

# Contents

|                         |                                     |            |
|-------------------------|-------------------------------------|------------|
| <i>Acknowledgments</i>  |                                     | <i>vii</i> |
| <i>About the Author</i> |                                     | <i>ix</i>  |
| Introduction            |                                     | 1          |
| <b>Part I</b>           | <b>Personal Foundations</b>         | <b>9</b>   |
| <b>Chapter 1</b>        | <b>Curiosity</b>                    | <b>11</b>  |
| <b>Chapter 2</b>        | <b>Grit</b>                         | <b>27</b>  |
| <b>Chapter 3</b>        | <b>Optimism</b>                     | <b>41</b>  |
| <b>Part II</b>          | <b>Core Leadership Competencies</b> | <b>51</b>  |
| <b>Chapter 4</b>        | <b>Execution</b>                    | <b>53</b>  |
| <b>Chapter 5</b>        | <b>Change Management</b>            | <b>67</b>  |
| <b>Chapter 6</b>        | <b>Business and Finance Acumen</b>  | <b>83</b>  |
| <b>Chapter 7</b>        | <b>Diplomacy</b>                    | <b>105</b> |
| <b>Chapter 8</b>        | <b>State Reality, Inspire Hope</b>  | <b>125</b> |

|                   |   |            |
|-------------------|---|------------|
| <b>Part III</b>   | <b>The Human Side of Leadership</b>                             | <b>141</b> |
| <b>Chapter 9</b>  | <b>Acknowledging Mental Challenges</b>                          | <b>143</b> |
| <b>Chapter 10</b> | <b>Self-Help Strategies</b>                                     | <b>157</b> |
| <b>Chapter 11</b> | <b>Building a Supportive Community<br/>of Mentors and Peers</b> | <b>173</b> |
| <b>Part IV</b>    | <b>Strategic Leadership</b>                                     | <b>195</b> |
| <b>Chapter 12</b> | <b>Leading from the Front</b>                                   | <b>197</b> |
| <b>Chapter 13</b> | <b>Product Thinking in Security</b>                             | <b>211</b> |
| <i>Afterword</i>  |   | <b>231</b> |
| <i>Appendix</i>   |   | <b>237</b> |
| <i>Index</i>      |   | <b>255</b> |