## Detailed Table of Contents

		f British Cases	,	xvii xxiii
Lis	st of A	Abbreviations	F	222222
1.	A. B.	elopment of European Contract Law Introduction Contract Law and Economic Order European Union Contract Law A European Code of Contract Law?		1 1 5 8 11
2.	Neg A. B.	I. Declaration of acceptance		17 19 19 19 21 21 21 22 24 25 25
	D.	<ol> <li>Acceptor's intention to be bound</li> <li>Effectiveness of declaration of acceptance</li> <li>Acceptance by conduct</li> <li>Acceptance by commencing performance</li> <li>Acceptance by silence</li> <li>Qualified acceptance</li> <li>Delayed acceptance</li> <li>Liability for Breaking Off Negotiations</li> </ol>		25 26 26 27 29 31 32
3.	The	e Definiteness of the Contract		41
	A. B.	Introduction Types of Case I. Agreements to agree II. Unilateral price-fixing		41 42 43 45
4		ets of Earnestness		<b>49</b> 49
	A. B.	Introduction  Cause as a Requirement for Validity?		51
	C.	Gifts		52
		<ul><li>I. Formal requirements in continental law</li><li>II. The consideration doctrine in English law</li></ul>		53 53
		II. The consideration doctrine in English law III. Executed gifts		54
		IV. The enforcement of informal promissory gifts		56 56
		<ol> <li>Pledges of contributions</li> <li>Maintenance payments</li> </ol>		50 57
		2. Maintenance payments  3. Payment for services rendered		59

<ul> <li>D. Other Gratuitous Transactions</li> <li>I. Contracts of guarantee</li> <li>II. Contracts for the use of property</li> <li>III. Contracts for the management of affairs</li> <li>IV. Offers to contract</li> <li>V. Modification of contracts</li> <li>E. The Intention to Enter a Legal Obligation</li> <li>F. Summary</li> </ul>	60 61 61 62 63 63 66
5. Formalities	73
- 1 1 1	73
C I I D - resimpments	75
B. Reasons for Formal Requirements C. Types of Formalities	76
	78
D. Sanctions I. Exclusion of oral evidence	78
II. Invalidity	80 80
1. Guarantees	83
2. Sales of land	84
III Other sanctions	84
E. Enforcement of Contracts Lacking the Requisite Form	
	91
6. Interpretation of Contracts A. Introduction	91
1 Theories	91
B. Intention and Expression: the Two Theories	93
C. Objective Interpretation	98
<ul><li>D. Maxims of Interpretation</li><li>E. Forms of Constructive Interpretation</li></ul>	100
- 1. C	102
I. Implication of terms by default rules  II. Constructive interpretation	103
III. Collateral duties	106
	109
7. Unfair, Illegal, and Immoral Contracts	109
A. Introduction	110
B. Inequality between Performance and Counterperformance	117
C. Undue Restraints on Personal or Economic Freedom	117
I. Basics	118
II. Long-term contractual relations of	119
III. Non-compete agreements IV. Partial invalidity	121
- 1 C.1 T	122
D. Breach of the Law  E. Restitution of Benefits Conferred	125
	131
8. The Control of Unfair Contract Terms	131
A. Introduction	134
B. Judicial Control	136
C. Legislative Options	136
I. Unfair contract terms in contracts between businesses	139
II. Standard terms and individually negotiated terms	140
III. When is a contract term unfair?	143
IV. Partial invalidation of terms	145
D. Preventive Control I. Criminal sanctions	145
I. CHIIIIIai sanctions	

111. Administrative controls		Detailed Table of Contents	xiii
A. Introduction  B. Avoidance for Mistake  I. There must be a contract II. Avoidance and liability I. Claims by buyer for non-conforming goods 1. Claims by buyer for non-conforming goods 2. Other claims for non-performance I. Historical background II. Mistakes as to the qualities of the thing or person I. General 2. Causality 3. Mistaken motive 4. Mistake as to the value of the thing 5. Risk in transactions 6. Negligent mistakes 7. Offer to make good the consequences of a mistake III. Mistakes caused by the other party IV. Recognisable mistakes VI. A European law on mistake? 1. Primacy of the contract 2. 'Special reasons' for allowing avoidance D. Effecting Avoidance for Mistake II. Non-disclosure as deceit I. Ducesit and Duress A. Deceit I. Elements II. Non-disclosure as deceit I. Duties to inform in general 2. Attribution of duties to inform 4. 'Outies of disclosure' in English law III. Deceit by third party IV. Rights of Withdrawal  11. Rights of Withdrawal			146 147
2. Causality 3. Mistaken motive 4. Mistake as to the value of the thing 5. Risk in transactions 6. Negligent mistakes 7. Offer to make good the consequences of a mistake III. Mistakes caused by the other party IV. Recognisable mistakes V. Shared mistakes VI. A European law on mistake? 1. Primacy of the contract 2. 'Special reasons' for allowing avoidance D. Effecting Avoidance for Mistake 173 10. Deceit and Duress 1. Elements 1. Elements 1. Duties to inform in general 2. Attribution of duties to inform 3. Negligent breach of duties to inform 4. 'Duties of disclosure' in English law 11. Deceit by third party 11. Claims for damages 11. Duress 12. Duress 13. Duress 14. Duress 15. Duress 16. Duress 17. Lements of duress 18. Duress 18. Duress 19. Duress by third party 19. Rights of Withdrawal	9.	A. Introduction  3. Avoidance for Mistake  I. There must be a contract  II. Avoidance and liability  1. Claims by buyer for non-conforming goods  2. Other claims for non-performance  C. Preconditions of Avoidance for Mistake  I. Historical background  II. Mistakes as to the qualities of the thing or person	149 149 151 151 152 152 154 155 155
10. Deceit and Duress       173         A. Deceit       173         I. Elements       173         II. Non-disclosure as deceit       175         1. Duties to inform in general       175         2. Attribution of duties to inform       175         3. Negligent breach of duties to inform       179         4. 'Duties of disclosure' in English law       180         III. Deceit by third party       182         IV. Claims for damages       185         B. Duress       185         I. Duress and exploitation       185         II. Elements of duress       185         III. Duress by third party       185         11. Rights of Withdrawal       195		<ol> <li>Causality</li> <li>Mistaken motive</li> <li>Mistake as to the value of the thing</li> <li>Risk in transactions</li> <li>Negligent mistakes</li> <li>Offer to make good the consequences of a mistake</li> <li>Mistakes caused by the other party</li> <li>Recognisable mistakes</li> <li>Shared mistakes</li> <li>A European law on mistake?</li> <li>Primacy of the contract</li> <li>'Special reasons' for allowing avoidance</li> </ol>	158 159 161 162 162 163 163 165 166 167 168 169 171
Ti. Rights of Williams	10.	Deceit and Duress  A. Deceit  I. Elements  II. Non-disclosure as deceit  1. Duties to inform in general  2. Attribution of duties to inform  3. Negligent breach of duties to inform  4. 'Duties of disclosure' in English law  III. Deceit by third party  IV. Claims for damages  B. Duress  I. Duress and exploitation  II. Elements of duress	173 173 175 175 177 179 180 182 184 185 185 185
B. Basis and Reasons for Withdrawal I. Doorstep selling II. Loan agreements, timeshare contracts III. Distance-selling contracts C. Consequences of Withdrawal  192 12. Claims for Performance		A. Introduction B. Basis and Reasons for Withdrawal I. Doorstep selling II. Loan agreements, timeshare contracts III. Distance-selling contracts C. Consequences of Withdrawal  Claims for Performance	191 191 192 192 193 194 195 197

	В.	Solutions of National Legal Systems  I. Continental law	198 198
	C.	<ul><li>II. Common law</li><li>Harmonised Rules in Europe</li><li>I. Claims for performance</li><li>1. Impossibility of performance</li></ul>	202 205 205 206 207
		<ol> <li>Unreasonably high cost</li> <li>Personal performance</li> <li>Concluding a substitute transaction</li> <li>Timely claim for performance</li> <li>Claims for supplementary performance</li> <li>The Efficient Breach of Contract</li> </ol>	208 209 209 210 212
	D.		215
13.		mination of Contracts	215
	A.		216
	В.	Interests of the Parties	218
	C.	Solutions	219
		I. French law	220
		II. English law III. German law	223
	D.	Requirements	224
	D.	I. Basic requirements	224
		II. Impossibility of performance	226
		III. Anticipatory non-performance	228
		IV. Delayed performance	229 231
		V. Incomplete performance	233
		VI. Defective performance	237
	E.	Restitution	
14	. Da	mages	241
	A.	Non-Performance of the Contract	242
	В.	Attribution	244 244
		I. Fault principle	248
		II. Obligations de moyens and obligations de résultat	252
		III. Breach of contract	254
	0	IV. International rules	257
	C.	Link Between Non-Performance and Damage  I. Liability for remote damage	257
		II. Contributory responsibility of the creditor	261
	D.	1 - CD	264
	D.	I. Liability for expectation interest	264
		II. Calculating damages for non-performance of contracts of sale	266
		III. Liability for lost profits and lost expectations	268
		IV. Liability for disgorgement of profits	270
		V. Liability for intangible loss	271 275
		VI. Agreements on limitation of damages	
1	5. T	he Effect of Unexpected Circumstances	279
	A		279
	В	Solutions	280 280
		I. French law	280
		II. German law	285
		III. English law	288
	C	International Sets of Rules	200

XV

16.	Age	ncy and Representation	293
	A.	Historical Development and Economic Importance	293
	B.	Statutory Representatives	297
	C.	Grant, Extent, and Termination of Authority or the Power	
		to Represent	298
		I. Grant	298
		II. Implied grant	299
		III. Formalities	300
		IV. Extent	301
		V. Self-dealing by agent	303
		VI. Termination	305
		VII. Revocability	305
	D.	Dealing without Authority	307
		I. Ratification	307
		II. Apparent or ostensible authority	308
		1. Giving the appearance of authority	308 310
		2. Justifiable reliance by the third party	311
	-	III. Liability of the supposed agent	312
	E.	The Effects of Agency	312
		I. Disclosed agency	314
		II. Undisclosed agency	315
		1. Claims by the principal	317
		2. Claims by the third party	317
17.	Cor	ntracts for the Benefit of Third Parties	319
	A.	Historical Development and Economic Importance	319
	B.	Requirements	323
		I. The intention of the parties	323
		II. Contracts protective of third parties	325
		III. Claims by third parties not based on contractual intention	328
		1. Action directe	328
		2. Contract chains	329
		IV. Limitations of liability and third parties	331
	C.	Effects	332
		I. Rights of the promisee	332
		II. Defences available to the promisor	333 334
		III. Modification or termination of third party rights	334
18.	Ass	signment	337
	A.	Historical Development and Economic Importance	337
	В.	Requirements for an Effective Transaction	340
		I. Substantive validity	341
		II. Non-assignable rights	342
		1. Rights to wages, maintenance, and support	342
		2. Personal rights	342
		3. Parts of debts	343
		4. Future debts	343
		5. No-assignment clauses	346
		III. Formal requirements	348
	-	IV. Priorities	350
	C.	Effects	352
		I. Between assignor and assignee	352

## xvi

## Detailed Table of Contents

Ι	<ol> <li>Protection of the debtor</li> <li>Payment to the original creditor</li> <li>Defences available to the debtor</li> <li>Waiver of defences by debtor</li> </ol>	353 353 353 354
ndex		357