

# Contents

---

<i>Preface</i>	ix
<i>Prologue: Economics and the Wealth of Nations and People</i>	1
<b>PART I: Coordination and Conflict:</b>	
<b>Generic Social Interactions</b>	21
CHAPTER ONE	
Social Interactions and Institutional Design	23
CHAPTER TWO	
Spontaneous Order: The Self-organization of Economic Life	56
CHAPTER THREE	
Preferences and Behavior	93
CHAPTER FOUR	
Coordination Failures and Institutional Responses	127
CHAPTER FIVE	
Dividing the Gains to Cooperation: Bargaining and Rent Seeking	167
<b>PART II: Competition and Cooperation:</b>	
<b>The Institutions of Capitalism</b>	203
CHAPTER SIX	
Utopian Capitalism: Decentralized Coordination	205
CHAPTER SEVEN	
Exchange: Contracts, Norms, and Power	233
CHAPTER EIGHT	
Employment, Unemployment, and Wages	267
CHAPTER NINE	
Credit Markets, Wealth Constraints, and Allocative Inefficiency	299
CHAPTER TEN	
The Institutions of a Capitalist Economy	331
<b>PART III: Change: The Coevolution of Institutions</b>	
<b>and Preferences</b>	363
CHAPTER ELEVEN	
Institutional and Individual Evolution	365



CHAPTER TWELVE	
Chance, Collective Action, and Institutional Innovation	402
CHAPTER THIRTEEN	
The Coevolution of Institutions and Preferences	437
PART IV: Conclusion	471
CHAPTER FOURTEEN	
Economic Governance: Markets, States, and Communities	473
<i>Problem Sets</i>	502
<i>Additional Readings</i>	529
<i>Works Cited</i>	537
<i>Index</i>	571