## Contents

Ac	knowledgments	page vii
I	Introduction: Puzzling Trends in Waves of Contention	ned and
2	A New Theory of Political Diffusion: Cognitive Heuristics and Organizational Development	35
3	Organizational Development and Changing Modes of Democratic Contention	78
4	The Tsunami of 1848: Precipitous Diffusion in Inchoate Societies	99
5	The Delayed Wave of 1917–1919: Organizational Leaders as Guides of Targeted Contention	125
6	The Slow but Potent "Third Wave" in South America: The Prevalence of Negotiated Transitions	156
7	Crosscurrents of the Third Wave: Interorganizational Competition and Negotiation in Chile	192
8	Theoretical Conclusions and Comparative Perspectives	224
Bibliography		261
Name Index Subject Index		299 309