

# Contents

<i>Preface</i>	ix
<b>1 Standpoints and Differences of Opinion</b>	<b>1</b>
<i>Essentials</i>	1
1.1 <i>Discussion and Disagreement</i>	1
1.2 <i>Explicit and Implicit Differences of Opinion</i>	2
1.3 <i>Positive and Negative Standpoints</i>	3
1.4 <i>Standpoints and Expressions of Doubt</i>	4
1.5 <i>Types of Differences of Opinion</i>	6
1.6 <i>Main Differences of Opinion and Subordinate Differences of Opinion</i>	8
1.7 <i>The Presentation of Standpoints and Doubt</i>	8
<i>Further Reading</i>	10
<i>Exercises</i>	11
<i>Special Assignment 1</i>	13
<b>2 Argumentation and Discussion</b>	<b>19</b>
<i>Essentials</i>	19
2.1 <i>Resolving a Difference of Opinion</i>	19
2.2 <i>Argumentative Discourse and Having a Critical Discussion</i>	20
2.3 <i>The Ideal Model of a Critical Discussion</i>	21
2.4 <i>Argumentation in a Critical Discussion</i>	23
<i>Further Reading</i>	25
<i>Exercises</i>	26
<b>3 The Presentation of Argumentation</b>	<b>31</b>
<i>Essentials</i>	31
3.1 <i>Identifying the Standpoint</i>	31
3.2 <i>Indicators of Argumentation</i>	32

3.3	<i>Clues in the Context</i>	34
3.4	<i>Additional Means of Identifying Argumentation</i>	35
3.5	<i>Explanation, Elaboration, and Clarification</i>	36
3.6	<i>A Maximally Argumentative Interpretation</i>	37
	<i>Further Reading</i>	38
	<i>Exercises</i>	40
4	<b>Unexpressed Standpoints and Unexpressed Premises</b>	43
	<i>Essentials</i>	43
4.1	<i>Unexpressed Elements in Argumentative Discourse</i>	43
4.2	<i>Indirectness and the Rules for Communication</i>	45
4.3	<i>Correctness Conditions for Speech Acts</i>	46
4.4	<i>Violations of the Communication Rules</i>	47
4.5	<i>Variants of Indirectness</i>	48
4.6	<i>Making Unexpressed Standpoints Explicit</i>	49
4.7	<i>Making Unexpressed Premises Explicit</i>	50
4.8	<i>Unexpressed Premises in a Well-Defined Context</i>	51
	<i>Further Reading</i>	52
	<i>Exercises</i>	53
5	<b>The Argumentation Structure</b>	55
	<i>Essentials</i>	55
5.1	<i>Single Arguments</i>	55
5.2	<i>Combinations of Single Arguments</i>	56
5.3	<i>Multiple, Coordinative, and Subordinative Argumentation</i>	58
5.4	<i>Representing the Argumentation Structure Schematically</i>	60
5.5	<i>The Presentation of Complex Argumentation</i>	62
5.6	<i>A Maximally Argumentative Analysis</i>	65
5.7	<i>Unexpressed Premises and Complex Argumentation</i>	67
5.8	<i>Composing an Analytic Overview</i>	68
	<i>Further Reading</i>	69
	<i>Exercises</i>	71
	<i>Special Assignment 2</i>	76
	<i>Special Assignment 3</i>	76
	<i>Special Assignment 4</i>	76
	<i>Special Assignment 5</i>	77
6	<b>The Soundness of Argumentation</b>	79
	<i>Essentials</i>	79
6.1	<i>Evaluating Argumentative Discourse</i>	79
6.2	<i>The Acceptability of Argumentative Statements</i>	81
6.3	<i>The Validity of the Reasoning</i>	82

6.4	<i>The Soundness of Argument Schemes</i>	83	
6.5	<i>Argumentation Based on a Symptomatic Relation</i>	84	
6.6	<i>Argumentation Based on a Relation of Analogy</i>	86	
6.7	<i>Argumentation Based on a Causal Relation</i>	87	
6.8	<i>The Presentation of Different Types of Argumentation</i>	89	
	<i>Further Reading</i>	91	
	<i>Exercises</i>	92	
<b>7</b>	<b>Fallacies as Violations of Discussion Rules 1–5</b>		<b>96</b>
	<i>Essentials</i>	96	
7.1	<i>Violations of the Freedom Rule</i>	96	
7.2	<i>Violations of the Burden-of-Proof Rule</i>	99	
7.3	<i>Violations of the Standpoint Rule</i>	102	
7.4	<i>Violations of the Relevance Rule</i>	105	
7.5	<i>Violations of the Unexpressed Premise Rule</i>	107	
	<i>Further Reading</i>	108	
	<i>Exercises</i>	109	
<b>8</b>	<b>Fallacies as Violations of Discussion Rules 6–10</b>		<b>112</b>
	<i>Essentials</i>	112	
8.1	<i>The Conclusive Defense of Standpoints</i>	112	
8.2	<i>Violations of the Starting Point Rule</i>	113	
8.3	<i>Violations of the Validity Rule</i>	115	
8.4	<i>Violations of the Argument Scheme Rule</i>	116	
8.5	<i>Violations of the Closure Rule</i>	118	
8.6	<i>Violations of the Usage Rule</i>	120	
	<i>Further Reading</i>	123	
	<i>Exercises</i>	124	
	<i>Special Assignment 6</i>	133	
<b>9</b>	<b>Strategic Maneuvering</b>		<b>136</b>
	<i>Essentials</i>	136	
9.1	<i>Reconciling Reasonableness and Effectiveness</i>	136	
9.2	<i>Three Aspects of Strategic Maneuvering</i>	137	
9.3	<i>Rhetorical Analogues of Dialectical Aims</i>	138	
9.4	<i>Various Kinds of Argumentative Strategies</i>	140	
9.5	<i>Fallacies as Derailments of Strategic Maneuvering</i>	142	
9.6	<i>The Treacherous Character of Fallacious Strategic Maneuvering</i>	143	
	<i>Further Reading</i>	144	
	<i>Exercises</i>	145	

<b>10 The Conventionalization of Communicative Activity Types</b>	<b>151</b>
<i>Essentials</i>	151
10.1 <i>Communicative Activity Types</i>	151
10.2 <i>Argumentative Characterization of Communicative Activity Types</i>	153
10.3 <i>Institutional Preconditions for Strategic Maneuvering</i>	155
10.4 <i>Different Implementations of Critical Questions</i>	158
<i>Further Reading</i>	159
<i>Exercises</i>	161
<b>Overview of Rules for Critical Discussion and Fallacies</b>	<b>163</b>
<i>Rules for Critical Discussion</i>	163
<i>Fallacies</i>	164
<i>General References</i>	168
<i>Index</i>	170