 Vilas, Guillermo, 110
 virtuosity: in sport and music, 105 n.
 voluntary motherhood, 161 n.
 Vonnegut, Kurt: quoted, 20, 91 n., 202

 Wagner, Richard, 88
 Waller, Willard, 138; on hedonism, 192
 Walsh, Christy, 121
 Warhol, Andy: on self-scrutiny, 93, 98
 war of all against all, 26, 51, 53, 65, 68, 69–70, 117
 Washington, George, 136
 Washington State University, 114
Waste Land, The (Eliot), 20
 Watergate, 5, 75, 81
 Watson, Frank Dekker: on family, 160
 Watson, John B., 161
 Weatherman, 7, 8, 83
 Weber, Max, 229; on Franklin, 55 n.
 welfare state, 223, 226, 230
 West, Nathanael, 204
 Wheelis, Allen: on changing patterns of psychic disorder, 42
 Whig party, 111
 white man's burden, 115
 Whole Earth Catalogue, 4
 Whyte, William H., Jr., 63
 Wilkinson, Bud, 101
 Williams, Tennessee, 204
 Wilson, Edmund, 22
 Wilson, Woodrow, 116
 Wind, Edgar, 93, 124

Wisconsin v. Yoder, 225
Without Feathers (Allen), 18
 Wolfe, Tom, 25; on new narcissism, 5–7
 Wolfenstein, Martha: on decline of jealousy, 192; on fun morality, 65; on good-bad girl, 192 n.
 Wollstonecraft, Mary, 190–1
 women: emancipation of, 74, 189; male fantasies about, 203–4; in movies, 190
 women's liberation: *see* feminism
 women's rights movement: *see* feminism
 women's studies, 145
 Woodstock (rock festival), 67 n.
 work: degradation of, 101, 123, 126, 168 n.
 work ethic, xvi, 52–3, 65, 69, 71, 73, 112, 114, 221, 236; changing meaning of, 52 ff.
 World Series, 107, 121
 World War I, 135, 146
 World War II, 121
 Wurlitzer, Rudolph: quoted, 12
 Wylie, Philip, 204

 Yale University, 113, 120, 126
 Yankee: and Puritan, 54–5
 youth: cult of, 209; emancipation of, 74
 Youth International party (Yippies), 14, 83

 Zaretsky, Eli, 206
 Zhukov, Georgi (Marshal), 80
 Ziegler, Ron: on "inoperative" statements, 75
 Zweig, Paul, 19; quoted, 21; on inner emptiness, 24–5; on self-discovery, 15, 18