Table of Contents

\$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	Prefac	e and Ack	knowledgements	xiii
\$1.1 International Trade and This Book \$1.2 An Overview of International Commercial Transactions \$1.3 How to Use This Book Chapter Two Sources of the Law of International Commercial Agreements \$2.1 Introduction \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	Chapte	er One		
\$1.2 An Overview of International Commercial Transactions \$1.3 How to Use This Book Chapter Two Sources of the Law of International Commercial Agreements \$2.1 Introduction \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	Introd			
Chapter Two Sources of the Law of International Commercial Agreements \$2.1 Introduction \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG \$36	§1.1			1
Chapter Two Sources of the Law of International Commercial Agreements \$2.1 Introduction \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG \$36	§1.2	An Ove	rview of International Commercial Transactions	3
Sources of the Law of International Commercial Agreements §2.1 Introduction §2.2 Promulgation and Enforcement of Principles of Commercial Law §2.3 The World's Major Legal Systems §2.4 The Civil Law System §2.5 The British Common Law System §2.6 Commercial Law in the United States of America §2.7 Socialist Legal Systems §2.7.1 Life After the Soviet Union §2.7.2 China §2.8 Islamic Legal Systems §2.9 The Impact of International Principles of Commercial Law §2.9.1 International Law Generally §2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles §2.9.3 The European Contract Principles §2.9.4 The 1980 Vienna Convention on Contracts for the CISG		How to	Use This Book	8
Sources of the Law of International Commercial Agreements §2.1 Introduction §2.2 Promulgation and Enforcement of Principles of Commercial Law §2.3 The World's Major Legal Systems §2.4 The Civil Law System §2.5 The British Common Law System §2.6 Commercial Law in the United States of America §2.7 Socialist Legal Systems §2.7.1 Life After the Soviet Union §2.7.2 China §2.8 Islamic Legal Systems §2.9 The Impact of International Principles of Commercial Law §2.9.1 International Law Generally §2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles §2.9.3 The European Contract Principles §2.9.4 The 1980 Vienna Convention on Contracts for the CISG				
\$2.1 Introduction \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG \$3.4				44
Promulgation and Enforcement of Principles of Commercial Law \$2.2 Promulgation and Enforcement of Principles of Commercial Law \$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	Source			
\$2.3 The World's Major Legal Systems \$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.1			
\$2.4 The Civil Law System \$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.2			
\$2.5 The British Common Law System \$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.3	The Wo	orld's Major Legal Systems	
\$2.6 Commercial Law in the United States of America \$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.4	The Civ	vil Law System	
\$2.7 Socialist Legal Systems \$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.5	The Bri	tish Common Law System	
\$2.7.1 Life After the Soviet Union \$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.6	Comme	rcial Law in the United States of America	
\$2.7.2 China \$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.7	Socialis	t Legal Systems	
\$2.8 Islamic Legal Systems \$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG		§2.7.1	Life After the Soviet Union	
\$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG		§2.7.2	China	27
\$2.9 The Impact of International Principles of Commercial Law \$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG	§2.8	Islamic	Legal Systems	29
\$2.9.1 International Law Generally \$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG 31 32 33 35 36 36		The Im	pact of International Principles of Commercial Law	31
\$2.9.2 The UNIDROIT Convention and the UNIDROIT Contract Principles 33 \$2.9.3 The European Contract Principles \$2.9.4 The 1980 Vienna Convention on Contracts for the CISG 36		§2.9.1	International Law Generally	31
Contract Principles §2.9.3 The European Contract Principles §2.9.4 The 1980 Vienna Convention on Contracts for the CISG 33 35 36				
§2.9.4 The 1980 Vienna Convention on Contracts for the CISG			Contract Principles	33
§2.9.4 The 1980 Vienna Convention on Contracts for the CISG		§2.9.3	The European Contract Principles	35
for the CISG		_		
		0		36
			[a] Scope	37

		[b] Individual Provisions	38
	§2.9.5	The 1974 UN Convention on the Limitation Period	
	3	in the International Sale of Goods	40
Chapte	r Three		4.2
Plannii	ng Interna	ational Commercial Agreements	43
§3.1	Introduc		43
§3.2	Some Fi	undamental Principles of Contract Law	45
0	§3.2.1	Formation and Subject-Matter	47
	§3.2.2	Performance	53
	§3.2.3	Breach of Contract and Excused Performance	55
		Remedy	60
	§3.2.5	Dispute Resolution	62
§3.3	The Dif	ferent Forms of International Commercial Agreement	62
3	§3.3.1	Sales of Goods or Services	63
	Ü	[a] The Sale of Goods Generally	63
		[b] Barter and Countertrade	63
		[c] The Sale of Services	65
	§3.3.2	Agency and Distributorship Agreements	67
	§3.3.3	·	69
	§3.3.4	Licensing and Technology Transfer	72
	§3.3.5	Joint Ventures 9	72
	§3.3.6	Other Forms of Agreement	74
§3.4		g for Dispute Resolution	75
Ü	§3.4.1	Adaptation	77
	§3.4.2	Renegotiation	77
	§3.4.3	Mediation/Conciliation	78
	§3.4.4	Arbitration	78
	§3.4.5	Litigation	79
	§3.4.6	Other Forms of Dispute Resolution	81
§3.5	Financi	ing and Paying for International Commercial Agreements	82
	§3.5.1	Direct Payment	83
	§3.5.2	Payment Devices	83
	§3.5.3	Insuring Against Risks	87
§3.6	Other (Considerations in Planning Commercial Agreements	89
· ·	§3.6.1	Tax Matters	89
	§3.6.2	Antitrust Issues	90
	§3.6.3	Anti-Dumping and Countervailing Duty Issues	93
	§3.6.4	Export and Import Controls	93
	§3.6.5	Ethical Considerations	94
		[a] Anti-Bribery Measures	94
		[b] Codes of Conduct	98
	§3.6.6	Criminal Matters	99
§3.7	Specia	l Regional Considerations in Planning International	00
-		nercial Agreements	99
	8371	Trade with the EU	100

Table o	f Contents		vii
		[a] The Council of Ministers	102
		[b] The European Parliament	103
		[c] The Commission	103
		[d] The Court of Justice	103
		The NAFTA	104
	33.7.2	[a] Elimination of Tariffs on Goods	106
		[b] The Rules of Origin	106
		[c] Trade in Services	107
		[d] The Dispute Resolution Mechanisms	107
		[e] Other Aspects of the Agreement	108
Chapte	er Four		100
Draftii	ng Internat	tional Commercial Agreements	109 109
§4.1	Introduct		110
§4.2		nreshold Considerations	110
		Identifying Goals and Objectives	114
		Research as a Planning and Drafting Tool	114
		Beginning the Drafting Process	127
§4.3		and Effect of a Letter of Intent	127
§4.4		g the Language and the Law of the Agreement	129
	§4.4.1	Choosing the Contract's Language	130
	§4.4.2	Choosing the Contract's Applicable Law	130
		[a] Affirmatively Choosing the Law	133
		[b] Choosing the Law When the Contract Is Silent	135
§4.5		tandardized Clauses and Forms	133
§4.6		Clauses in International Commercial	137
	_	ents — Formation and Performance	138
	§4.6.1	The Quantity Term	138
	§4.6.2	The Price Term	140
	§4.6.3	The Payment Term	141
	§4.6.4	Provisions Allocating Risk of Loss During Shipment	171
	§4.6.5	Performance Clauses and Express and Implied	141
0.4.7	C 1 -	Warranties Clauses Presch Perceios and Miscellaneous	142
§4.7	_	Clauses — Breach, Remedies and Miscellaneous	143
	§4.7.1	Force Majeure Clauses	144
	§4.7.2	Government Approval Clauses	144
840	§4.7.3	Penalty and Liquidated Damages Clauses	1-1-1
§4.8		g the Dispute Resolution and Choice of	145
640	Forum (150
§4.9	Some C	Concluding Comments	150
	ter Five	ameticanal Commonaial Agreements	151
_	_	ernational Commercial Agreements	151
§5.1	Introduc		131
§5.2		hing a Basic Framework for Negotiation: Excursus in Negotiation Theory	152
	A Short	EXCHEND III INCYCHAUOH THCOLV	102

	§5.2.1	Diagramming a Negotiation	152
	§5.2.2	Separating the People from the Problem	160
	§5.2.3	Focus on Interests, not Positions	160
	§5.2.4	Create Options for Mutual Gain	161
	§5.2.5	Insist on Objective Criteria	162
	§5.2.6	Know your "BATNA"	162
§5.3		ges of Commercial Negotiation	163
35.5	§5.3.1	Orientation and Positioning	163
	§5.3.2	Argumentation	165
	§5.3.2	Emergence and Crisis	165
	§5.3.4	Agreement or Breakdown	166
25 1		ting Styles, Strategy, and Tactics	166
§5.4		ultural Negotiation	171
§5.5	Magatiat	tion When Disputes Arise under an Existing Agreement	174
§5.6	The Eth	ics of Negotiation	175
§5.7	§5.7.1	Ethics Generally	175
	85.7.1	Ethical Constraints on U.S. Lawyer-Negotiators	178
	§5.7.2 §5.7.3	Statutory Controls on Negotiator Conduct	179
	85.1.5	Statutory Condons on 1.080 minus	
Chant	ter Six		
Interr	national El	ectronic Commerce	181
§6.1	Introduc	ction and Some Basic Definitions	181
§6.2	A Brief	History of the Internet	185
§6.3	The Siz	te and Scope of International Electronic Commerce	189
§6.4	Contrac	t Formation and Digital Signatures	189
30.1	§6.4.1	Contract Formation Generally	190
	§6.4.2		195
	§6.4.3	The Requirement of an "Original" Agreement	198
§6.5	Jurisdic	ction over E-Commerce Transactions	199
30.5	§6.5.1	Jurisdiction Generally	199
	§6.5.2	Jurisdiction Over Internet Transactions in the	
	30.0.	United States	200
	§6.5.3	Internet Jurisdiction in the EU and Elsewhere	202
	§6.5.4	The Prospect of an Internet Jurisdiction Treaty	204
§6.6	Taxatio		205
30.0	§6.6.1	Internet Taxation in the United States	206
	§6.6.2	Internet Taxation in Other Countries	206
§6.7	•	ctual Property	209
30.7	§6.7.1	Copyright	209
	§6.7.2	Patents	210
	§6.7.3	Trademarks and Trade Names	211
	§6.7.4	Domain Names and Cybersquatting	213
§6.8		nt Systems	213
30.0	§6.8.1	Payment by Check	214
	§6.8.2	Electronic Checks	215
	0		

Table o	f Content.	S	1X
	§6.8.3	Credit Cards and Debit Cards	215
	§6.8.4	Innovative Electronic Payment Systems	216
§6.9	Privacy	,	217
§6.10	The Fut	ure of International Electronic Commerce	217
Chante	r Seven	a .	
Interna	tional In	tellectual Property and Licensing Agreements	219
§7.1	Choosin	ig a Licensing Agreement	219
§7.2		ms of Intellectual Property: Patents	221
37.2	§7.2.1	Patents in the United States	222
	§7.2.2	Patents Under the European Patent Convention	226
	§7.2.3	The International Regime for Patent Protection	228
		[a] The Paris Convention	228
		[b] The Patent Cooperation Treaty	229
		[c] The Agreement on Trade-Related Aspects	
		of Intellectual Property Rights (TRIPS)	229
§7.3	Copyrig		230
	§7.3.1		230
	§7.3.2		232
		[a] The Berne Convention	233
		[b] The TRIPS Agreement	234
§7.4	Tradem		235
	§7.4.1		235
	§7.4.2		239
	§7.4.3		240
§7.5	Trade S		241 242
	•	Trade Secrets Generally	247
0 = 6	§7.5.2	International Protection of Trade Secrets	247
§7.6	Compo	nents of a Licensing Agreement	248
		An Outline of a Typical Licensing Agreement	249
	§7.6.2	An Analysis of Licensing Agreement Clauses	249
		[a] The Granting Clause [b] Duties and Representations	250
			250
		[c] Fees and Royalty Payments[d] Termination and Non-compete	251
		[d] Termination and Non-compete	201
	er Eight	. E Commercial Diamete Desclution	253
		ic Forms of Commercial Dispute Resolution	253
§8.1	Introdu		254
§8.2		ct Adaptation	257
	§8.2.1	Gap Filling Mechanisms in the Underlying Law Coping with Uncertainty through Express Contractual	231
	§8.2.2	Provisions — Some Typical Adaptation Clauses	259
§8.3	Danage	otiation	261
§8.4		inding and Early Neutral Evaluation	262
20.4	ract r	mains and Larry Houdar Divardation	_0_

§8.5	Mediation and Conciliation Generally	263 263
	§8.5.2 A General Theory of Mediation	263
	§8.5.3 Procedures for International Commercial Mediation	266
	§8.5.4 Mediation in the Future	269
00.6	The Minitrial	269
§8.6		269
	1 1 1 7 1	270
		271
CI 4		
Chapte	tional Commercial Arbitration: Commencing	
Interna	ation, the Arbitration Hearing and the Arbitral Award	273
	ation, the Arbitration Hearing and the Arbitrarian	273
§9.1	Introduction	278
§9.2	A Brief History of Commercial Arbitration	281
§9.3	The Statutory Basis for Arbitration	282
	§9.3.1 The Federal Arbitration Act	283
	89.3.2 The English Arbitration Act	200
	§9.3.3 The UNCITRAL Model Law on International	285
	Commercial Arbitration "And Hase" Vorces "Institutional"	200
§9.4	The Lex Loci Arbitri and "Ad Hoc" Versus "Institutional"	286
	Arbitration Arbitral Institutions	200
§9.5	A Description of the Major International Arbitral Institutions	288
	Including a Brief Summary of Their Rules	289
	§9.5.1 The International Chamber of Commerce	293
	§9.5.2 American Arbitration Association Procedures	296
	§9.5.3 The UNCITRAL Procedures	298
	§9.5.4 The WIPO Rules	300
§9.6	Commencing the Arbitration	301
	§9.6.1 Determining the Issues to be Arbitrated	302
	§9.6.2 Drafting the Demand for Arbitration	304
	§9.6.3 Selecting the Arbitrator	306
§9.7	Preparing for and Conducting the Hearing	307
	§9.7.1 Discovery	308
	§9.7.2 The Pre-Hearing Conference	309
	§9.7.3 Interim Relief Pending the Hearing	310
	§9.7.4 The Hearing	310
	[a] Order of Presentation	311
	[b] Rules of Evidence	311
§9.8	Drafting the Arbitral Award	312
Chap	ter Ten	319
	national Commercial Arbitration: Arbitration in the Courts	319
§10.1	Introduction	323
§10.2	Actions to Compel or Stay Arbitration	325
§10.3	Recognition and Enforcement of Arbitral Awards	J 4 -

	Contents	xi
Table of	Contents	
	International Recognition and Enforcement of Arbitral Awards	330
	810.4.1 The New York Convention	331
	\$10.4.2 Enforcing Awards not Subject to the New York	
	Convention	336
Chapter	Eleven	
Internati	ional Commercial Arbitration: Special Regional	227
Consider	rations	337 337
2111	Introduction	331
§11.2	The International Centre for the Settlement of	337
3	Investment Disputes	341
§11.3	The EU	343
§11.4	The Iran-United States Claims Tribunal	346
§11.5	Latin America	350
§11.6	The Middle East and Africa	353
§11.7	The Pacific Rim	355 355
§11.8	China	358
§11.9	The Former Soviet Union	336
	Torrolyo	
Chapter	r Twelve	363
Litigation	Introduction	363
§12.1		364
	Litigation: Generally Subject Matter Jurisdiction	366
§12.3	Foreign Sovereign Immunity and the Act of State Doctrine	367
§12.4	§12.4.1 Sovereign Immunity	367
	§12.4.1 Sovereign infinitinty §12.4.2 The Act of State Doctrine	369
210 5	Personal Jurisdiction over Private Parties	371
§12.5	Service of Process	376
§12.6	Choice of Forum, Venue and Forum Non Conveniens	378
§12.7		382
§12.8	Choice of Law Discovery and Gathering Information and Evidence Abroad	384
§12.9		388
§12.10	Trial Procedure	390
§12.11	Enforcement of Judgments at Home and Abroad	394
§12.12	Conclusion	
Chapte	er Thirteen	207
Online	Dispute Resolution	397
§13.1	Introduction	397
§13.2	ODR: Categories and a Suggested Definition	400
§13.3	CODD / Commence of the little	401
a breach	Resolution	401
	§13.3.1 Renegotiation and ODR	402
	\$12.2.2 Mediation and ODR	403
	§13.3.3 Arbitration and ODR	404
§13.4	The Future of ODR	406

Chapte	er Fourteen	
	Trends in International Commercial Agreements and	40=
Interna	ational Commercial Dispute Resolution	407
	Introduction	407
	Trends in International Commercial Agreements	407
§14.3	Trends in International Commercial Dispute Resolution	410
0	Conclusion	416
Index		417