Table of Contents

Table of Contents

List of Contributors Table of Abbreviations Preface

Introduction

Part I – Sphere of Application and General Provisions **Chapter I** – **Sphere of Application**

[Basic Rules of Application; Internationality; Relation to Article 1 Contracting State]

Introductory Remarks to Articles 2–5

- [Exclusions from the Convention] Article 2
- [Goods to be Manufactured; Services] Article 3
- [Issues Covered and Excluded; Validity and the Effect on Article 4 Property Interest in the Goods Sold]
- [Exclusion of Liability for Death or Personal Injury] Article 5
- [The Contract and the Convention (Primacy of the Contract)] Article 6

17

25

28

37

45

74

77

ix

xiii

xxi

V

Chapter II – General Provisions

- Article 7 [Interpretation of the Convention and Gap-Filling] 83 [Interpretation of Statements or Other Conduct of a Party] Article 8 89 [Usages and Practices Applicable to the Contract] Article 9 99 [Definition of "Place of Business"] Article 10 102 Article 11 [Inapplicability of Domestic Requirement that Contract be in Writing and of Other Domestic Requirements as to Form] 104 Article 12 [Declaration by Contracting State Preserving its Domestic Requirements as to Form] 107
- Article 13 [Telegram and Telex as a "Writing"] 109

Part II – Formation of the Contract Introductory Romarks to Articles 11_21

multurity	Remarks to Anticles 14-24	115
Article 14	[Requirements for an Offer]	121
Article 15	[Becoming Effective of the Offer; Prior Withdrawal]	131
Article 16	[Revocability of Offer]	133
Article 17	[Rejection of Offer Followed by Acceptance]	136
Article 18	[Acceptance: Time and Manner for Indicating Assent]	137
Article 19	["Acceptance" with Modifications]	. 144
Article 20	[Interpretation of Offeror's Time-Limits for Acceptance]	149
Article 21	[Late Acceptances: Response by Offeror]	151
Article 22	[Withdrawal of Acceptance]	153
Article 23	[Effect of Acceptance: Time of Conclusion of Contract]	154

4

Table of Contents

156

187

198

Article 24 [When Communication "Reaches" Addressee]

Part III – Sale of Goods

vi

Chapter I – General Provisions

Article 25	[Definition of "Fundamental Breach"]	163
Article 26	[Notice of Avoidance]	179
Article 27	[Delay or Error in Communications]	182
Article 28	[Specific Performance and Rules of the Forum]	185

Article 29 [Modification of Contract; Writing Requirement]

Chapter II – **Obligations of the Seller** Article 30 [Seller's Principal Obligations]

Section I – Delivery of the Goods and Handing Over of Documents

- Article 31 [Place of Delivery]
- Article 32 [Shipping Arrangements]
- Article 33 [Time for Delivery]
- Article 34 [Documents Relating to the Goods]

Section II – Conformity of the Goods and Third-Party Claims Article 35 [Conformity of the Goods]

227

Article 36	[Relevant Time for Conformity]	248
Article 37	[Right to Cure up to Date for Delivery]	251
Article 38	[Time for Examining the Goods]	254
Article 39	[Notice of Lack of Conformity]	265
Article 40	[Seller's Knowledge of Non-Conformity]	282
Article 41	[Third-Party Claims to Goods]	287
Article 42	[Third-Party Claims Based on a Patent or Other Intellectual	
	Property]	300
Article 43	[Notice of Third-Party Claim]	315
Article 44	[Excuse for Failure to Notify]	323
Section III –	Remedies for Breach of Contract by the Seller	
Article 45	[Remedies Available to Buyer]	332
Article 46	[Buyer's Right to Compel Performance]	343
Article 47	[Buyer's Notice Fixing Additional Final Period for Performance]	357
Article 48	[Cure After Date for Delivery; Requests for Clarification]	363
Article 49	[Buyer's Right to Avoid the Contract]	371
Article 50	[Remedy of Reduction of Price]	379
Article 51	[Non-Conformity of Part of the Goods]	386
Article 52	[Early Delivery; Excess Quantity]	390

Chapter III– Obligations of the BuyerArticle 53[Payment of the Purchase Price; Acceptance of the Goods]393

Tahle	of	Contents
IUDIE	U	Contento

Section I –	Payment of the Price	
Article 54	[Payment of the Purchase Price]	395
Article 55	[Determining the Purchase Price]	403
Article 56	[Purchase Price by Weight]	406
Article 57	[Place of Payment]	407
Article 58	[Time of Payment; Inspection of the Goods]	415
Article 59	[Payment Due Without Request]	424

Section II –	Taking Delivery	
Article 60	[Buyer's Obligation to Take Delivery]	426
Section III -	- Remedies for Breach of Contract by Buyer	
Article 61	[Remedies Available to Seller]	431
Article 62	[Seller's Right to Compel Performance]	437
Article 63	[Seller's Notice Fixing Additional Final Period for Performance]	441
Article 64	[Seller's Right to Avoid the Contract]	444
Article 65	[Specification by the Seller]	449
Chapter IV	- Passing of Risk	
Introductory Remarks to Arts. 66–70		453
Article 66	[Loss or Damage After Passing of Risk to Buyer]	456

Introite oo	[Lood of D'amage miller i adomg of mont to D'ayer]	100		
Article 67	[Risk When the Contract Involves Carriage]	462		
Article 68	[Sale of Goods During Transit]	469		
Article 69	[General Residual Rules on Risk]	472		
Article 70	[Risk When Seller is in Breach]	477		
Chapter V -	Chapter V – Provisions Common to the Obligations of the Seller and of			
	the Buyer			
Section I – A	Anticipatory Breach and Installment Contracts			
Article 71	[Suspension of Performance]	480		
Article 72	[Avoidance Prior to Date for Performance]	495		
Article 73	[Avoidance in Installment Contracts]	500		

Section II – Damages

Article 74[General Rule for Measuring Damages]510Article 75[Calculation of Loss in the Case of Avoidance of the Contract
and Substitute Transaction]536Article 76[Calculation of Loss in Case of Goods With Market Prices]541Article 77[Mitigation of Damages]545

Section III – Interest Article 78 [Interest on Sums in Arrears]

551

+

V11

Table of Contents

Section IV – Exemptions [Impediment Excusing a Party From Damages] Article 79 [Failure of Performance Caused by Other Party] Article 80 Section V – Effects of Avoidance

[Effect of Avoidance; Restitution] Article 81

[Buyer's Inability to Return Goods in Same Condition] Article 82

[Preservation of Other Remedies] Article 83

597 603 610

611

560

592

[Restitution of Benefits] Article 84

viii

Section VI –	Preservation of the Goods		
Article 85	[Seller's Duty to Preserve Goods]	616	
Article 86	[Buyer's Duty to Preserve Goods]	620	
Article 87	[Deposit of Goods in Warehouse]	624	
Article 88	[Sale of the Goods]	626	
Part IV – Final Provisions			
Introductory Remarks to Articles 89–101		633	
Article 89	[Secretary – General Designated Depositary]	634	
Article 90	[Provisions That Convention Does not Prevail Over Certain		
	Other International Agreements]	635	

Article 91	[Convention Open for Signature, Subject to Ratification, etc.]	637
Article 92	[Contracting State may Declare at the Time of Signature That	
	Part II or Part III not Binding]	638
Article 93	[Applicability to Territorial Units of a Contracting State]	639
Article 94	[Applicability to Contracting States Having the Same or	
	Closely Related Legal Rules]	641
Article 95	[State may Declare Article 1(1)(b) Non-Binding]	643
Article 96	[Declaration Regarding the Written Form]	644
Article 97	[Effective Date of Declarations Under Convention]	645
Article 98	[Restriction on Reservations Under Convention]	646
Article 99	[Entry into Force]	647
Article 100	[Convention Only Applies to Contracts Made After it Enters	
	into Force]	649
Article 101	["A Contracting State may Denounce This Convention"]	650

- ["A Contracting State may Denounce This Convention..."] Article 101 [Signature Clause]
- Annex A Table of Contracting States; Declarations or Reservations Incoterms 2010 Annex B

Table of Authorities (Commentaries, Articles, Monographs and Online Sources)

Index

14

653

657

711

729