Contents

List of Figures	viii
List of Tables	х
Preface	xiii
Part I. The Theoretical Framework	
1. Introduction: Referendums in a European Context	3
2. A Theory of Referendum Behaviour	23
Part II. A Comparative Study of Referendum Behaviour	
3. A Comparative Analysis of Voting Behaviour	65
4. Campaign Effects in Referendums	84
5. Framing Effects in Referendums: Experimental Evidence	110
Part III. Case Studies	
6. Voter Competence: What do Voters Need to Know?7. From No to Yes: The Danish and Irish Referendums on the	135
Maastricht and Nice Treaties	161
	101
8. Campaign Dynamics in the Referendums on the European Constitution	204
Part IV. Conclusions and Implications	
9. Lessons and Future Challenges	233
Appendix 1: List of Data Sources	251
Appendix 2: Descriptive Statistics	254
Bibliography	255
Index	271