

CONTENTS

The principles of the classroom	15
Introduction: secret origins.....	17
SECTION 1: HUMAN NATURE	25
Chapter 1 – The basics	27
Chapter 2 – Good and bad models	43
Chapter 3 – Running the room.....	53
Chapter 4 – Motivation.....	65
SECTION 2: CREATING THE CULTURE.....	93
Part 1 – Social Norms	95
Chapter 5 – The culture of the classroom.....	97
Chapter 6 – Establishing useful classroom norms	127
Part 2 – Routines	159
Chapter 7 – Routines.....	161
Chapter 8 – Rules and routines.....	213
Chapter 9 – Scripts	221
Part 3 – Behaviour Feedback.....	233
Chapter 10 – Behaviour feedback.....	235
Chapter 11 – Sanctions	245
Chapter 12 – Rewards.....	269
Chapter 13 – Parents.....	281
Chapter 14 – Interpersonal skills.....	291
Chapter 15 – Dealing with crises	303
Chapter 16 – Removing students	329
Final thoughts.....	341
Bibliography	343