

# Contents

<b>Preface</b>	<b>ix</b>
<b>Acknowledgments</b>	<b>xi</b>
<b>Chapter 1 Why Is Sociology Not a Science?</b>	<b>1</b>
<i>Generalized Explanation</i>	2
<i>Practicality</i>	14
<i>Ideology</i>	18
<i>Aesthetics</i>	24
<i>The Bases of Scientific Sociology</i>	37
<i>Overview of Chapters</i>	45
<b>Chapter 2 A Theory of Stratification</b>	<b>49</b>
<i>The Basics of Conflict Theory</i>	56
<i>Occupational Influences on Class Cultures</i>	61
<i>A Summary of Class Cultures</i>	67
<i>Conclusion</i>	87
<b>Chapter 3 Microsociology and Stratification</b>	<b>90</b>
<i>The Ethology of Human Animals</i>	91
<i>Human Language and Consciousness</i>	103
<i>An Experiential Foundation of Stratification</i>	111
<i>Appendix: Summary of Causal Propositions</i>	152

<b>Chapter 4</b>	<b>A Short History of Deference and Demeanor</b>	
	Joan Annett and Randall Collins	161
	<i>Types of Societies</i>	168
	<i>Status Competition in America</i>	187
	<i>The Evaporation of Deference Cultures</i>	210
	<i>Appendix A: Summary of Causal Principles</i>	216
	<i>Appendix B: Youth Cultures and Deference and Demeanor</i>	219
<b>Chapter 5</b>	<b>Stratification by Sex and Age</b>	225
	<i>Part I: A Theory of Sexual Stratification</i>	228
	<i>Part II: Age Stratification and Conflict</i>	258
	<i>Appendix A: Sexual Manners and Cultural Stratification</i>	277
	<i>Appendix B: Summary of Causal Principles</i>	280
<b>Chapter 6</b>	<b>A Conflict Theory of Organizations</b>	285
	<i>Organizational Control</i>	297
	<i>Organizational Structure</i>	314
	<i>Conclusions</i>	345
<b>Chapter 7</b>	<b>State, Economy, and Ideology</b>	347
	<i>The Organization of Violence</i>	350
	<i>Technology and Military Organization</i>	354
	<i>Ideology, Ritual, and Control</i>	363
	<i>The Structure of Democracy</i>	392
	<i>The Process of Historical Change</i>	399
	<i>Appendix A: The Organization of Violence in World History</i>	401
	<i>Appendix B: Political Geography and Political Time</i>	407
<b>Chapter 8</b>	<b>Wealth and Social Mobility</b>	413
	<i>The Distribution of Wealth: Market Models</i>	416
	<i>Toward a Theory of Wealth and Mobility</i>	435
	<i>Appendix A: Summary of Causal Principles</i>	456
	<i>Appendix B: Deviance and Social Mobility</i>	460

<b>Chapter 9 The Organization of the Intellectual World</b>	<b>470</b>
<i>External Organizational Roles</i>	<b>482</b>
<i>The Internal Structure</i>	<b>492</b>
<i>Determinants of Social Structure in Science</i>	<b>506</b>
<i>Appendix: Summary of Causal Principles</i>	<b>520</b>
<b>Chapter 10 Toward a Social Science</b>	<b>524</b>
<i>The Age of Sociology</i>	<b>541</b>
<b>References</b>	<b>550</b>
<b>Index</b>	<b>577</b>