

## CONTENTS

*List of figures* page viii

*List of tables* xi

*List of boxes* xv

*List of contributors* xvi

*Foreword* xix

PASCAL LAMY

*Acknowledgments* xxiii

*Disclaimer* xxiv

Summary and overview 1

JUAN A. MARCHETTI AND MARTIN ROY

### **PART I From Policy to Negotiations 19**

1 Services trade and growth 21

BERNARD HOEKMAN AND AADITYA MATTOO

### **PART II Multilateral and Bilateral Negotiations on Services: Overall Perspectives 59**

2 Services liberalization in the WTO and in PTAs 61

JUAN A. MARCHETTI AND MARTIN ROY

3 PTAs in services: friends or foes of the multilateral  
trading system? 113

CARSTEN FINK

### **PART III Challenges, Issues, and Opportunities in Services Sectors 149**

4 Telecommunications: can trade agreements keep  
up with technology? 151

L. LEE TUTHILL AND LAURA B. SHERMAN



5	The liberalization of cross-border trade in services: a developing country perspective	184	SUMANTA CHAUDHURI AND SUPARNA KARMAKAR
6	Out of stock or just in time? Doha and the liberalization of distribution services	224	MARTIN ROY
7	Air transport liberalization: a world apart	264	PIERRE LATRILLE
8	Financial services liberalization in the WTO and PTAs	300	JUAN A. MARCHETTI
9	Beyond the main screen: audiovisual services in PTAs	340	MARTIN ROY
10	The liberalization of postal and courier services: ready for delivery?	378	RUOSI ZHANG
11	The liberalization of energy services: are PTAs more energetic than the GATS?	405	MIREILLE COSSY
12	Market access for the government procurement of services: comparing recent PTAs with WTO achievements	435	ROBERT D. ANDERSON AND ANNA CAROLINE MÜLLER
13	A warmer welcome? Access for natural persons under PTAs	475	ANTONIA CARZANIGA
	<b>PART IV Country Experiences with Services Trade</b>	<b>503</b>	
14	GATS plus or minus? Services commitments in comparative contexts for Colombia and Uruguay	505	J. P. SINGH



- 15 Opening services markets at the regional level  
under the CAFTA-DR: the cases of Costa Rica  
and the Dominican Republic 537  
MARYSE ROBERT AND SHERRY STEPHENSON
- 16 Why isn't South Africa more proactive in international  
services negotiations? 573  
PETER DRAPER, NKULULEKO KHUMALO,  
AND MATTHEW STERN
- 17 Services liberalization in PTAs and the WTO:  
the experiences of India and Singapore 600  
ARPITA MUKHERJEE
- 18 The domestic dynamics of preferential services  
liberalization: the experience of Australia and  
Thailand 633  
MALCOLM BOSWORTH AND RAY TREWIN
- 19 The Chilean experience in services negotiations 667  
SEBASTIÁN SÁEZ
- Appendix: A reader's guide to basic GATS concepts  
and negotiations 706
- Index* 727