Contents

List of plates viii

List of figures ix

List of tables xi

Acknowledgements xii

1 'The Nature of Prejudice' 1

What is prejudice? 3

A social psychological approach 9

2 Prejudiced Individuals 17

The Authoritarian Personality 19

Prejudice on the left and right 26

The limitations of a personality approach to prejudice 31

3 Social Categorization and Prejudice 39

Categorization: a fundamental process 41

Differentiation and assimilation 42

Social categorization and intergroup discrimination 44

Crossed categorizations 48

Perceived intragroup homogeneity 54

Factors governing category use 59

Category fit 64

Category accessibility 69

Categorization versus belief similarity as a basis for prejudice 74

4 Stereotyping and Prejudice 81

Origins of stereotypes 82
Stereotypes as illusory correlations 86
Stereotypes in use 90
Stereotypes and social judgements 90
Stereotypes and social attributions 99
Factors affecting stereotype activation and use 102
Stereotypes as self-fulfilling prophecies 106
Stereotype change 111

5 The Development of Prejudice in Children 119

Awareness of social categories 121
Category identification and preference 126
Ethnic and national categories 126
Gender identification and preference 136
Intergroup attitudes and discrimination in children 141
Understanding the development of prejudice in children 149

6 Prejudice and Intergroup Relations 161

Conflicting group interests 163
Social identity 169
The concept of identity 170
Threats to identity 173
Status relations as a source of threatened identity 176
Social identity and prejudice: an evaluation 185
Relative deprivation 190

7 Prejudice Old and New 207

Is prejudice declining? 208
New forms of prejudice 217
Modern prejudice 218
Aversive prejudice 227
Integrating modern and aversive prejudice 231

8 Reducing Prejudice 235

The Contact Hypothesis 236
Social and institutional support 237
Acquaintance potential 239
Equal status 242
Co-operation 245

Contact in schools 247
The outcomes of school desegregation 248
Co-operative learning groups 253

The Contact Hypothesis revisited: the generalization of attitude change 259
Three models of intergroup contact 260
Assimilation or pluralism 266

References 271

Subject index 307

Author index 310