



Contents

Preface ix

Acknowledgments xv

Share Financial Sustainability for Nonprofit Organizations

PART I: CONCEPTUAL FRAMEWORK

- 1. The Nonprofit Organization Universe 1
- 2. Financial Sustainability 17

PART II: ORGANIZATION AND PLANNING

- 3. Governance and Financial Sustainability 35
- 4. Needs Assessment and Financial Sustainability 57
- 5. Asset Mapping and Financial Sustainability 71
- 6. Strategic Planning and Financial Sustainability 83

PART III: FINANCIAL SUSTAINABILITY

- 7. Budget and Financial Sustainability 101
- 8. Financial Management 117
- 9. Financial Statements 131
- 10. Financial Sustainability Analysis 145
- 11. Financial Sustainability Plan 167
- 12. Fund-Raising and Financial Sustainability 177
- 13. Social Enterprise and Financial Sustainability 193
- 14. Investment and Financial Sustainability 205

15. Grant Seeking and Financial Sustainability	213
16. Risk Management and Financial Sustainability	235
PART IV: MANAGEMENT AND LEADERSHIP	
17. Human Resources, Job Satisfaction, and Financial Sustainability	247
18. Service Delivery and Financial Sustainability	267
19. Program Evaluation and Financial Sustainability	279
20. Community Relations and Financial Sustainability	295
21. Information Technology and Financial Sustainability	311
22. Social Marketing and Financial Sustainability	319
23. Leadership and Financial Sustainability	331
24. Organizational Transformation and Financial Sustainability	341
<i>Index</i>	353

