Contents

Introduction	
Chuck Thomas	
PART 1 Collaborations Between Acquisitions and Collection Management Edited by Rob Tench	1
CHAPTER 1 Collaborative Forecasting When the Crystal Ball Shatters: Using Pilot Programs to Frame Strategic Direction Lynn Wiley and George Gottschalk	5
CHAPTER 2 Case Study at The University of Southern Mississippi: Merging the Acquisitions and Collection Management Positions Jennifer R. Culley	29
CHAPTER 3 Acquisitions and Collection Management Collaborations: Weathering the Storm With Stagnant Budgets and Unpredictable Vendor Landscapes Delphia Williams and Christina Mayberry	39
CHAPTER 4 Collaborative Collection Development: Leveraging the Skills of Cataloging Staff to Perform Collection Development Scott Piepenburg	47

PART 2	<i>55</i>
Collaborations Between Acquisitions and Cataloging	
Edited by Vicki Sipe	
CHAPTER 5	61
Developing New Collaborations Between Acquisitions	
and Cataloging at American University:	
Rapid Cataloging and More	
Stacey Marien and Alayne Mundt	
CHAPTER 6	71
Case Study of the University of New Mexico's Integration	
of Workflows in WMS	
Laura Kohl, Chris R. Johnson, and Sever Bordeianu	
CHAPTER 7	85
The Times They Are A-Changin': Workflow Collaboration	
in the Information Age	
Lisa Kallman Hopkins	
CHAPTER 8	101
Partnering for Change: Collaboration Between Acquisitions	
and Cataloging at the University of Maryland Libraries	
Bria Parker, L. Angie Ohler, and Nathan B. Putnam	
,	
PART 3	123
Acquisitions, Interlibrary Loan, and Reserves	
Edited by Robin Barnard Moskal	
CHAPTER 9	129
Create Your Own Acquisitions and Interlibrary Loan	
Collaboration or Workflow Integration: A Range of Options	
Mary C. Radnor	
CHAPTER 10	139
Interlibrary Loan Acquisitions Through Collection Development	
Alison M. Armstrong and Elizabeth S. Johnson	

CHAPTER 11	157
M	107
We Didn't Fear the Reader: Embracing New Service Models With Staff and Patron Input	
Daniel L. Huang and Sharon Wiles-Young	
Duniet B. Hading and Sharon Wiles Touring	
CHAPTER 12	177
Interlacing Workflows and Untangling Knots:	
How Acquisitions and Course Reserves Intersect	
Hilary H. Thompson and Leigh Ann DePope	
	,
PART 4	197
Collaborations Between Acquisitions and	
E-Resource Management	
Edited by Erica A. Owusu	
CHAPTER 13	199
Electronic Resources: Deliberation to Delivery	
LeAnne Rumler and Maurine McCourry	
•	
CHAPTER 14	209
Collaboration or Collusion: When Acquisitions and Systems	
Join Forces	
Denise A. Garofalo and Vivian Milczarski	
CHAPTER 15	219
Collaborating Across Divisions: A Case Study in Electronic	
Resource Management	
Darren J. Furey, Pamela S. Morgan, and Sue Fahey	
CHAPTER 16	237
Collaborating on Electronic Resources Acquisitions Through	
Our Unified Library Management System Implementation	
Moon Kim, Jennifer Rogers, Tyler Rogers, and Wendolyn Vermeer	
PART 5	253
Collaborations Between Acquisitions and the Digital Repository	
Edited by Michelle Flinchbaugh	

	CHAPTER 17	255
PI.	Managing Electronic Theses and Dissertations in Acquisitions Michelle Flinchbaugh	
	CHAPTER 18	269
	Health Sciences and Human Services Library Collection	
	Management Support for the UMB Digital Archive	
	C. Steven Douglas	
	CHAPTER 19	275
	Developing Consortial and Campus Institutional Repositories	
	Michelle Flinchbaugh	
	CHAPTER 20	291
	Using Institutional Repositories to Make Purchasing Decisions	
	Richard Wisneski and Marsha Miles	
PA	ART 6	307
Co	onsortial Acquisitions	
Ec	lited by Lynda L. Aldana and Chuck Thomas	
	CHAPTER 21	309
	Creatively Collecting: Leveraging the Power of the	
	Collective to Benefit Our Local Collection	
	Tracie Ballock, Kirsten Ostergaard, and Amy Lee Heinlen	
	CHAPTER 22	325
	Laying the Groundwork for Long-Term Library	
	Collaboration: A 10-Year Perspective From Florida's	
	State University System	
	Claire Dygert and Rebecca Donlan	
	CHAPTER 23	343
	E-Resource Management Strategies for an	
	Informal Consortium	
	Rhonda Glazier and Sommer Browning	

CHAPTER 24 Data-Driven Journal Backfile Acquisition in the Digital Age Youngim Jung, Hwanmin Kim, and Honam Choi Bibliography List of Contributors Index 363 387 417